

September 15, 2023

NOTICE

The Board of Directors of the Kaweah Delta Health Care District will meet in an open Finance, Property, Services and Acquisition Committee meeting at 10:00AM on Wednesday September 20, 2023 in the Kaweah Health Medical Center Executive Offices Conference Room – 305 W. Acequia Avenue – Acequia Wing, Visalia, CA.

All Kaweah Delta Health Care District regular board meeting and committee meeting notices and agendas are posted 72 hours prior to meetings (special meetings are posted 24 hours prior to meetings) in the Kaweah Health Medical Center, Mineral King Wing entry corridor between the Mineral King lobby and the Emergency Department waiting room.

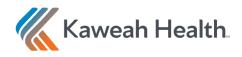
The disclosable public records related to agendas are available for public inspection at Kaweah Health Medical Center – Acequia Wing, Executive Offices (Administration Department) {1st floor}, 400 West Mineral King Avenue, Visalia, CA and on the Kaweah Delta Health Care District web page https://www.kaweahhealth.org.

KAWEAH DELTA HEALTH CARE DISTRICT Mike Olmos, Secretary/Treasurer

Cindy moccio

Cindy Moccio Board Clerk, Executive Assistant to CEO / CNO

DISTRIBUTION: Governing Board Legal Counsel Executive Team Chief of Staff http://www.kaweahhealth.org



KAWEAH DELTA HEALTH CARE DISTRICT BOARD OF DIRECTORS FINANCE, PROPERTY, SERVICES & ACQUISITION COMMITTEE

Kaweah Health Medical Center 305 W. Acequia Avenue, Executive Office Conference Room (1st Floor)

Wednesday September 20, 2023

ATTENDING: Directors: David Francis & Mike Olmos; Gary Herbst, Chief Executive Officer; Malinda Tupper, Chief Financial Officer; Marc Mertz, Chief Strategy Officer; Jennifer Stockton, Director of Finance, Cindy Moccio, Recording

OPEN MEETING – 10:00AM

- **1.** CALL TO ORDER David Francis, Board President
- 2. PUBLIC PARTICIPATION Members of the public may comment on agenda items before action is taken and after it is discussed by the Board. Each speaker will be allowed five minutes. Members of the public wishing to address the Board concerning items not on the agenda and within the jurisdictions of the Board are requested to identify themselves at this time. For those who are unable to attend the beginning of the Board meeting during the public participation segment but would like to address the Board, please contact the Board Clerk (Cindy Moccio 559-624-2330) or cmoccio@kaweahhealth.org to make arrangements to address the Board.
- **3.** <u>FINANCIALS</u> Review of the most current fiscal year financial results and budget and a progress review and projections relative to the Kaweah Health initiatives to decrease costs and improve cost efficiencies.

Malinda Tupper – Chief Financial Officer

4. ADJOURN – David Francis, Board President

In compliance with the Americans with Disabilities Act, if you need special assistance to participate at this meeting, please contact the Board Clerk (559) 624-2330. Notification 48 hours prior to the meeting will enable the District to make reasonable arrangements to ensure accessibility to the Kaweah Delta Health Care District Board of Directors meeting.

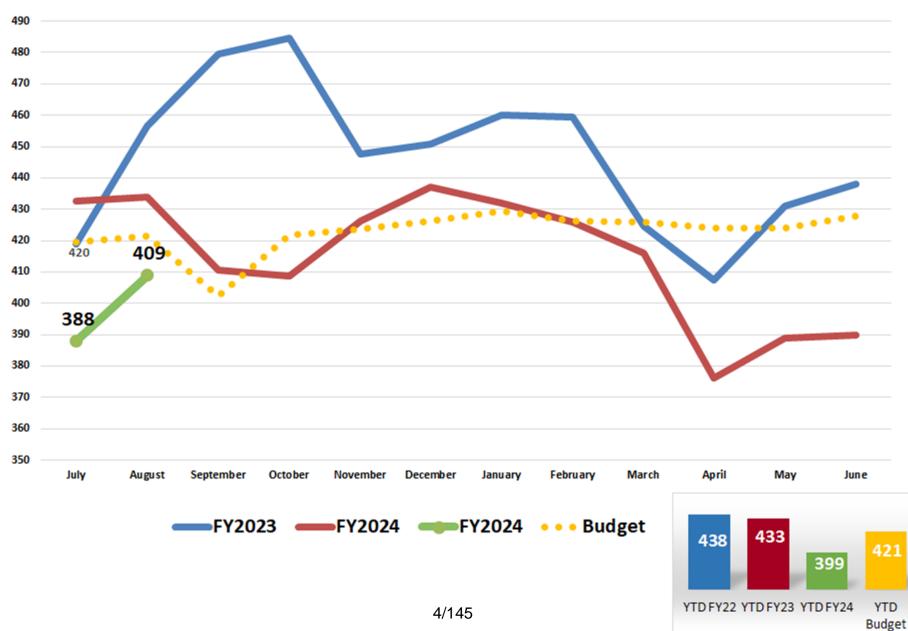
CFO Financial Report Financials Month Ending August 2023





Average Daily Census w/o TCS

500



Admissions



Discharges



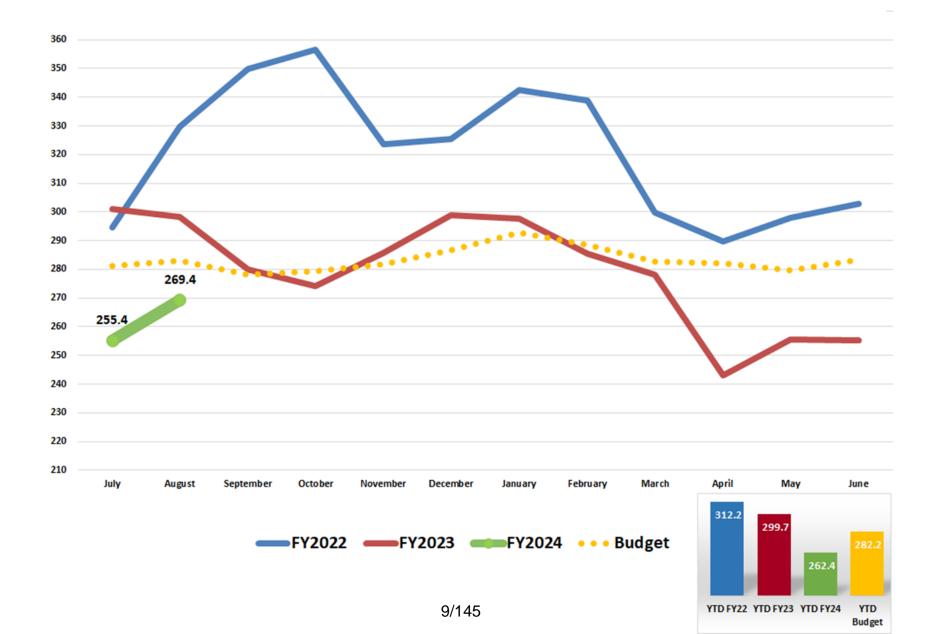
YTD FY22 YTD FY23 YTD FY24

	Including	g COVID P	atients	Excluding	g COVID P	atients		
	ALOS	GMLOS	GAP	ALOS	GMLOS	GAP	Gap Diff	%
Aug-21	6.25	4.39	1.86	5.95	4.05	1.90	(0.04)	-2%
Sep-21	6.72	4.52	2.20	5.89	4.08	1.81	0.39	18%
Oct-21	6.51	4.38	2.13	5.33	4.00	1.33	0.80	38%
Nov-21	7.00	4.37	2.63	5.75	3.95	1.80	0.83	32%
Dec-21	6.82	4.23	2.59	6.12	3.98	2.14	0.45	17%
Jan-22	6.09	4.26	1.83	5.96	3.96	2.00	(0.17)	-9%
Feb-22	6.61	4.23	2.38	5.86	3.83	2.03	0.35	15%
Mar-22	6.61	4.02	2.59	5.68	3.89	1.79	0.80	31%
Apr-22	5.79	3.99	1.80	5.67	3.98	1.69	0.11	6%
May-22	5.99	3.94	2.05	5.63	3.89	1.74	0.31	15%
Jun-22	6.11	3.97	2.14	5.62	3.88	1.74	0.40	19%
Jul-22	5.93	4.06	1.87	5.66	3.90	1.76	0.11	6%
Aug-22	5.95	3.94	2.01	5.62	3.82	1.80	0.21	10%
Sep-22	6.57	4.02	2.55	6.32	3.95	2.37	0.18	7%
Oct-22	5.83	3.97	1.86	5.62	3.91	1.71	0.15	8%
Nov-22	5.93	3.77	2.16	5.87	3.74	2.13	0.03	1%
Dec-22	6.13	4.01	2.12	5.68	3.92	1.76	0.36	17%
Jan-23	6.80	4.05	2.75	6.28	3.94	2.34	0.41	15%
Feb-23	6.59	4.09	2.50	6.39	4.04	2.35	0.15	6%
Mar-23	5.68	3.99	1.69	5.55	3.93	1.62	0.07	4%
Apr-23	5.34	3.99	1.35	5.06	3.94	1.12	0.23	17%
May-23	5.37	3.94	1.43	5.15	3.91	1.24	0.19	13%
Jun-23	5.38	3.89	1.49	5.32	3.86	1.46	0.03	2%
Jul-23	5.48	3.84	1.64	5.46	3.82	1.64	-	0%
Aug-23	5.27	3.81	1.46	5.21	3.77	1.44	0.02	1%
Average	5.97	4.11	1.85	5.52	3.95	1.57	0.28	15%

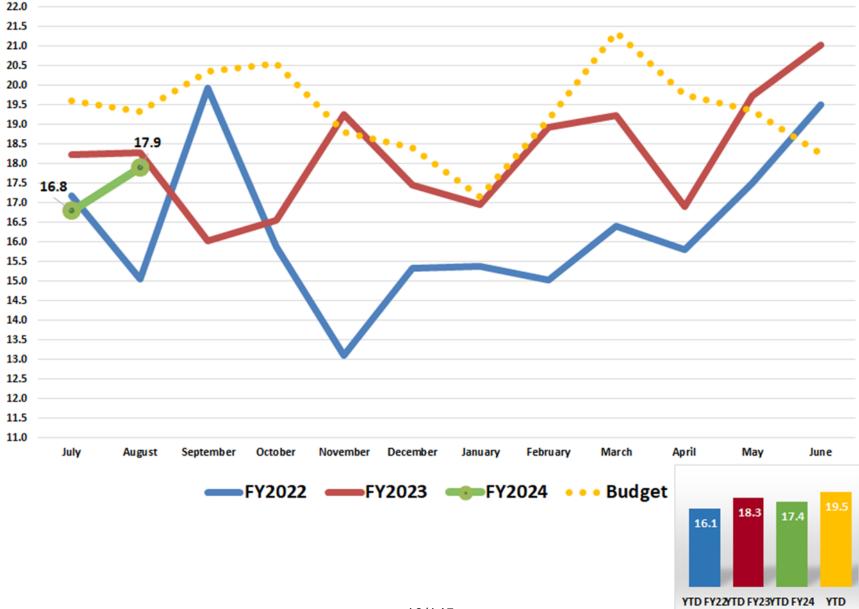
Observation Days



Medical Center (Avg Patients Per Day)

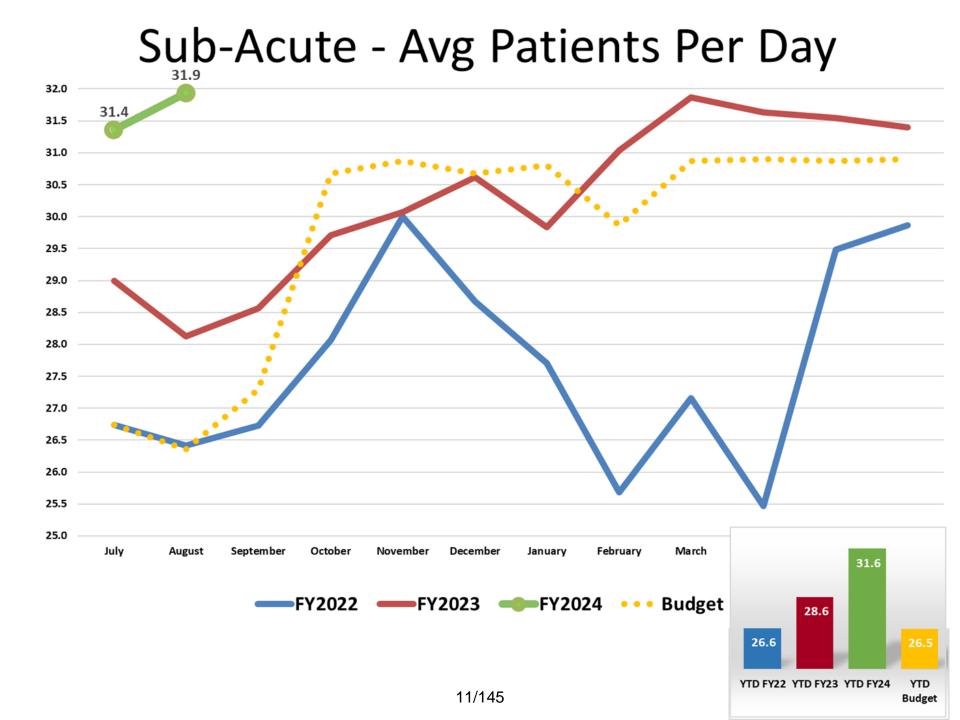


Rehabilitation Hospital - Avg Patients Per Day

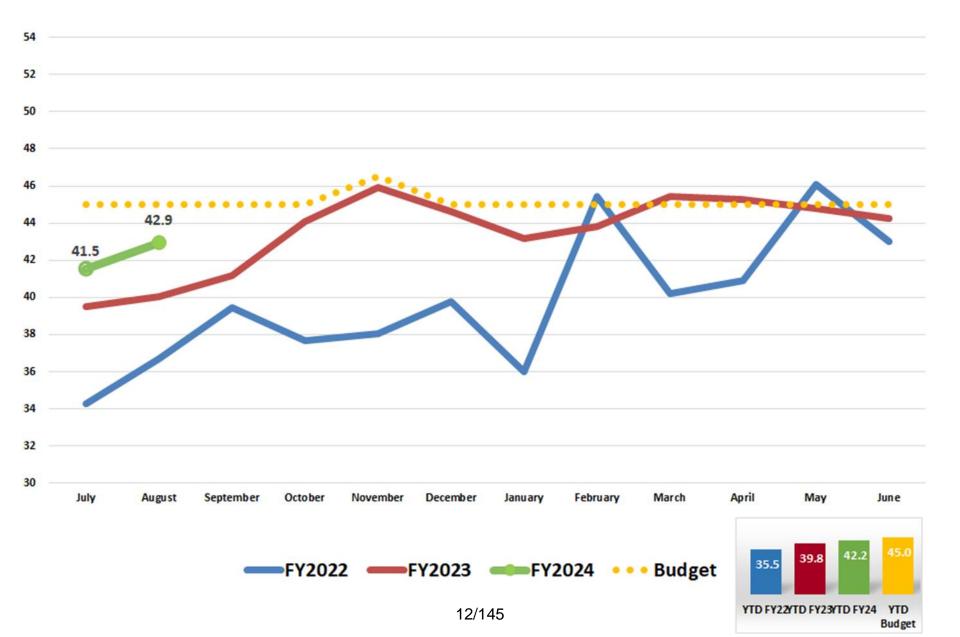


10/145

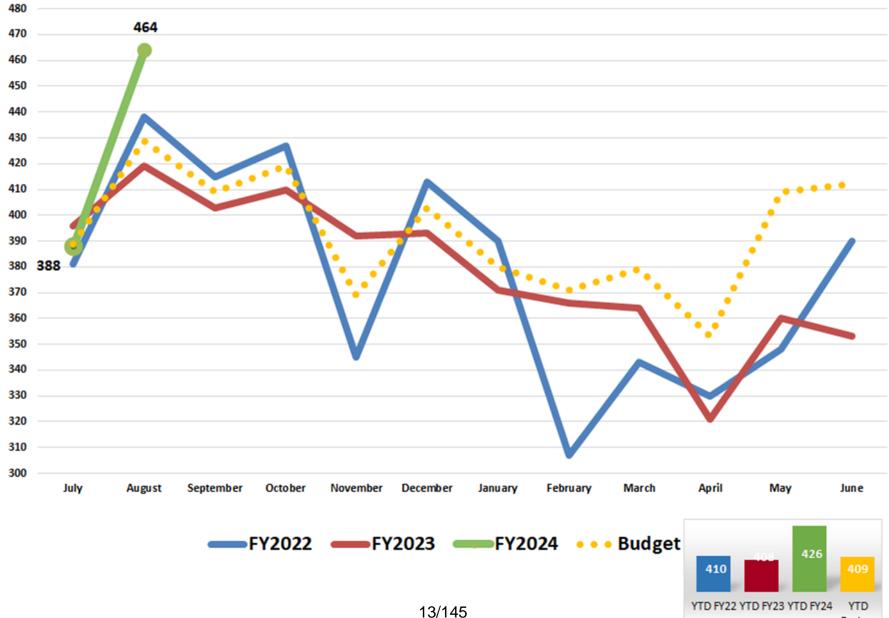
Budget



Acute I/P Psych (Avg Patients Per Day)

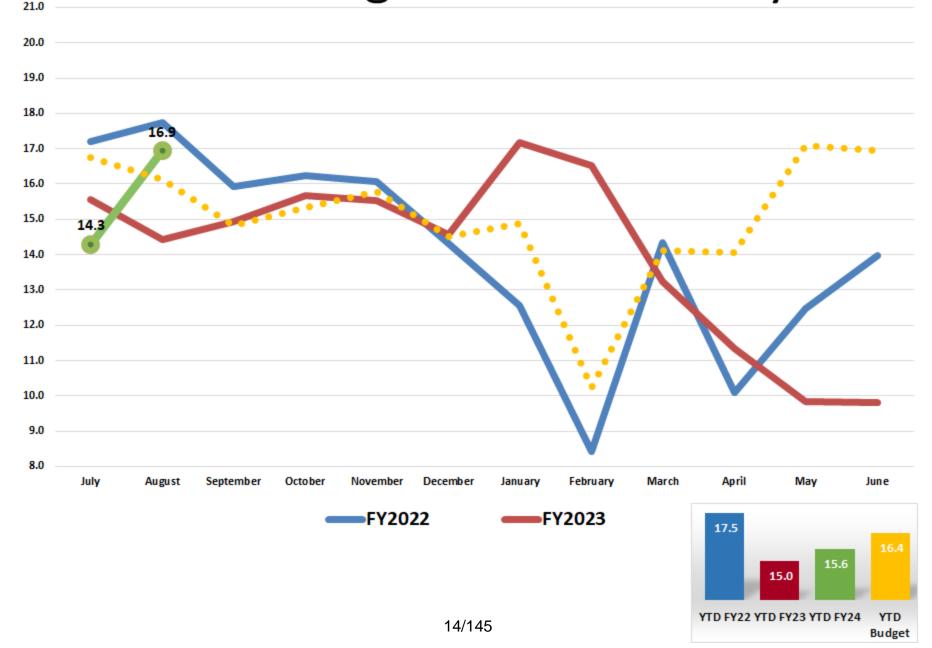


Deliveries

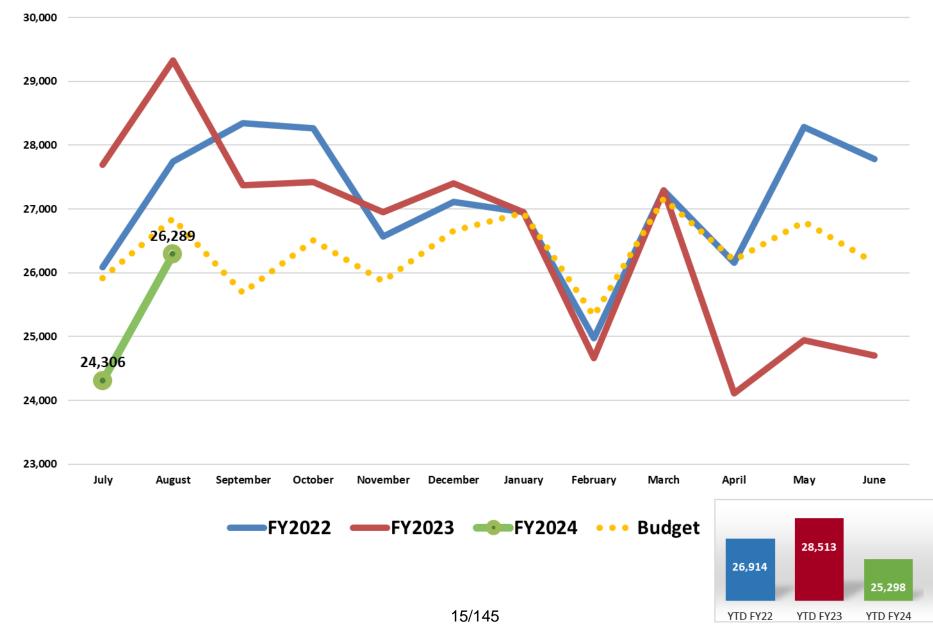


Budget

NICU - Avg Patients Per Day



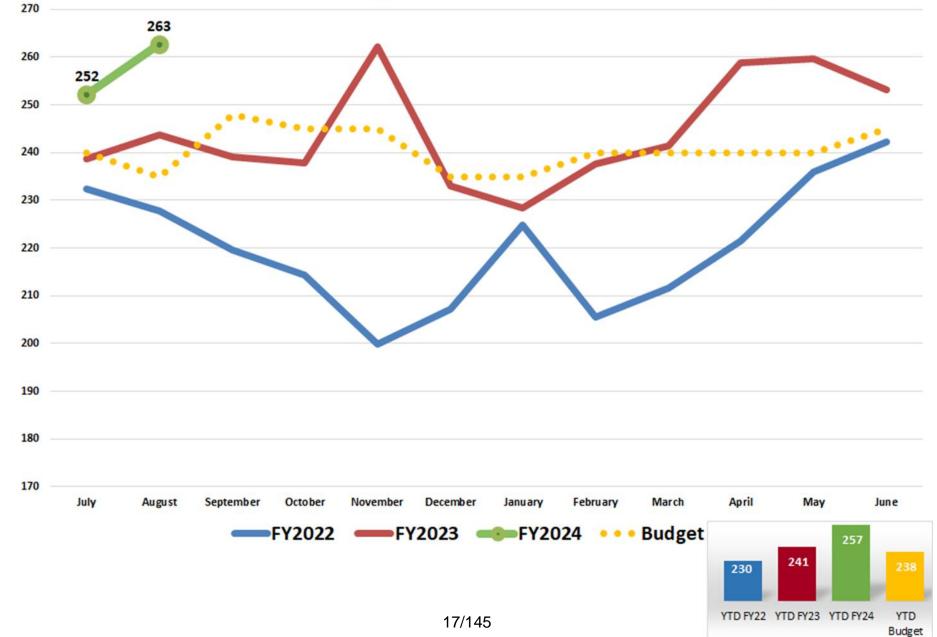
Adjusted Patient Days



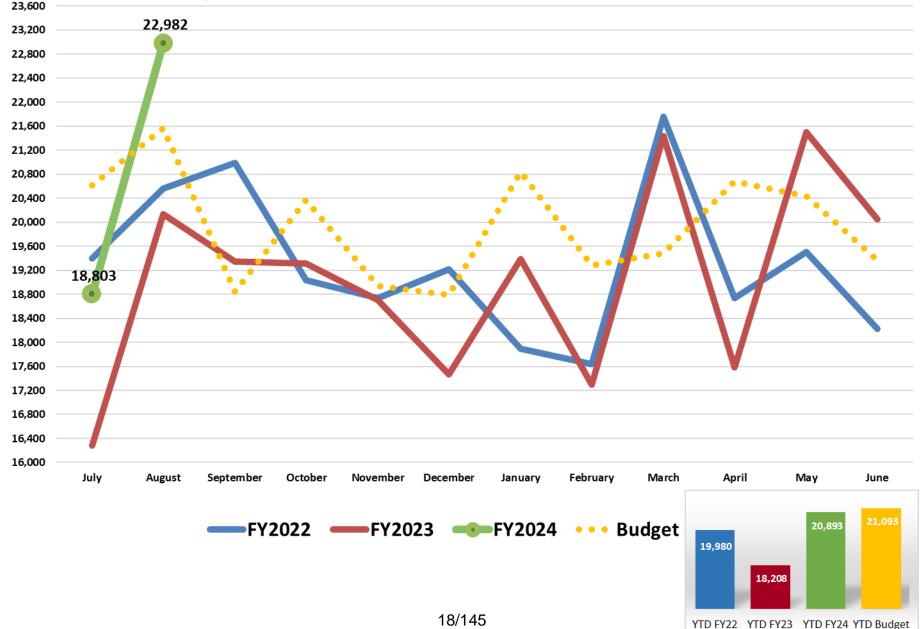
Outpatient Registrations Per Day



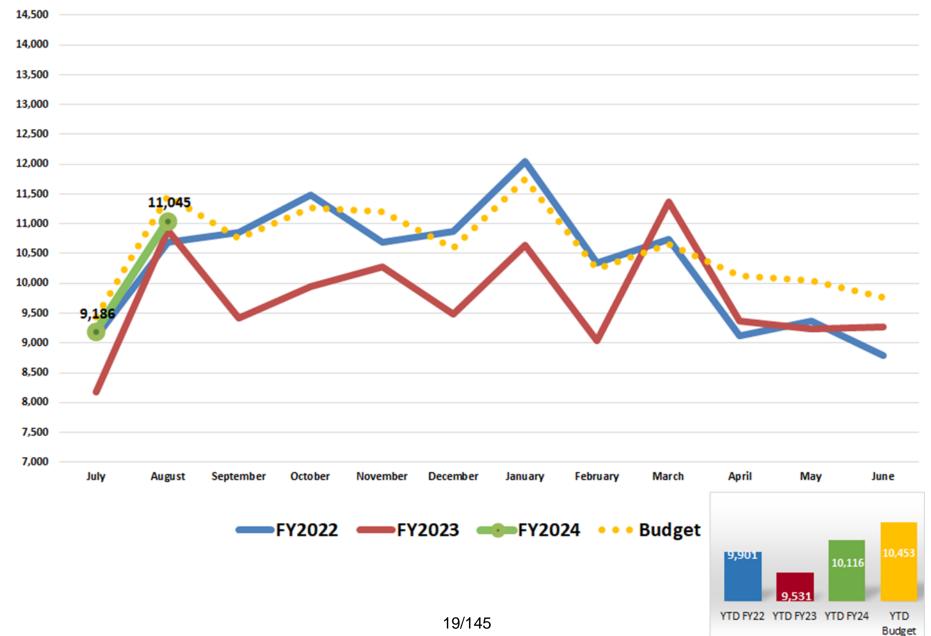
ED - Avg Treated Per Day



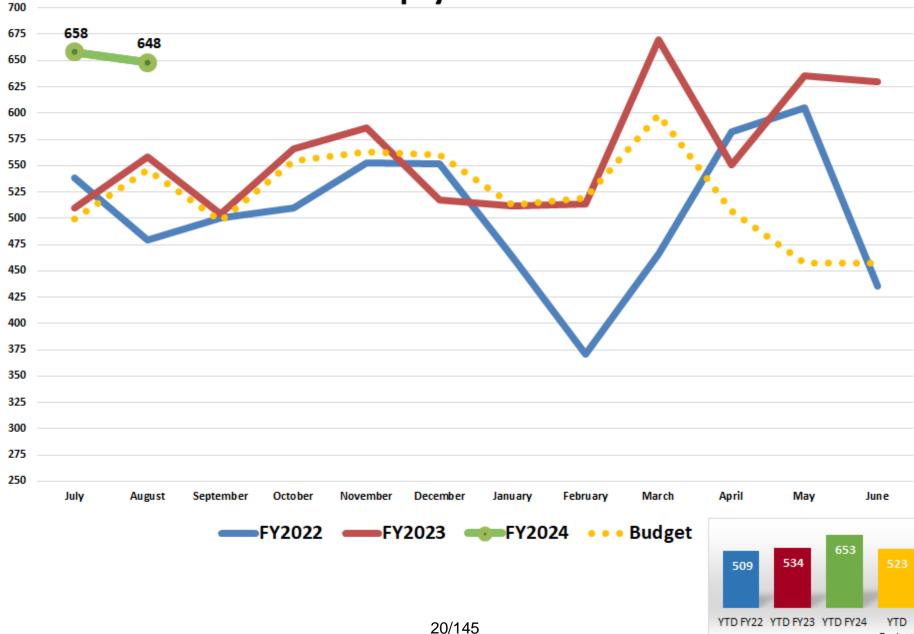
All O/P Rehab Svcs Across District



Rural Health Clinics Registrations

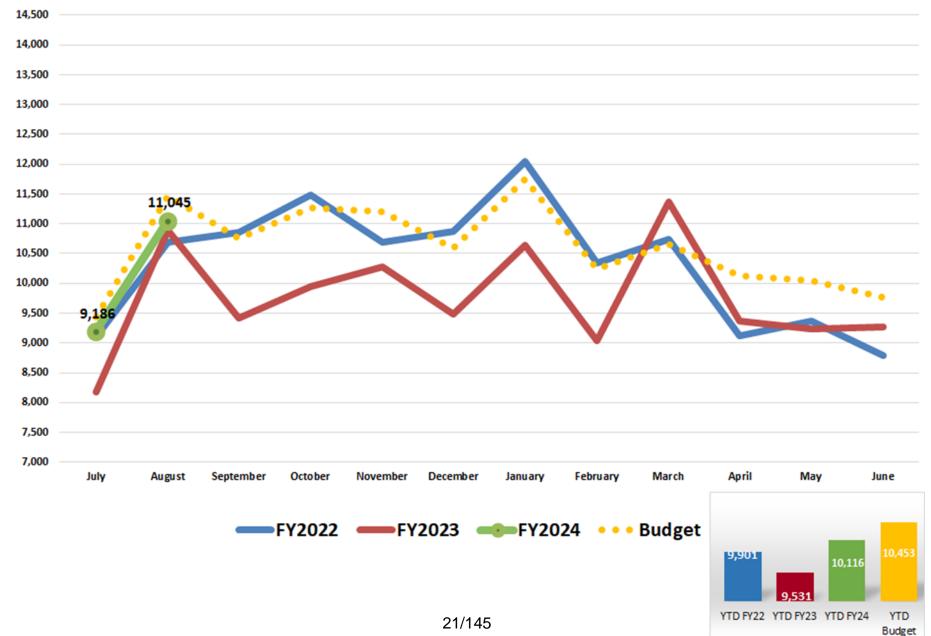


Endoscopy Procedures

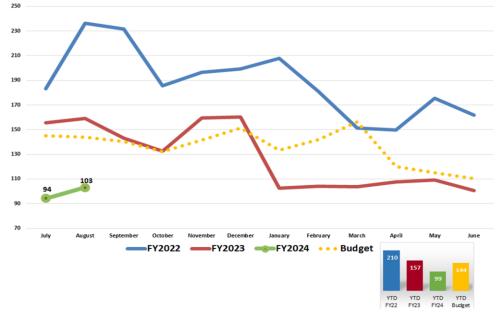


Budget

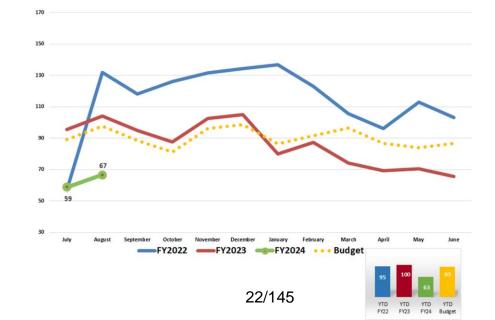
Rural Health Clinics Registrations

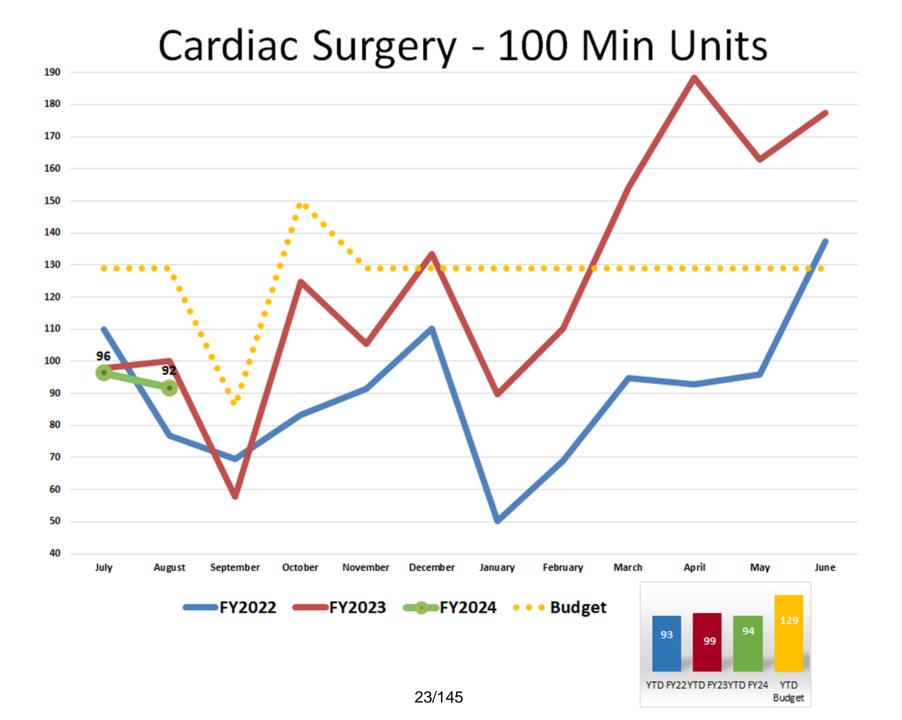


Urgent Care – Court Avg Visits Per Day



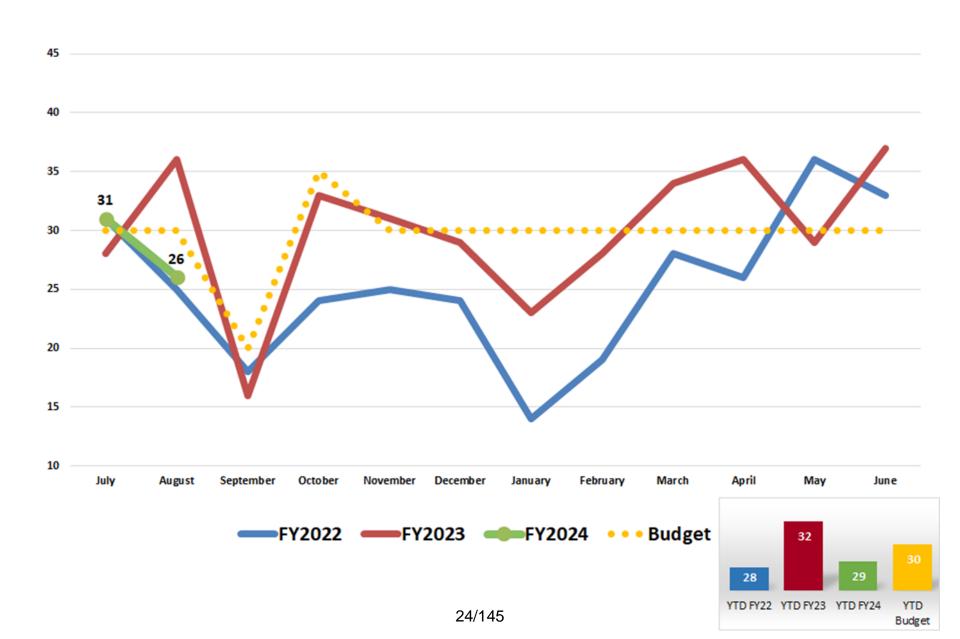
Urgent Care – Demaree Avg Visits Per Day



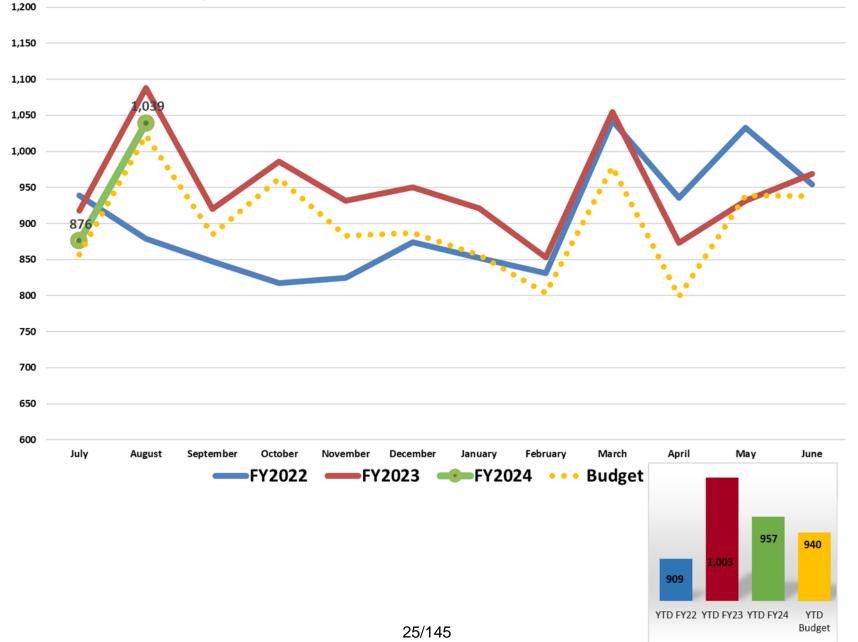


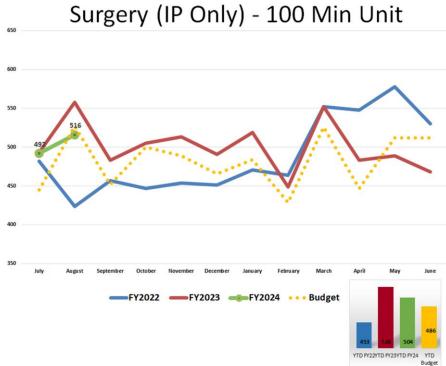
Cardiac Surgery Cases

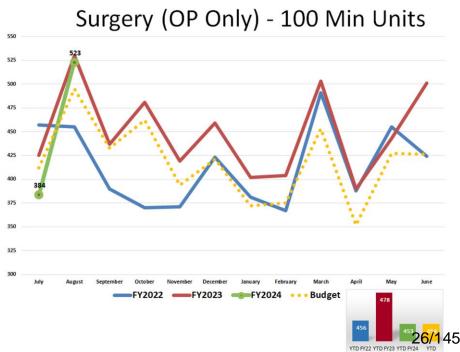
50



Surgery (IP & OP) – 100 Min Units

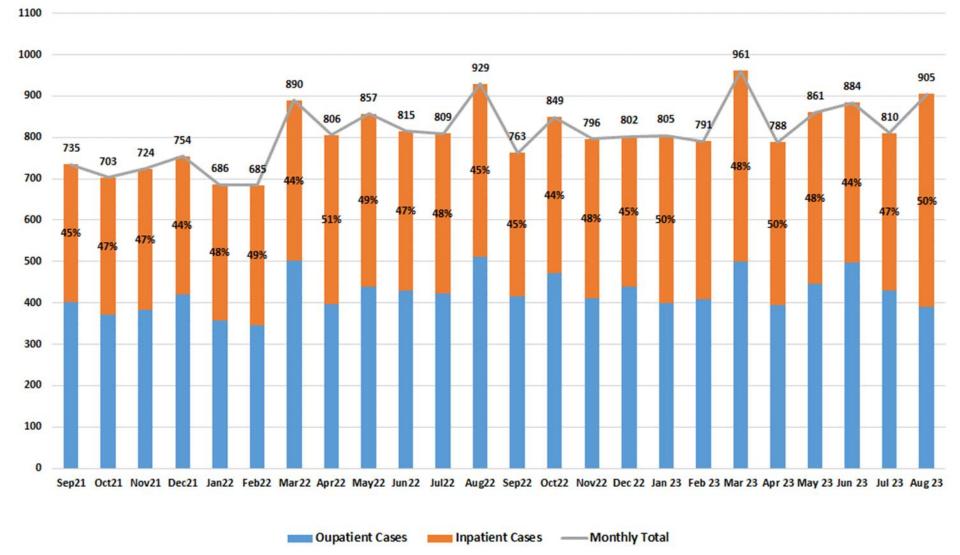




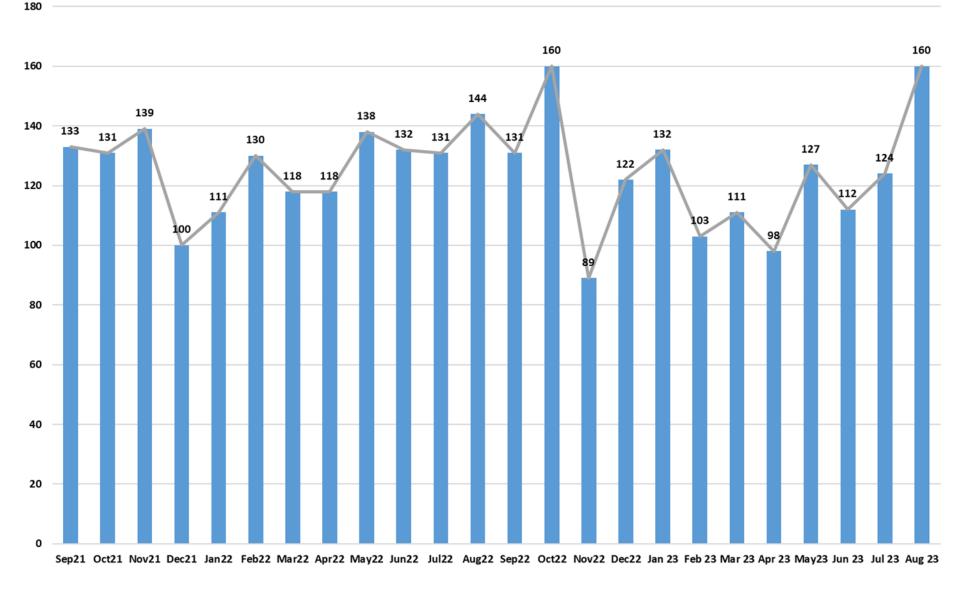


Budget

Surgery Cases (IP & OP)

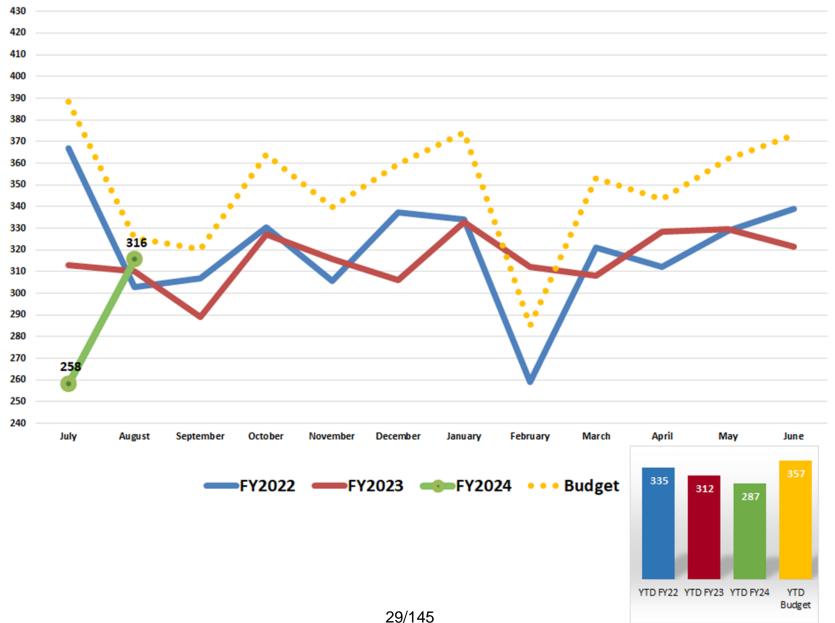


OB Cases



Cases 28/145

Cath Lab (IP & OP) – 100 Min Units



Statistical Results – Fiscal Year Comparison (Aug)

	Actual Results		Budget	Budget Variance		
	Aug 2022	Aug 2023	% Change	Aug 2023	Change	% Change
Average Daily Census	447	409	(8.6%)	421	(12)	(3.0%)
KDHCD Patient Days:						
Medical Center	9,249	8,351	(9.7%)	8,778	(427)	(4.9%)
Acute I/P Psych	1,242	1,331	7.2%	1,395	(64)	(4.6%)
Sub-Acute	872	990	13.5%	817	173	21.2%
Rehab	567	555	(2.1%)	599	(44)	(7.3%)
TCS-Ortho	424	344	(18.9%)	419	(75)	(17.9%)
TCS	504	0	(100.0%)	0	0	0.0%
NICU	447	525	17.4%	500	25	5.0%
Nursery	560	587	4.8%	558	29	5.2%
Total KDHCD Patient Days	13,865	12,683	(8.5%)	13,066	(383)	(2.9%)
Total Outpatient Volume	49,352	47,585	(3.6%)	42,641	4,944	11.6%

Statistical Results – Fiscal Year Comparison (Jul-Aug)

Actual Results		.5	Budget	Budget	/ariance	
FYTD 2023	FYTD 2024	% Change	FYTD 2024	Change	% Change	
448	399	(11.0%)	421	(22)	(5.2%)	
18,580	16,267	(12.4%)	17,499	(1,232)	(7.0%)	
2,467	2,619	6.2%	2,790	(171)	(6.1%)	
1,771	1,962	10.8%	1,646	316	19.2%	
1,132	1,076	(4.9%)	1,207	(131)	(10.9%)	
792	751	(5.2%)	832	(81)	(9.7%)	
1,008	0	(100.0%)	0	0	0.0%	
929	968	4.2%	1,019	(51)	(5.0%)	
1,096	1,072	(2.2%)	1,079	(7)	(0.6%)	
27,775 92.008	24,715 89.063	(11.0%) (3.2%)	26,072 85,281	(1,357) 3.782	<mark>(5.2%)</mark> 4.4%	
	448 18,580 2,467 1,771 1,132 792 1,008 929 1,096	44839918,58016,2672,4672,6191,7711,9621,7711,9621,1321,0767927511,00809299681,0961,07227,77524,715	448 399 (11.0%) 18,580 16,267 (12.4%) 2,467 2,619 6.2% 1,771 1,962 10.8% 1,132 1,076 (4.9%) 792 751 (5.2%) 1,008 0 (100.0%) 929 968 4.2% 1,096 1,072 (2.2%)	448 399 (11.0%) 421 18,580 16,267 (12.4%) 17,499 2,467 2,619 6.2% 2,790 1,771 1,962 10.8% 1,646 1,132 1,076 (4.9%) 1,207 792 751 (5.2%) 832 1,008 0 (100.0%) 0 929 968 4.2% 1,019 1,096 1,072 (2.2%) 1,079 27,775 24,715 (11.0%) 26,072	448 399 (11.0%) 421 (22) 18,580 16,267 (12.4%) 17,499 (1,232) 2,467 2,619 6.2% 2,790 (171) 1,771 1,962 10.8% 1,646 316 1,132 1,076 (4.9%) 1,207 (131) 792 751 (5.2%) 832 (81) 1,008 0 (100.0%) 0 0 929 968 4.2% 1,019 (51) 1,096 1,072 (2.2%) 1,079 (7)	

Other Statistical Results – Fiscal Year Comparison (Aug)

		Actual R	esults		Budget	Budget \	Variance
	Aug 2022	Aug 2023	Change	% Change	Aug 2023	Change	% Change
Adjusted Patient Days	29,148	26,289	(2,859)	(9.8%)	26,848	(559)	(2.1%)
Outpatient Visits	49,352	47,585	(1,767)	(3.6%)	42,641	4,944	11.6%
Infusion Center	336	451	115	34.2%	386	65	16.8%
Radiology/CT/US/MRI Proc (I/P & O/P)	17,247	20,330	3,083	17.9%	19,615	715	3.6%
Endoscopy Procedures (I/P & O/P)	558	648	90	16.1%	546	102	18.7%
O/P Rehab Units	20,139	22,982	2,843	14.1%	21,565	1,417	6.6%
OB Deliveries	419	464	45	10.7%	429	35	8.2%
ED Total Registered	7,702	8,259	557	7.2%	7,285	974	13.4%
Home Health Visits	3,078	3,223	145	4.7%	3,111	112	3.6%
Cath Lab Minutes (IP & OP)	310	316	6	1.9%	326	(10)	(3.1%)
RHC Registrations	10,890	11,045	155	1.4%	11,463	(418)	(3.6%)
Hospice Days	3,970	4,017	47	1.2%	3,748	269	7.2%
Physical & Other Therapy Units	18,875	18,091	(784)	(4.2%)	18,187	(96)	(0.5%)
Dialysis Treatments	1,560	1,444	(116)	(7.4%)	1,550	(106)	(6.8%)
Surgery Minutes-General & Robotic	1,215	1,119	(96)	(7.9%)	1,095	24	2.2%
Radiation Oncology Treatments (I/P & O/P)	2,339	1,717	(622)	(26.6%)	2,161	(444)	(20.5%)
Urgent Care - Court	4,928	3,197	(1,731)	(35.1%)	4,457	(1,260)	(28.3%)
Urgent Care - Demaree	3,226	2,065	(1,161)	(36.0%)	3,026	(961)	(31.8%)

Other Statistical Results – Fiscal Year Comparison (Jul-Aug)

		Actual	Results		Budget	Budget	Variance
	FY 2023	FY 2024	Change	% Change	FY 2024	Change	% Change
Adjusted Patient Days	56,858	50,595	(6,263)	(11.0%)	52,768	(2,173)	(4.1%)
Outpatient Visits	92,008	89,063	(2,945)	(3.2%)	85,281	3,782	4.4%
Infusion Center	625	832	207	33.1%	722	110	15.2%
Endoscopy Procedures (I/P & O/P)	1,068	1,306	238	22.3%	1,045	261	25.0%
O/P Rehab Units	36,416	41,785	5,369	14.7%	42,186	(401)	(1.0%)
Home Health Visits	5,599	6,022	423	7.6%	6,216	(194)	(3.1%)
ED Total Registered	15,195	16,143	948	6.2%	14,725	1,418	9.6%
Radiology/CT/US/MRI Proc (I/P & O/P)	33,211	35,262	2,051	6.2%	33,868	1,394	4.1%
RHC Registrations	19,061	20,231	1,170	6.1%	20,905	(674)	(3.2%)
OB Deliveries	815	852	37	4.5%	818	34	4.2%
Dialysis Treatments	3,024	3,099	75	2.5%	3,100	(1)	(0.0%)
Hospice Days	7,796	7,875	79	1.0%	7,544	331	4.4%
Physical & Other Therapy Units	37,222	35,908	(1,314)	(3.5%)	36,374	(466)	(1.3%)
Surgery Minutes-General & Robotic	2,229	2,061	(168)	(7.5%)	2,015	46	2.3%
Cath Lab Minutes (IP & OP)	623	574	(49)	(7.9%)	714	(140)	(19.6%)
Radiation Oncology Treatments (I/P & O/P)	3,976	3,360	(616)	(15.5%)	4,260	(900)	(21.1%)
Urgent Care - Court	9,751	6,122	(3,629)	(37.2%)	8,953	(2,831)	(31.6%)
Urgent Care - Demaree	6,193	3,888	(2,305)	(37.2%)	5,793	(1,905)	(32.9%)

Payer Trend by Gross Charges (Through August 2024)

		Gross Cl	Patient Cases %					
Payers Grouped	FY 2021	FY 2022	FY 2023	FY 2024	FY 2021	FY 2022	FY 2023	FY 2024
Medicare	\$1,024,403,992	\$1,062,397,956	\$1,095,034,342	\$181,203,792	43.3%	42.0%	43.0%	42.3%
Medi-Cal	\$762,517,252	\$834,888,178	\$836,590,614	\$136,581,085	32.2%	33.0%	32.9%	31.9%
Commercial/Other	\$526,692,820	\$567,541,720	\$561,498,885	\$97,605,623	22.2%	22.5%	22.1%	22.8%
Other	\$54,702,674	\$63,029,160	\$51,511,313	\$12,488,311	2.3%	2.5%	2.0%	2.9%
Grand Total	\$2,368,316,738	\$2,527,857,014	\$2,544,635,154	\$427,878,810	100%	100%	100%	100%

		Gross Cl	narges			Patient	Cases %	
Payers - Add'l Breakout	FY 2021	FY 2022	FY 2023	FY 2024	FY 2021	FY 2022	FY 2023	FY 2024
Medicare	\$722,820,858	\$719,315,129	\$719,791,278	\$111,754,356	30.5%	28.5%	28.3%	26.1%
Medi-Cal Managed Care	\$564,282,466	\$631,191,685	\$656,293,721	\$109,041,089	23.8%	25.0%	25.8%	25.5%
Commercial/Other	\$526,692,820	\$567,541,720	\$561,498,885	\$97,605,623	22.2%	22.5%	22.1%	22.8%
Medicare Managed Care	\$301,583,134	\$343,082,828	\$375,243,065	\$69,449,436	12.7%	13.6%	14.7%	16.2%
Medi-Cal	\$198,234,786	\$203,696,493	\$180,296,892	\$27,539,995	8.4%	8.1%	7.1%	6.4%
Cash Pay	\$31,071,034	\$37,377,691	\$31,813,260	\$8,817,796	1.3%	1.5%	1.3%	2.1%
Work Comp	\$22,307,951	\$24,705,998	\$18,444,527	\$3,558,356	0.9%	1.0%	0.7%	0.8%
Tulare County	\$1,323,688	\$945 <i>,</i> 471	\$1,253,525	\$112,159	0.1%	0.0%	0.0%	0.0%
Grand Total	\$2,368,316,738	\$2,527,857,014	\$2,544,635,154	\$427,878,810	100%	100%	100%	100%

Excludes those service lines not on Cerner: Home Health, Home Health, Home Infusion, Hospice and Open Arms

Payer Trend by Patient Volume (Through August 2024)

		Patient	Cases			Patient	Cases %	
	FY 2021	FY 2022	FY 2023	FY 2024	FY 2021	FY 2022	FY 2023	FY 2024
Inpatient								
Medi-Cal Managed Care	8,035	8,533	8,754	1,573	28.3%	29.6%	31.6%	32.8%
Commercial/Other	6,491	6,770	6,420	1,117	22.8%	23.4%	23.2%	23.3%
Medicare	6,844	6,491	6,015	983	24.1%	22.5%	21.7%	20.5%
Medicare Managed Care	2,799	2,993	3,034	552	9.8%	10.4%	10.9%	11.5%
Medi-Cal	3,830	3,711	3,129	478	13.5%	12.9%	11.3%	10.0%
Cash Pay	237	215	213	74	0.8%	0.7%	0.8%	1.5%
Work Comp	122	114	90	19	0.4%	0.4%	0.3%	0.4%
Tulare County	74	49	58	7	0.3%	0.2%	0.2%	0.1%
Total Inpatient	28,432	28,876	27,713	4,803	100%	100%	100%	100%
Outpatient								
Commercial/Other	177,378	185,520	172,082	28,501	34.2%	33.0%	32.3%	32.3%
Medi-Cal Managed Care	156,270	186,731	170,094	26,309	30.1%	33.2%	31.9%	29.8%
Medicare	100,401	96,894	94,155	16,101	19.3%	17.2%	17.7%	18.2%
Medicare Managed Care	46,719	51,242	60,156	10,901	9.0%	9.1%	11.3%	12.3%
Medi-Cal	24,833	23,911	22,950	3,799	4.8%	4.3%	4.3%	4.3%
Cash Pay	10,338	14,381	9,644	1,784	2.0%	2.6%	1.8%	2.0%
Work Comp	3,204	3,387	3,920	918	0.6%	0.6%	0.7%	1.0%
Tulare County	1		1		0.0%	0.0%	0.0%	0.0%
Total Outpatient	519,144	562,066	533,002	88,313	100%	100%	100%	100%

August Financial Comparison without KHMG (000's)

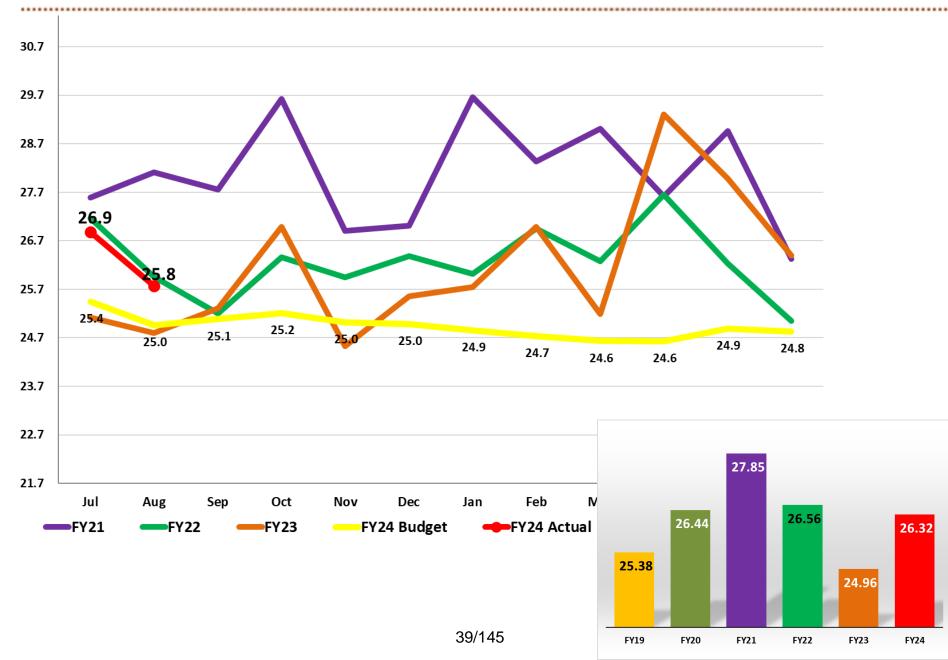
	Comparis	on to Budget	- Month of	August	Comparison to Prior Year - Month of Au			
	Budget Aug-2023	Actual Aug-2023	\$ Change	% Change	Aug-2022	Aug-2023	\$ Change	
Operating Revenue								
Net Patient Service Revenue	\$48,988	\$49,531	\$543	1.1%	\$50,999	\$49,531	(\$1,468)	-3.0%
Supplemental Gov't Programs	\$6,483	\$6,383	(\$100)	-1.6%	\$5,042	\$6,383	\$1,341	21.0%
Prime Program	\$835	\$822	(\$13)	-1.6%	\$743	\$822	\$79	9.6%
Premium Revenue	\$7,931	\$7,930	(\$0)	0.0%	\$5,927	\$7,930	\$2,004	25.3%
Management Services Revenue	\$3,439	\$3,621	\$182	5.0%	\$3,797	\$3,621	(\$176)	-4.9%
Other Revenue	\$2,505	\$3,702	\$1,197	32.3%	\$2,096	\$3,702	\$1,606	43.4%
Other Operating Revenue	\$21,192	\$22,458	\$1,265	5.6%	\$17,604	\$22,458	\$4,853	21.6%
Total Operating Revenue	\$70,180	\$71,989	\$1,809	2.5%	\$68,603	\$71,989	\$3,385	4.7%
Operating Expenses								
Salaries & Wages	\$29,334	\$28,197	(\$1,138)	-4.0%	\$28,420	\$28,197	(\$223)	-0.8%
Contract Labor	\$1,786	\$2,121	\$335	15.8%	\$7,124	\$2,121	(\$5,003)	-235.8%
Employee Benefits	\$6,781	\$6,547	(\$234)	-3.6%	\$5,374	\$6,547	\$1,172	17.9%
Total Employment Expenses	\$37,901	\$36,864	(\$1,037)	-2.8%	\$40,918	\$36,864	(\$4,053)	-11.0%
Medical & Other Supplies	\$10,677	\$10,518	(\$158)	-1.5%	\$10,798	\$10,518	(\$280)	-2.7%
Physician Fees	\$6,665	\$6,793	\$128	1.9%	\$7,173	\$6,793	(\$380)	-5.6%
Purchased Services	\$1,471	\$2,031	\$560	27.6%	\$1,062	\$2,031	\$970	47.7%
Repairs & Maintenance	\$2,370	\$1,434	(\$936)	-65.3%	\$2,238	\$1,434	(\$803)	-56.0%
Utilities	\$1,001	\$1,007	\$7	0.7%	\$940	\$1,007	\$68	6.7%
Rents & Leases	\$165	\$156	(\$10)	-6.1%	\$140	\$156	\$15	9.8%
Depreciation & Amortization	\$2,914	\$2,841	(\$73)	-2.6%	\$2,778	\$2,841	\$62	2.2%
nterest Expense	\$587	\$604	\$18	3.0%	\$592	\$604	\$12	2.0%
Other Expense	\$2,171	\$1,788	(\$383)	-21.4%	\$1,897	\$1,788	(\$109)	-6.1%
lumana Cap Plan Expenses	\$3,701	\$4,331	\$629	14.5%	\$3,831	\$4,331	\$500	11.5%
Management Services Expense	\$3,641	\$3,571	(\$70)	-2.0%	\$3,660	\$3,571	(\$88)	-2.5%
Total Other Expenses	\$35,363	\$35,076	(\$287)	-0.8%	\$35,108	\$35,076	(\$33)	-0.1%
otal Operating Expenses	\$73,264	\$71,940	(\$1,324)	-1.8%	\$76,026	\$71,940	(\$4,086)	-5.7%
Operating Margin	(\$3,084)	\$48	\$3,132		(\$7,423)	\$48	\$7,471	
Stimulus/FEMA	\$1,610	\$1,610	\$0		\$0	\$1,610	\$1,610	
Operating Margin after Stimulus/FEMA	(\$1,474)	\$1,658	\$3,133	3	(\$7,423)	\$1,658	\$9,081	
Nonoperating Revenue (Loss)	\$484	\$602	\$117		\$326	\$602	\$275	
Excess Margin	(\$990)	\$2,260	\$3,250 5/145		(\$7,096)	\$2,260	\$9,356	

FYTD July and August: Financial Comparison without KHMG (000's)

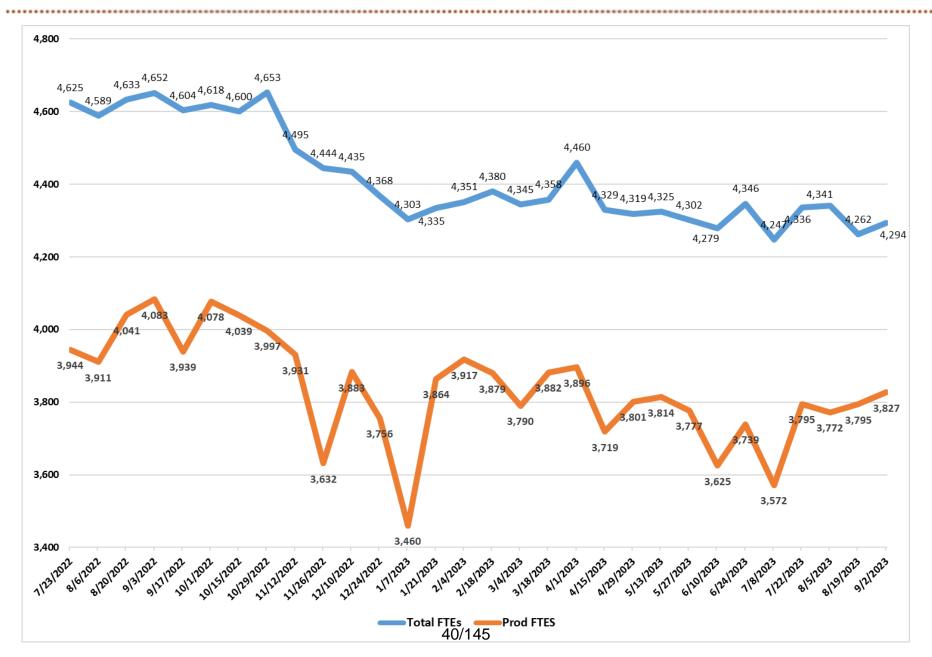
	Comparison to Budget - YTD August				Comparison to Prior Year - YTD August					
	Budget FYTD 2024	Actual FYTD 2024	\$ Change	% Change	FYTD 2023	FYTD 2024	\$ Change	% Change		
Operating Revenue										
Net Patient Service Revenue	\$96,764	\$95,010	(\$1,754)	-1.8%	\$99,745	\$95,010	(\$4,735)	-5.0%		
Supplemental Gov't Programs	\$12,965	\$12,765	(\$200)	-1.6%	\$10,084	\$12,765	\$2,682	21.0%		
Prime Program	\$1,670	\$1,643	(\$27)	-1.6%	\$1,485	\$1,643	\$158	9.6%		
Premium Revenue	\$15,861	\$15,861	(\$0)	0.0%	\$11,828	\$15,861	\$4,033	25.4%		
Management Services Revenue	\$6,878	\$6,899	\$21	0.3%	\$6,729	\$6,899	\$170	2.5%		
Other Revenue	\$5,009	\$6,449	\$1,440	22.3%	\$5,535	\$6,449	\$914	14.2%		
Other Operating Revenue	\$42,384	\$43,618	\$1,234	2.8%	\$35,661	\$43,618	\$7,957	18.2%		
Total Operating Revenue	\$139,148	\$138,628	(\$520)	-0.4%	\$135,407	\$138,628	\$3,222	2.3%		
Operating Expenses										
Salaries & Wages	\$58,233	\$56,344	(\$1,889)	-3.4%	\$56,612	\$56,344	(\$268)	-0.5%		
Contract Labor	\$3,787	\$3,742	(\$45)	-1.2%	\$12,988	\$3,742	(\$9,246)	-247.1%		
Employee Benefits	\$13,461	\$12,831	(\$630)	-4.9%	\$11,445	\$12,831	\$1,386	10.8%		
Total Employment Expenses	\$75,480	\$72,916	(\$2,564)	-3.5%	\$81,045	\$72,916	(\$8,129)	-11.1%		
Medical & Other Supplies	\$20,840	\$20,910	\$70	0.3%	\$19,795	\$20,910	\$1,115	5.3%		
Physician Fees	\$13,330	\$13,828	\$497	3.6%	\$13,855	\$13,828	(\$28)	-0.2%		
Purchased Services	\$2,942	\$3,400	\$458	13.5%	\$3,920	\$3,400	(\$521)	-15.3%		
Repairs & Maintenance	\$4,741	\$3,625	(\$1,116)	-30.8%	\$4,237	\$3,625	(\$612)	-16.9%		
Utilities	\$1,926	\$1,770	(\$156)	-8.8%	\$1,601	\$1,770	\$169	9.5%		
Rents & Leases	\$330	\$248	(\$82)	-33.0%	\$248	\$248	\$0	0.1%		
Depreciation & Amortization	\$5,828	\$5,665	(\$163)	-2.9%	\$5,559	\$5,665	\$106	1.9%		
Interest Expense	\$1,173	\$1,190	\$17	1.4%	\$1,184	\$1,190	\$6	0.5%		
Other Expense	\$4,349	\$3,444	(\$906)	-26.3%	\$3,441	\$3,444	\$3	0.1%		
Humana Cap Plan Expenses	\$7,403	\$8,203	\$800	9.7%	\$8,235	\$8,203	(\$33)	-0.4%		
Management Services Expense	\$7,026	\$6,395	(\$631)	-9.9%	\$6,581	\$6,395	(\$186)	-2.9%		
Total Other Expenses	\$69,888	\$68,676	(\$1,212)	-1.8%	\$68,657	\$68,676	\$20	0.0%		
Total Operating Expenses	\$145,368	\$141,593	(\$3,776)	-2.7%	\$149,702	\$141,593	(\$8,109)	-5.7%		
Operating Margin	(\$6,220)	(\$2,964)	\$3,256		(\$14,296)	(\$2,964)	\$11,331			
Stimulus/FEMA	\$3,219	\$3,220	\$1		\$97	\$3,220	\$3,123			
Operating Margin after FEMA	(\$3,001)	\$256	\$3,256	5 55 2	(\$14,198)	\$256	\$14,454			
Nonoperating Revenue (Loss)	\$969	\$1,219	\$250		\$781	\$1,219	\$438			
Excess Margin	(\$2,032)	\$1,475	\$3,307	45	(\$13,417)	\$1,475	\$14,892			

- Net Patient Revenues: August patient revenue was 1.1%, \$543K higher than budget primarily due to higher than budgeted revenue in the Emergency Department, Subacute Hospital, Endoscopy Service Line, NICU/OB and our Radiology Modalities (CT, MRI, PET, Xray)
- Other Revenue: Other revenue was \$2.2M over budget primarily due to grant funds recognized and higher than budgeted retail pharmacy revenue.
- Employment expenses: Employment expense is slightly less than budget. August employment expense was 2.8%, \$1M less than budget.

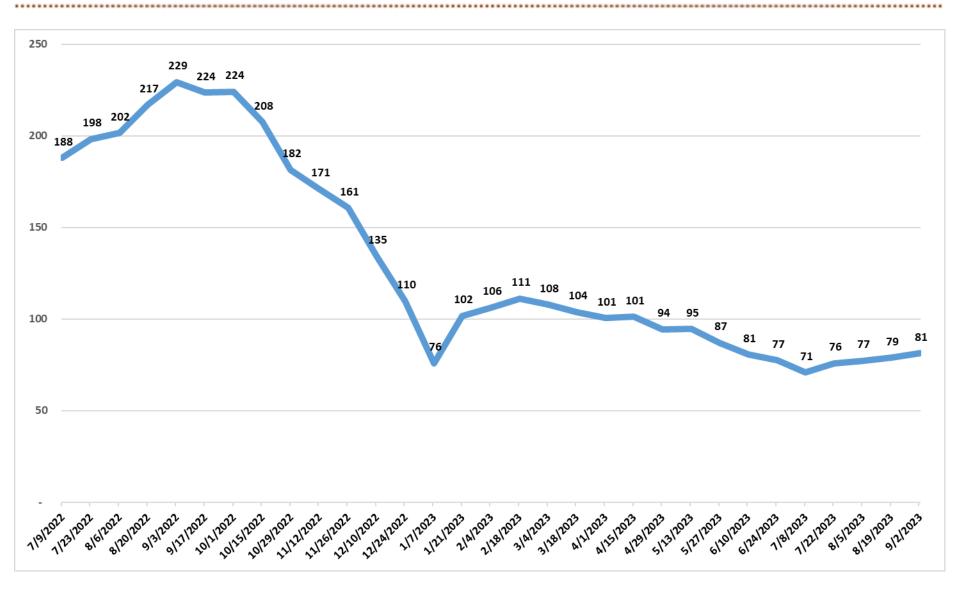
Productivity: Worked Hours/Adjusted Patient Days



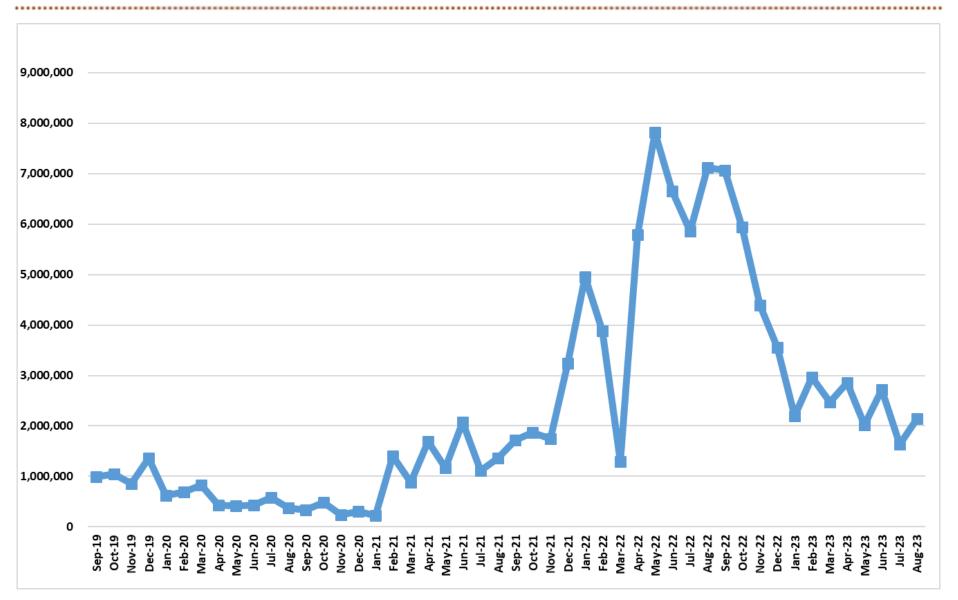
Productive and Total FTEs without KHMG



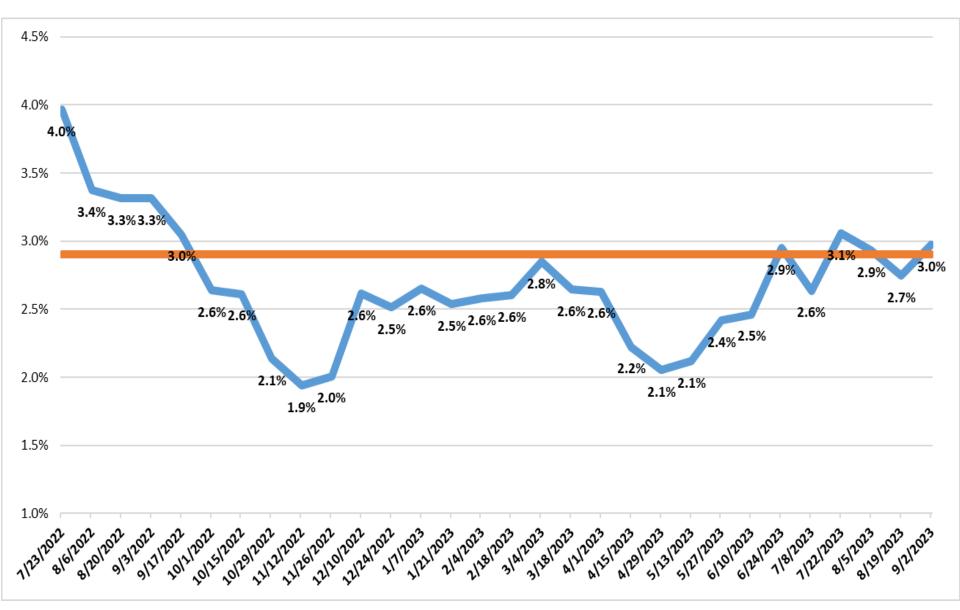
Contract Labor Full Time Equivalents (FTEs)

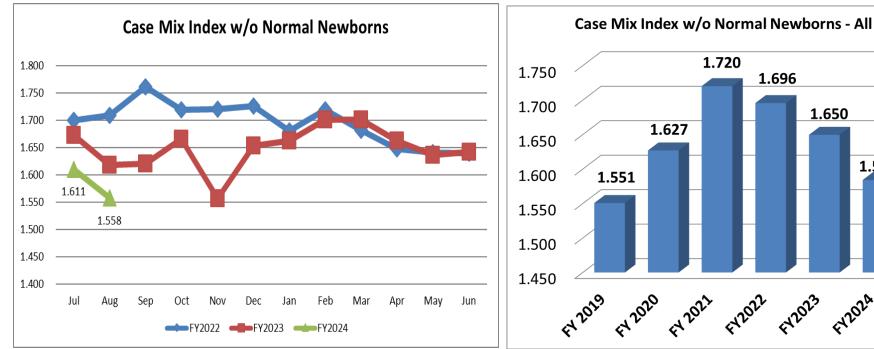


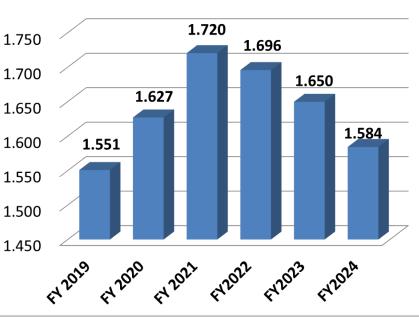
Contract Labor Expense

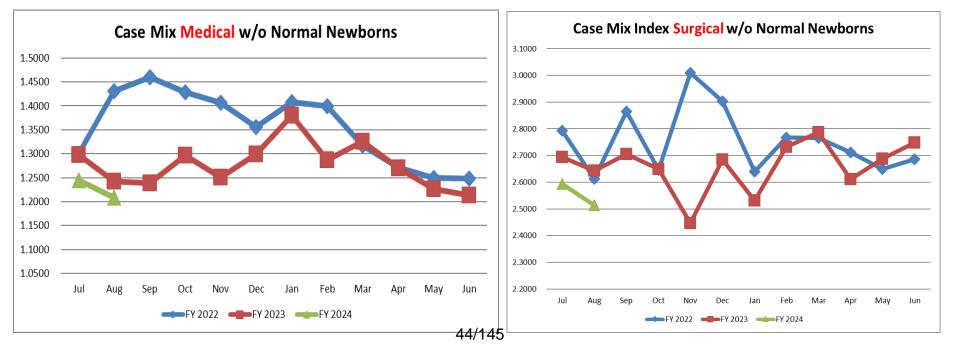


Overtime as a % of Productive Hours and \$

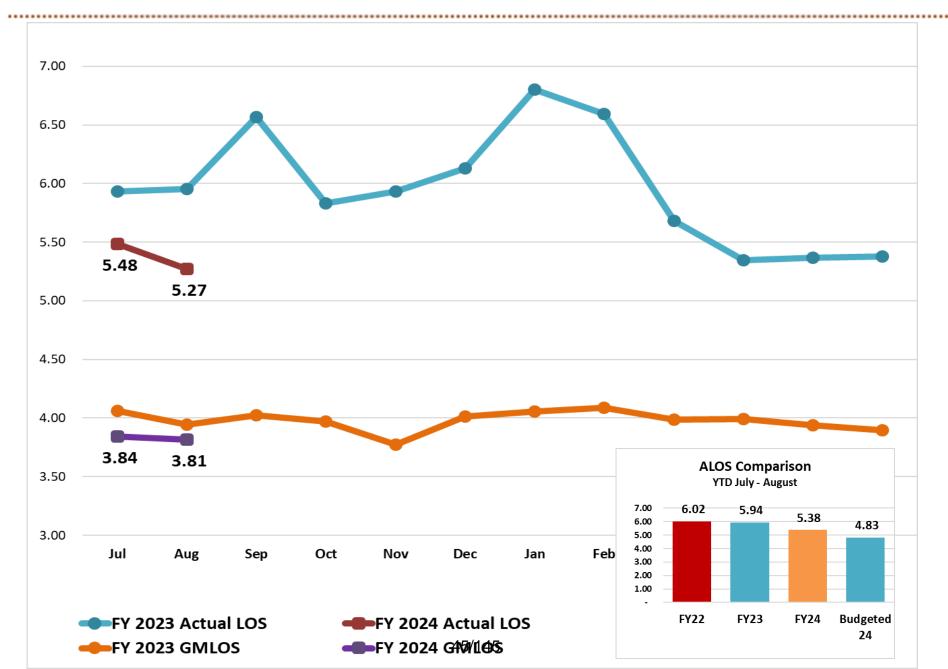






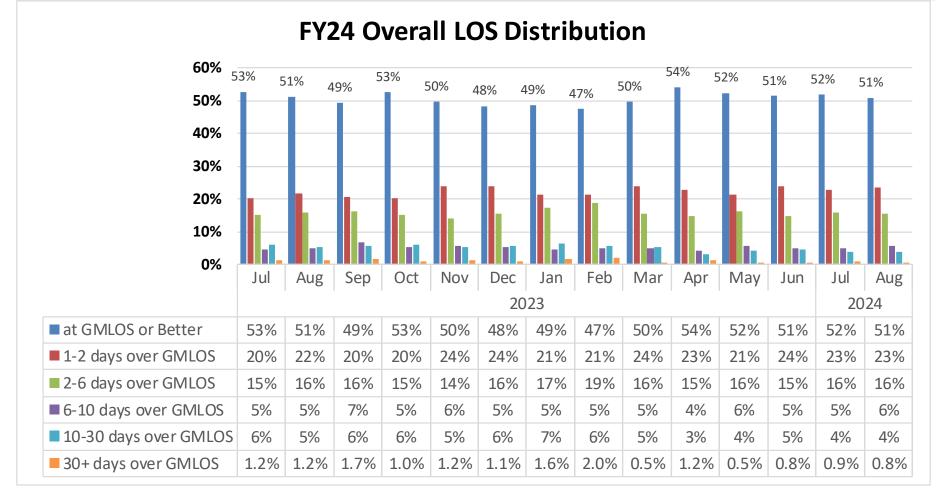


Average Length of Stay versus National Average (GMLOS)

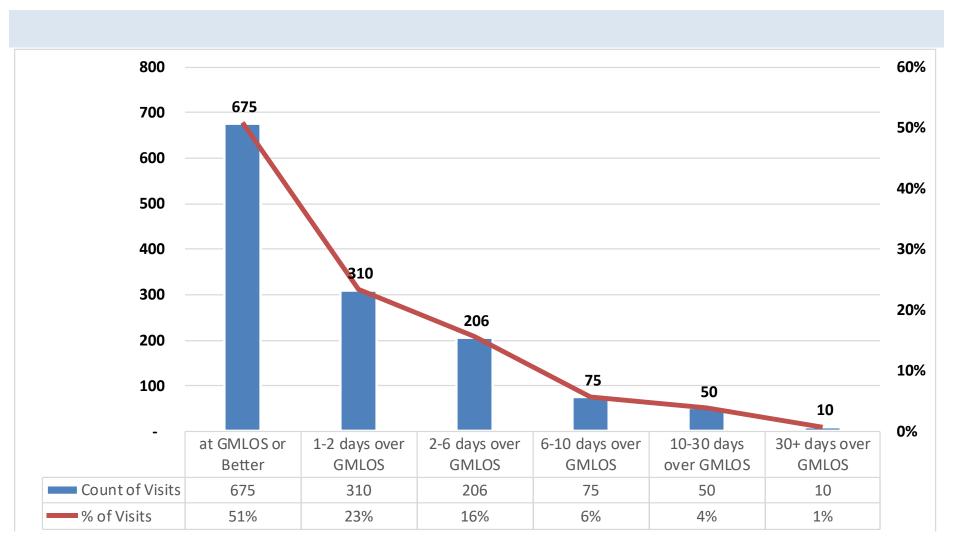


Average Length of Stay Distribution

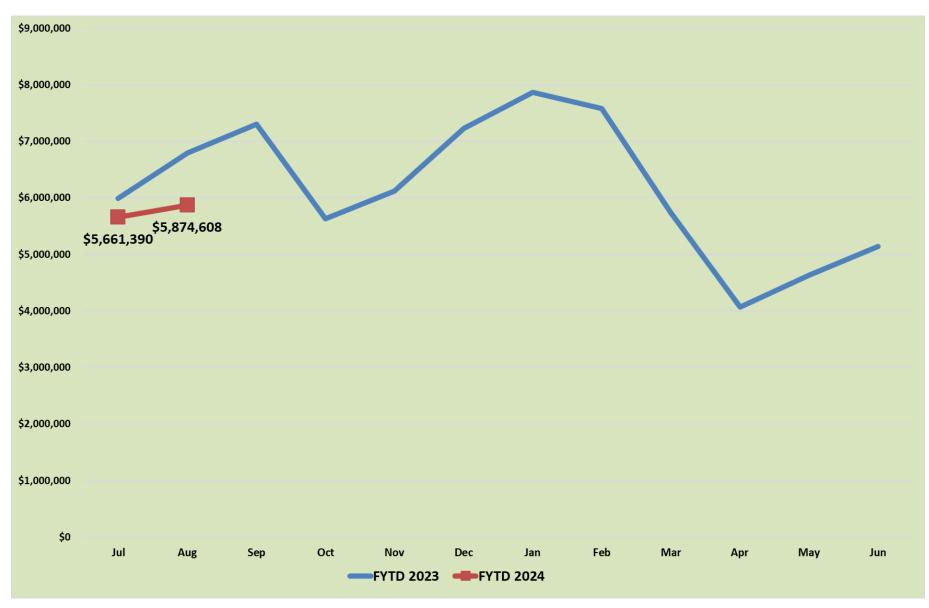
Overall

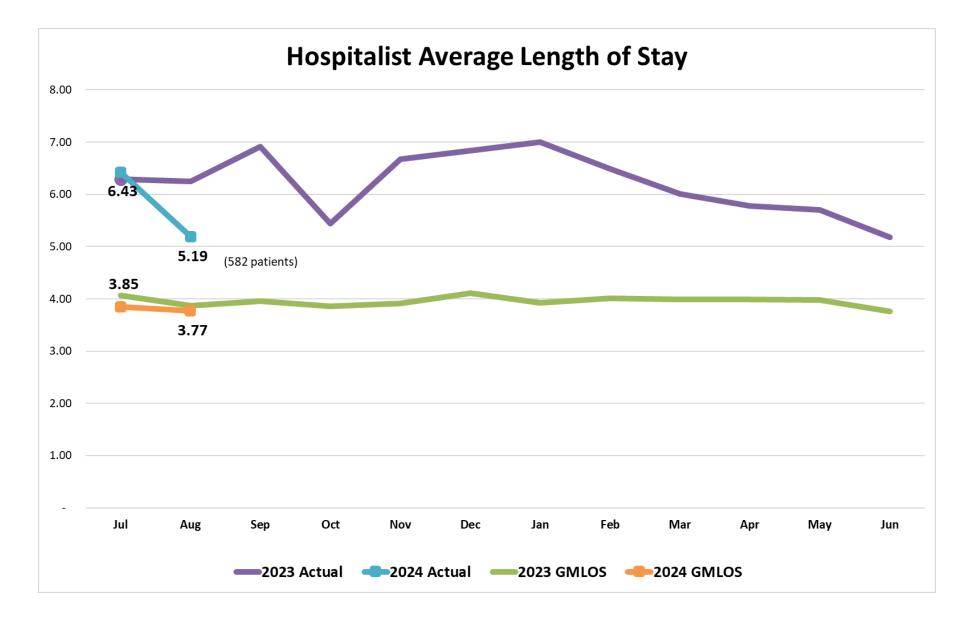


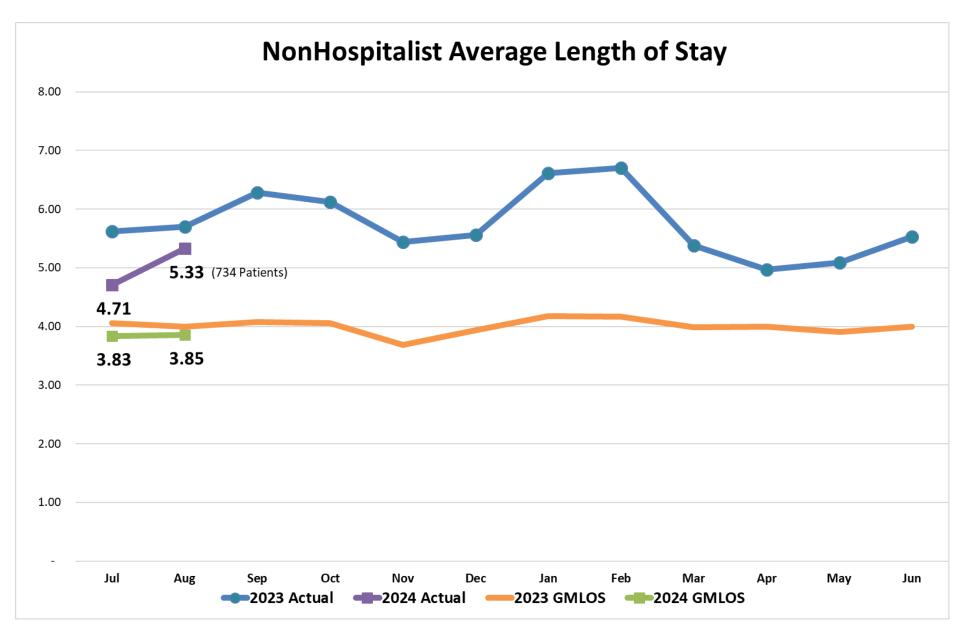
Average Length of Stay Distribution



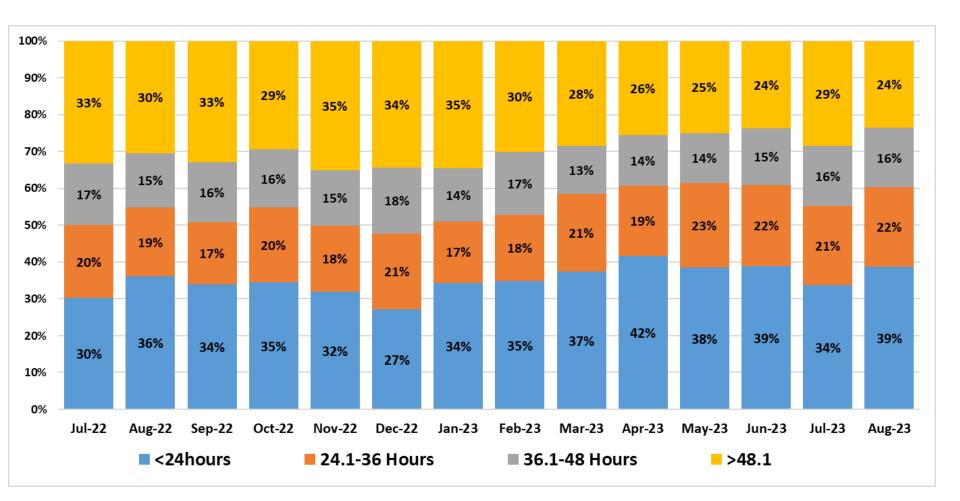
Opportunity Cost of Reducing LOS to National Average - \$82M FY22



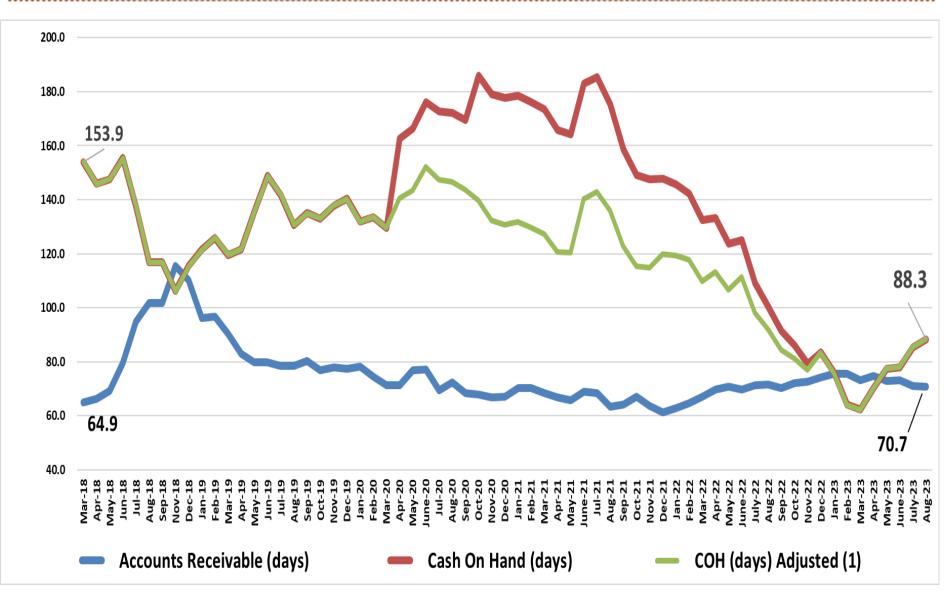




Monthly Discharges of Observation Patients by their Length of Stay



Trended Liquidity Ratios



Ratio Analysis Report

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	Current Month Value	Prior Month Value	June 30, 2023 Unaudited Value		21 Moody an Bench A	Benchmark	
LIQUIDITY RATIOS							
Current Ratio (x)	3.3	3.3	3 3.2	1.4	1.7	1.6	
Accounts Receivable (days)	70.7	71.0) 72.7	48.3	48.3	47.5	
Cash On Hand (days)	88.3	85.9	9 78.0	341.3	268.4	206.5	
Cushion Ratio (x)	10.7	10.2	2 10.3	52.4	31.5	19.9	
Average Payment Period (days)	42.4	40.8	3 38.1	97.6	86.4	94.0	
CAPITAL STRUCTURE RATIOS							
Cash-to-Debt	95.4%	91.3%	6 91.8%	323.4%	220.4%	170.1%	
Debt-To-Capitalization	33.2%	33.0%	6 32.9%	20.6%	29.1%	36.3%	
Debt-to-Cash Flow (x)	4.3	6.9	9 (63.3)	2.1	2.6	3.3	
Debt Service Coverage	2.6	1.6	6 (0.2)	9.6	6.0	4.5	
Maximum Annual Debt Service Coverage(x)	2.6	1.6	6 (0.2)	8.2	5.5	3.9	
Age Of Plant (years)	14.6	14.7	7 13.3	10.8	12.4	13.5	
PROFITABILITY RATIOS							
Operating Margin	(2.1%)	(4.5%)) (6.6%)	4.1%	3.1%	2.2%	
Excess Margin	1.0%	(1.1%)) (5.2%)	8.1%	6.7%	4.8%	
Operating Cash Flow Margin	2.8%	0.7%	6 (1.5%)	9.6%	8.8%	7.5%	
Return on Assets	1.0% 53/145	(1.1%)) (5.5%)	5.8%	4.9%	3.9%	

Consolidated Statements of Net Position (000's)

	Aug-23	Jul-23	Change	% Change
ASSETS AND DEFERRED OUTFLOWS				
CURRENT ASSETS	¢ 00.000	¢ 7.060	\$ 13,220	187.17%
Cash and cash equivalents Current Portion of Board designated and trusted	\$ 20,283	\$ 7,063	\$ 13,220	107.17%
assets	14,931	13,560	1,372	10.12%
Accounts receivable:	14,931	13,500	1,372	10.1270
Net patient accounts	124,968	- 126,340	(1.272)	-1.09%
Other receivables	28,002	31,859	(1,372) (3,857)	-12.11%
Other receivables	152,970	158,199	(5,230)	-3.31%
Inventories	14,007	12,856	1,151	8.95%
Medicare and Medi-Cal settlements	88,376	88,471	(95)	-0.11%
Prepaid expenses	13,484	12,567	917	7.30%
Total current assets	304,051	292,716	11,335	3.87%
NON-CURRENT CASH AND INVESTMENTS -	304,051	292,710	11,555	3.0770
less current portion				
Board designated cash and assets	164 402	169,226	(4,824)	-2.85%
Revenue bond assets held in trust	164,403 18,806	18,806	(4,024)	0.00%
Assets in self-insurance trust fund	963	959	- 4	0.40%
Total non-current cash and investments	184,171	188,991	(4,820)	-2.55%
Total non-current cash and investments	104,171	100,991	(4,020)	-2.00%
INTANGIBLE RIGHT TO USE LEASE,	12,866	11,202	1,664	14.86%
net of accumulated amortization	,	,	.,	
CAPITAL ASSETS				
Land	20,544	17,542	3,002	17.11%
Buildings and improvements	426,230	427,105	(875)	-0.20%
Equipment	323,988	328,663	(4,675)	-1.42%
Construction in progress	24,324	25,714	(1,390)	-5.41%
	795,087	799,025	(3,938)	-0.49%
Less accumulated depreciation	485,326	487,985	(2,660)	-0.55%
	309,761	311,039	(1,279)	-0.41%
Property under capital leases -	, -	- ,	() - /	
less accumulated amortization	(691)	(691)	-	0.00%
Total capital assets	309,069	310,348	(1,279)	-0.41%
OTHER ASSETS	,	,	() - /	
Property not used in operations	1,913	1,529	384	25.13%
Health-related investments	2,497	2,752	(255)	-9.28%
Other	13,761	13,760	1	0.01%
Total other assets	18,170	18,040	130	0.72%
Total assets	828,328	821,297	7,031	0.86%
DEFERRED OUTFLOWS	33,769	33,802	(33)	-0.10%
	54/145			
Total assets and deferred outflows	<u>\$ 862,097</u>	\$ 855,099	\$ 6,998	0.82%

Consolidated Statements of Net Position (000's)

	Aug-23	Jul-23		Change	% Change
LIABILITIES AND NET ASSETS					
CURRENT LIABILITIES					
Accounts payable and accrued expenses	\$ 32,148	\$ 28,863	\$	3,285	11.38%
Accrued payroll and related liabilities	52,775	50,910		1,865	3.66%
Long-term debt, current portion	8,051	8,051		-	0.00%
Total current liabilities	92,974	87,824		5,150	5.86%
LEASE LIABILITY, net of current portion	13,043	11,354		1,689	14.88%
LONG-TERM DEBT, less current portion					
Bonds payable	229,419	229,426		(7)	0.00%
Capital leases	-	-		-	0.00%
Notes payable	17,745	17,745		-	0.00%
Total long-term debt	247,164	247,170		(7)	0.00%
NET PENSION LIABILITY	53,200	52,276		924	1.77%
OTHER LONG-TERM LIABILITIES	31,835	30,853		983	3.18%
Total liabilities	438,216	429,477		8,739	2.03%
NET ASSETS					
Invested in capital assets, net of related debt	56,916	58,220		(1,305)	-2.24%
Restricted	50,150	48,669		1,481	3.04%
Unrestricted	316,816	318,732		(1,917)	-0.60%
Total net position	423,881	425,621	-	(1,740)	-0.41%
Total liabilities and net position	\$ 862,097	\$ 855,099	\$	6,998	0.82%

Statistical Report August 2023

Average Daily Census 510 500 490 480 470 460 450 440 430 . . . 420 409 • 420 410 400 388 390 380 370 360 350 November December July August September October January February March April May June FY2023 FY2024 FY2024 • • • Budget 449 450

421

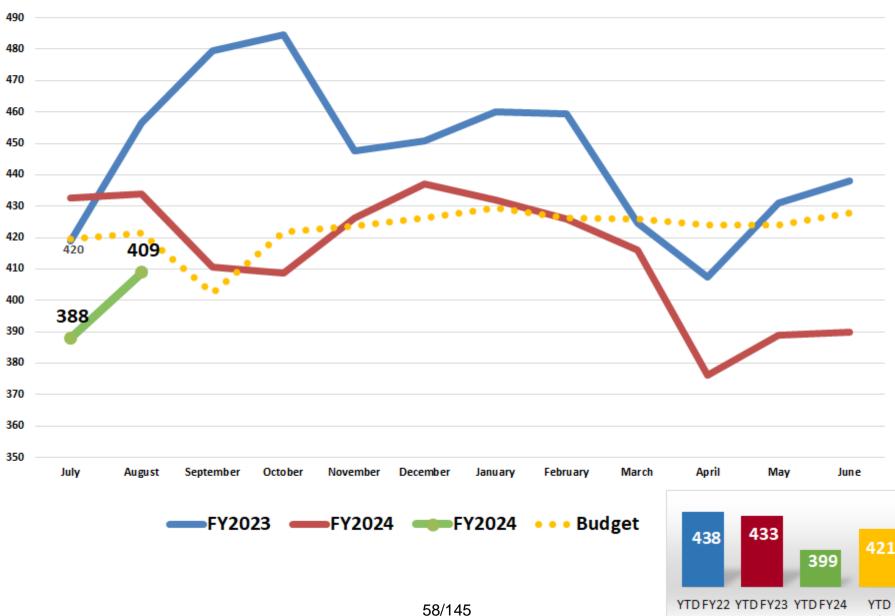
YTD Budget

399

YTD FY22YTD FY23YTD FY24

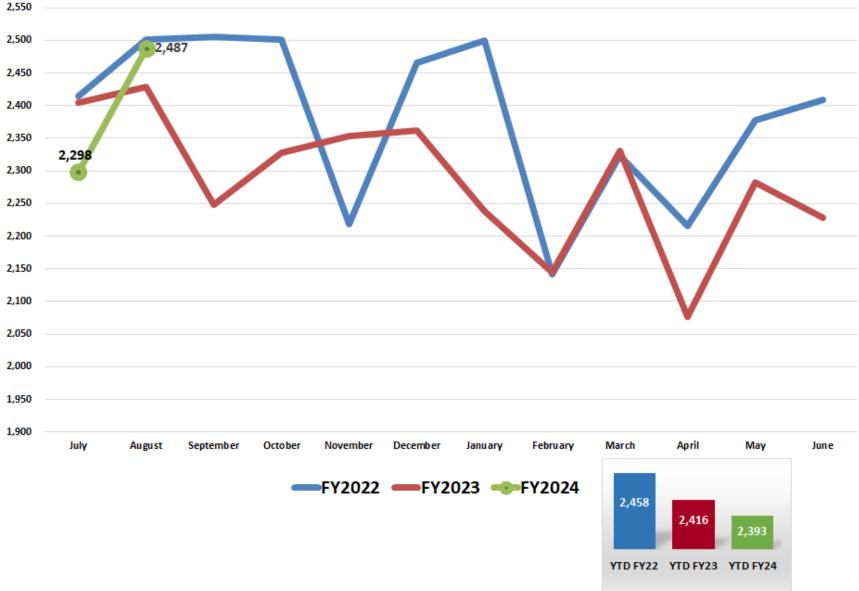
Average Daily Census w/o TCS

500

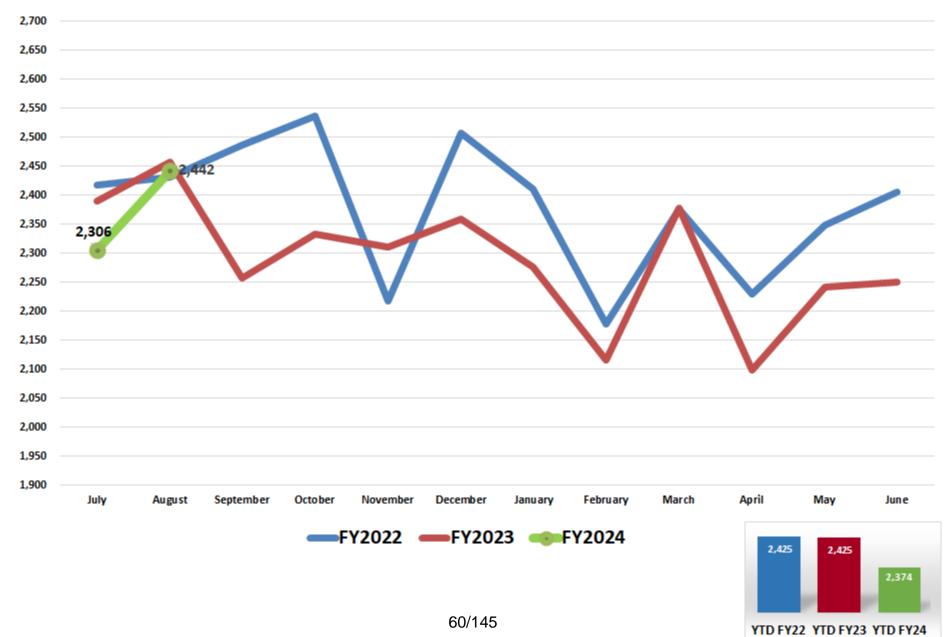


Budget

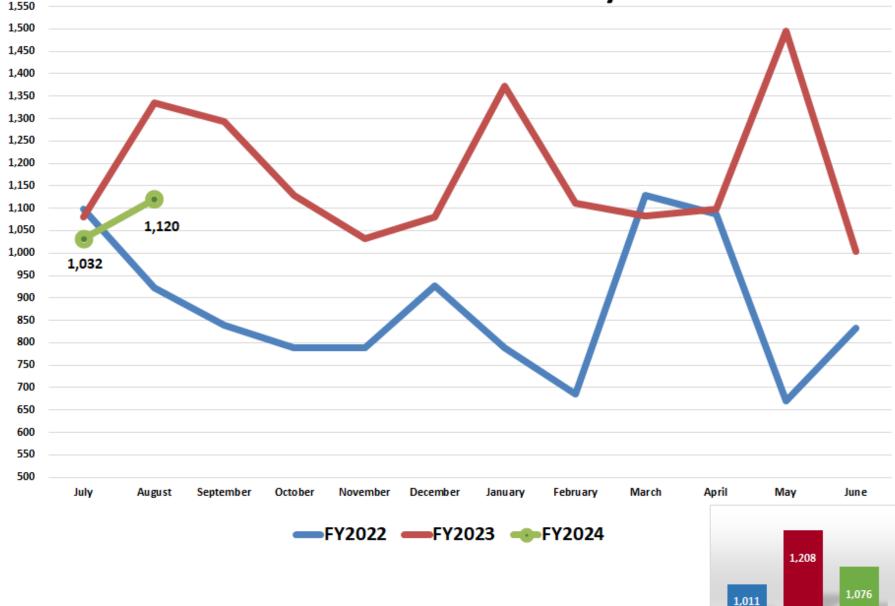
Admissions



Discharges

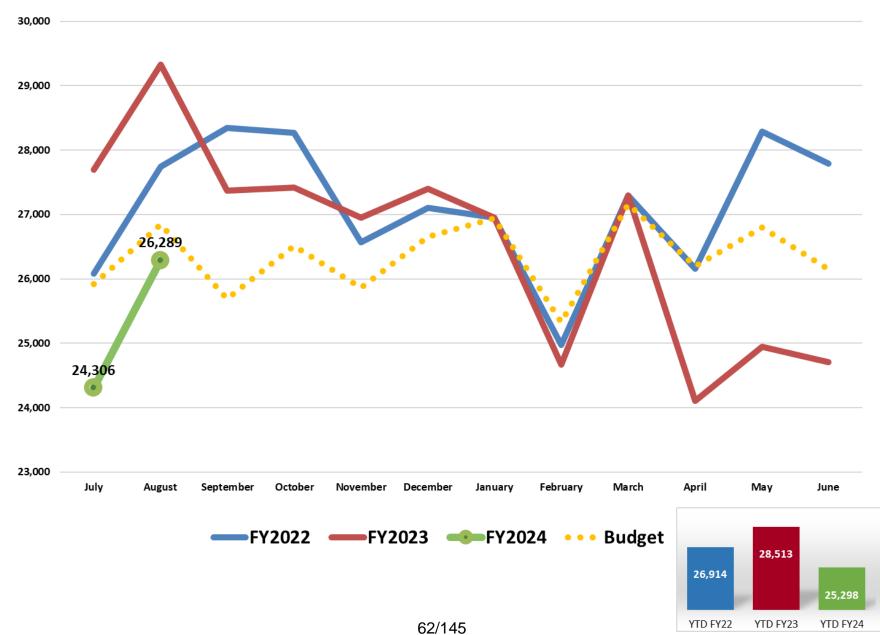


Observation Days

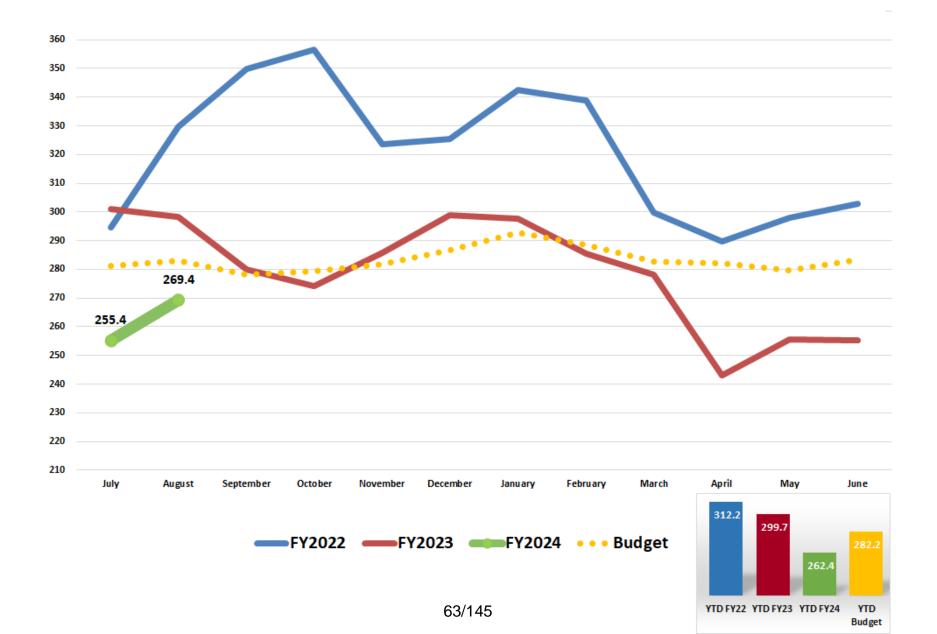


YTD FY22 YTD FY23 YTD FY24

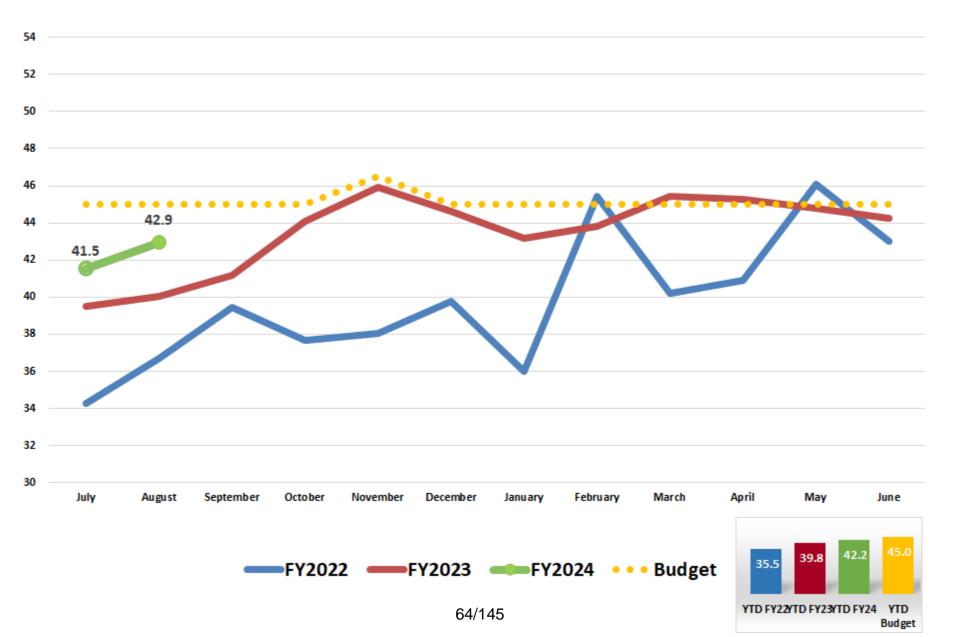
Adjusted Patient Days

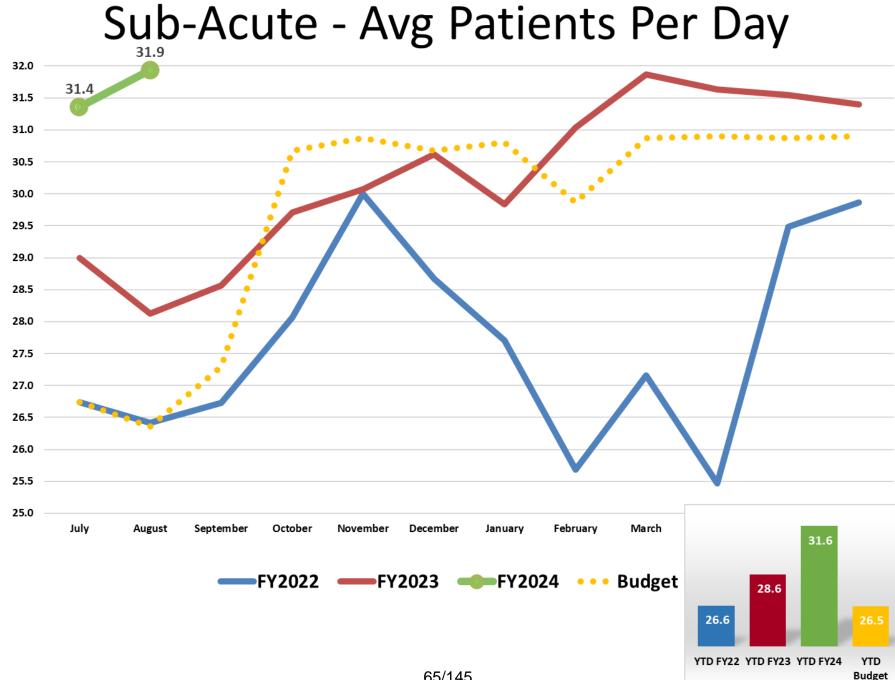


Medical Center (Avg Patients Per Day)



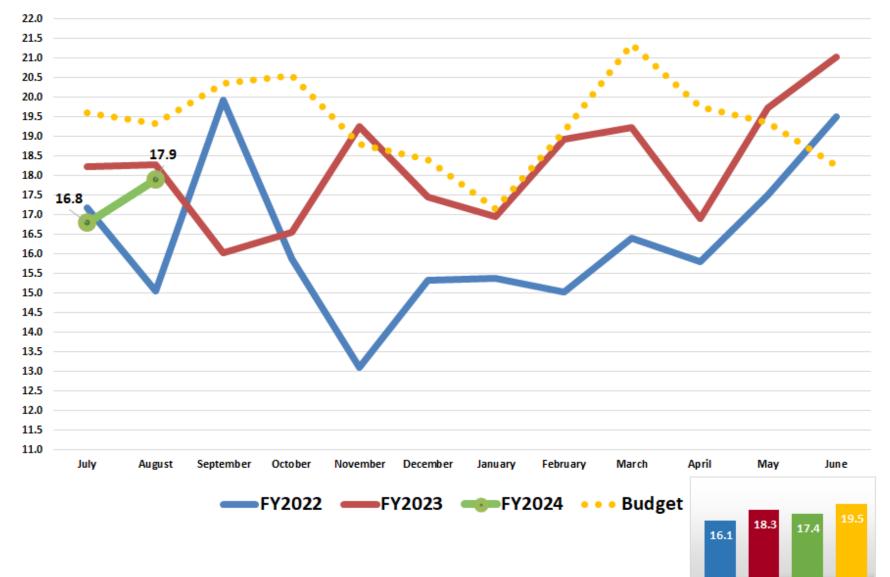
Acute I/P Psych (Avg Patients Per Day)





65/145

Rehabilitation Hospital - Avg Patients Per Day

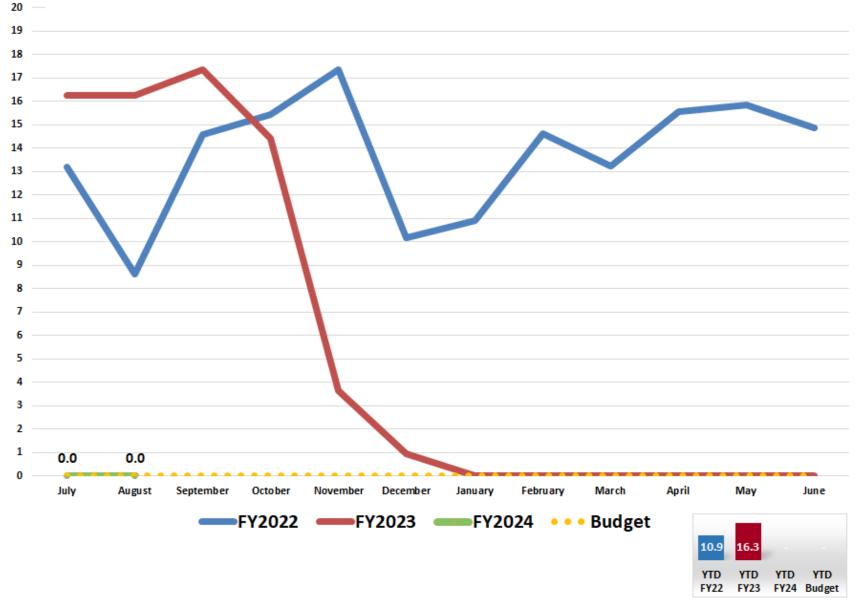


66/145

YTD FY22YTD FY23YTD FY24

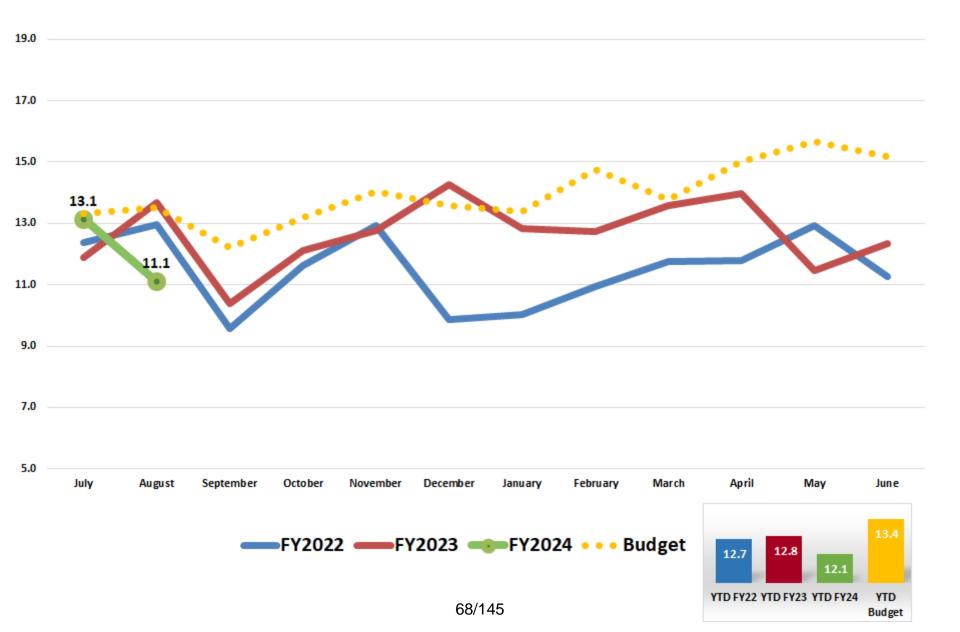
YTD

Budget

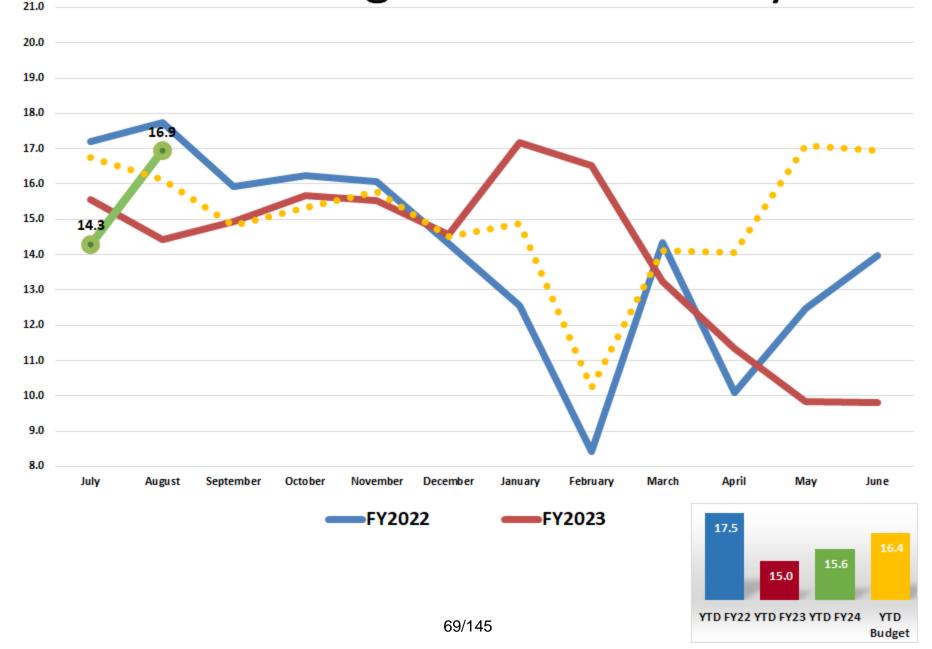


Transitional Care Services (TCS) - Avg Patients Per Day

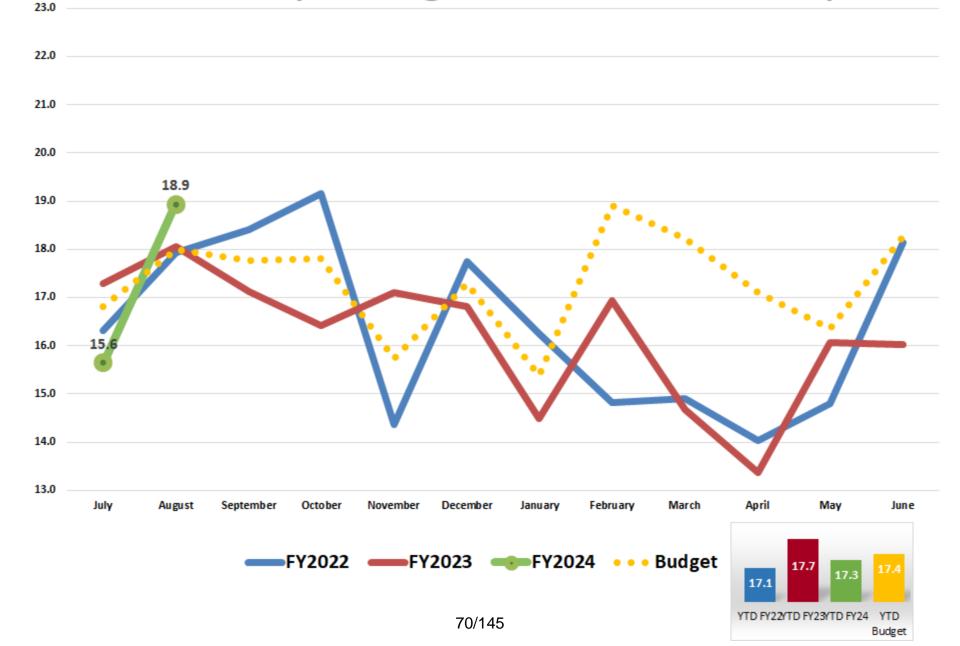
TCS Ortho - Avg Patients Per Day



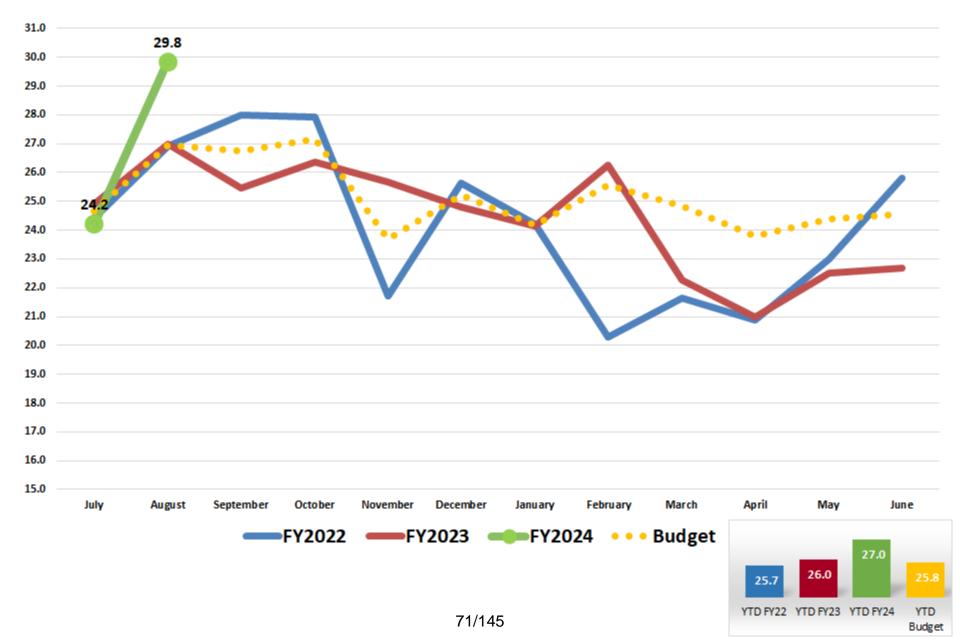
NICU - Avg Patients Per Day



Nursery - Avg Patients Per Day



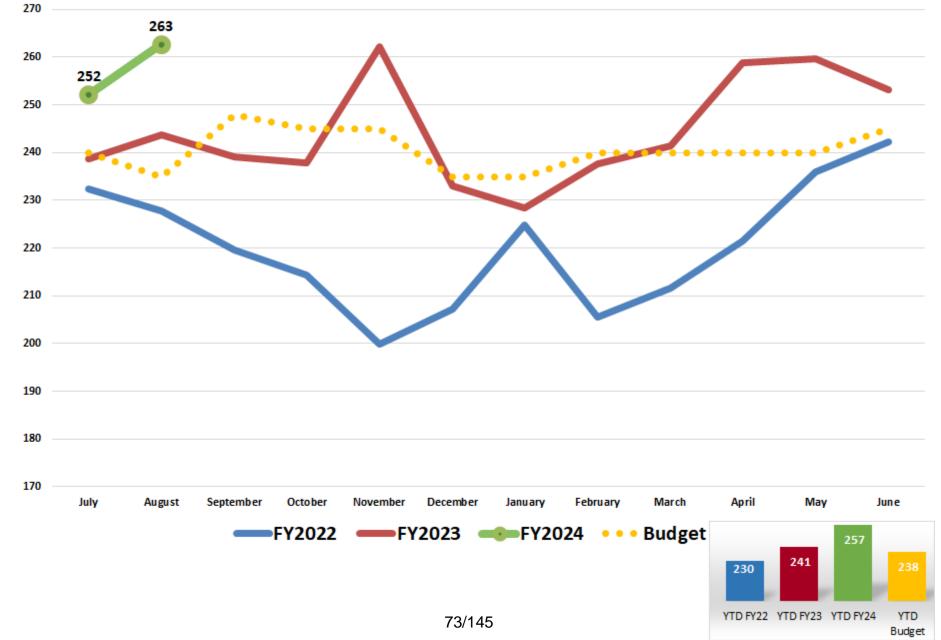
Obstetrics - Avg Patients Per Day



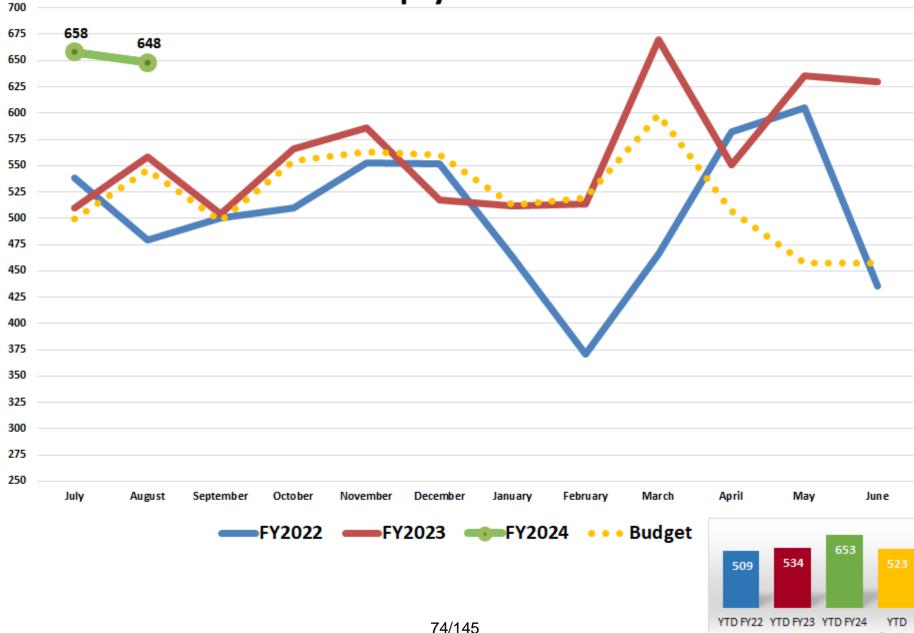
Outpatient Registrations Per Day



ED - Avg Treated Per Day

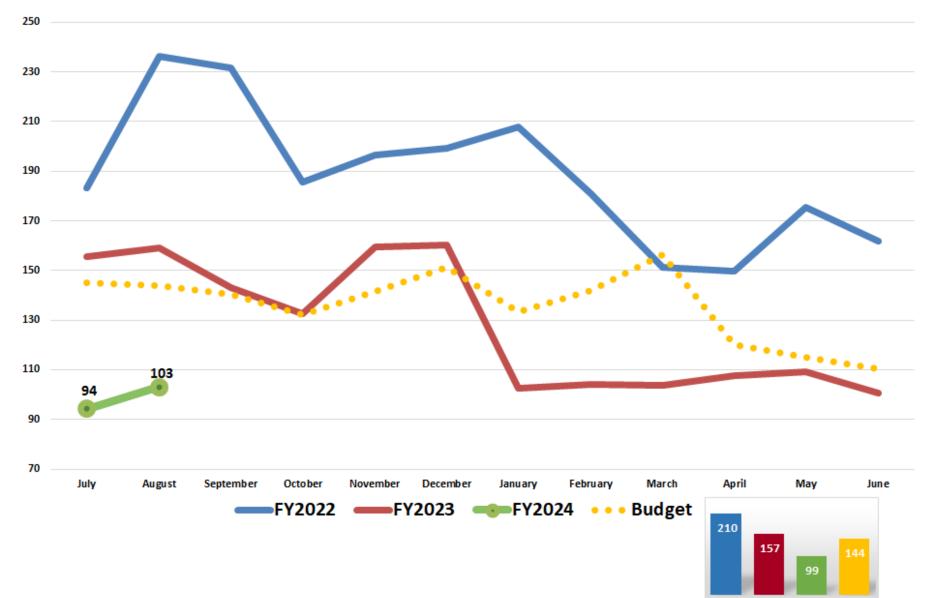


Endoscopy Procedures



Budget

Urgent Care – Court Avg Visits Per Day



YTD

FY22

YTD

FY23

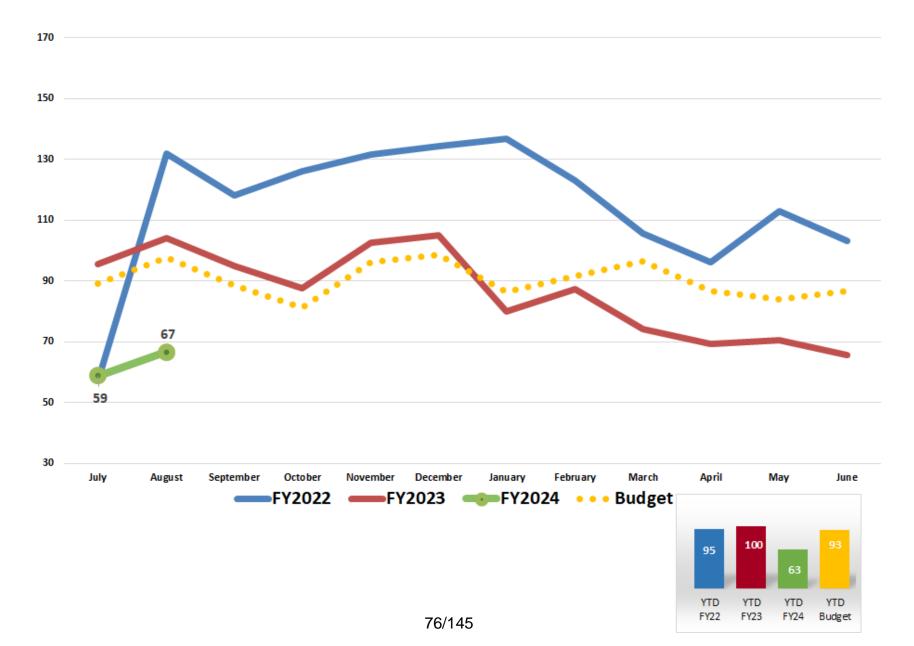
YTD

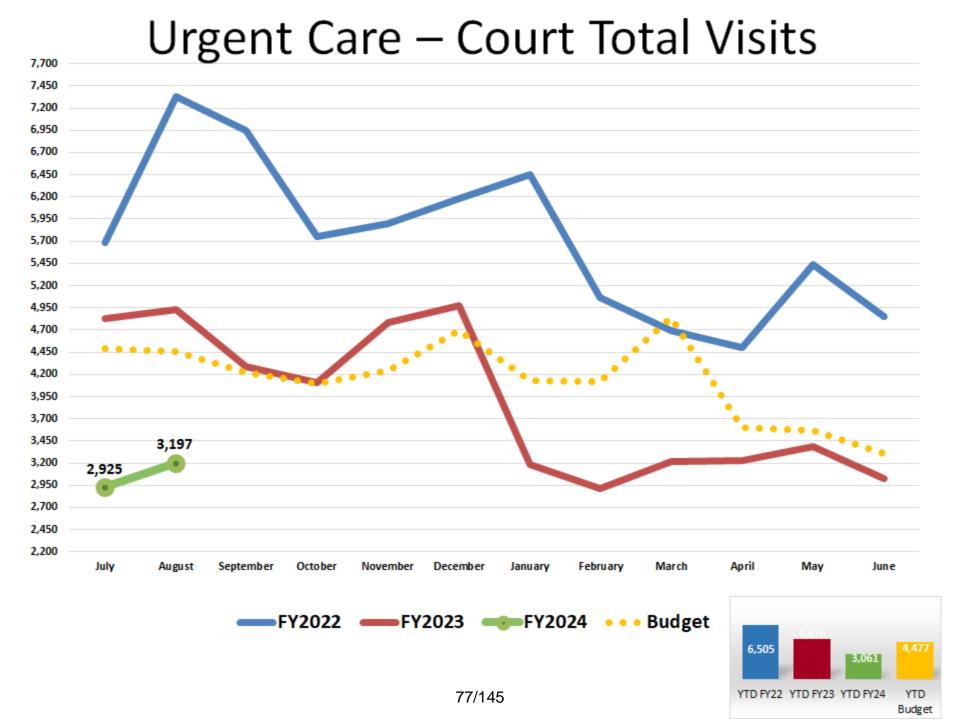
FY24

YTD

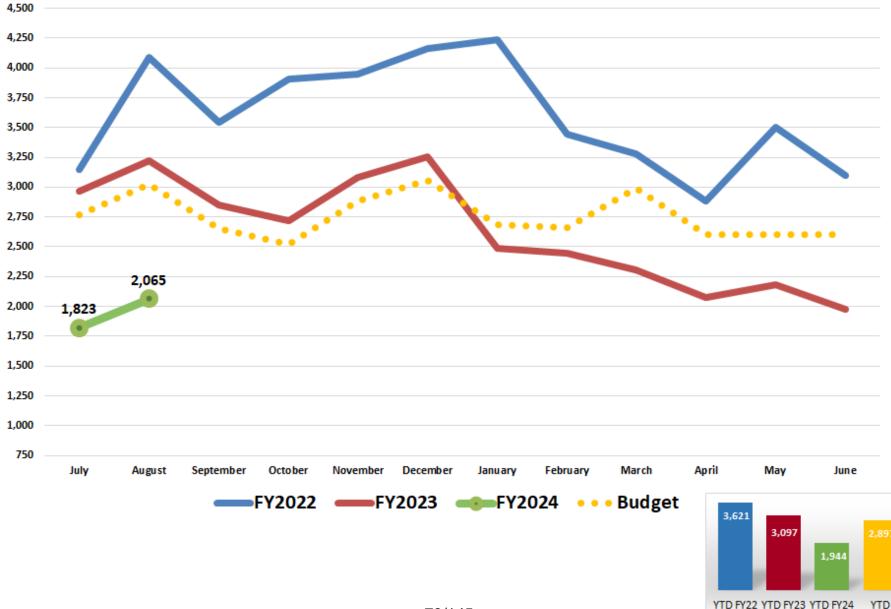
Budget

Urgent Care – Demaree Avg Visits Per Day



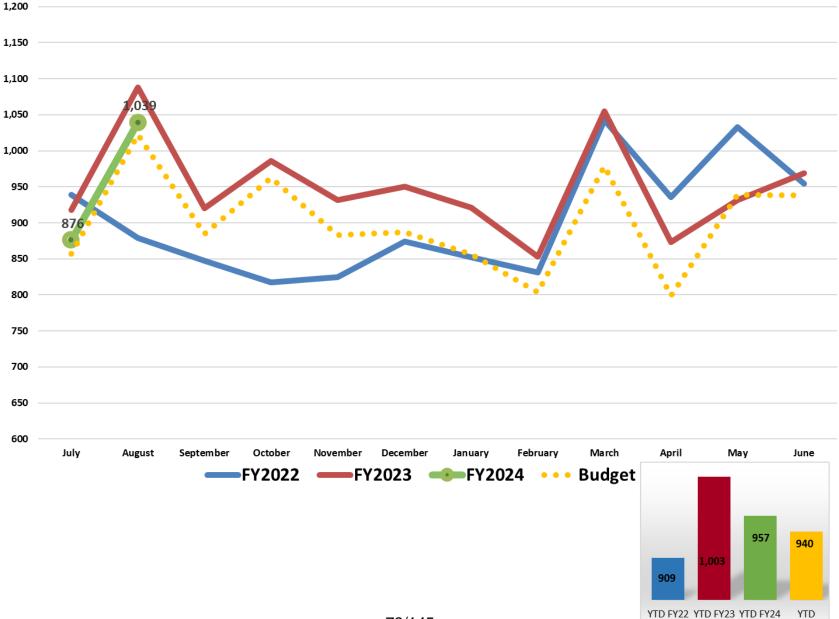


Urgent Care – Demaree Total Visits



Budget

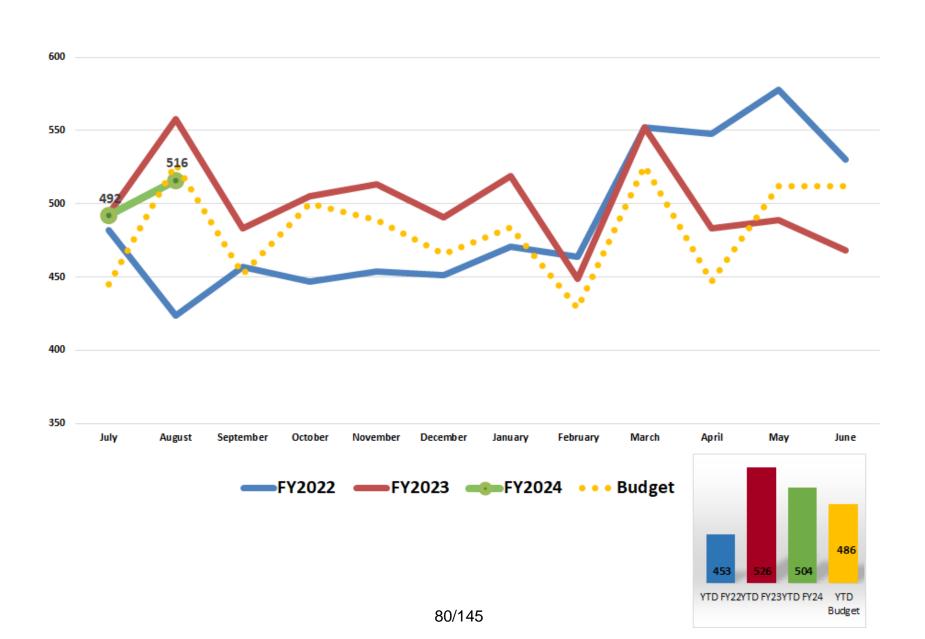
Surgery (IP & OP) – 100 Min Units



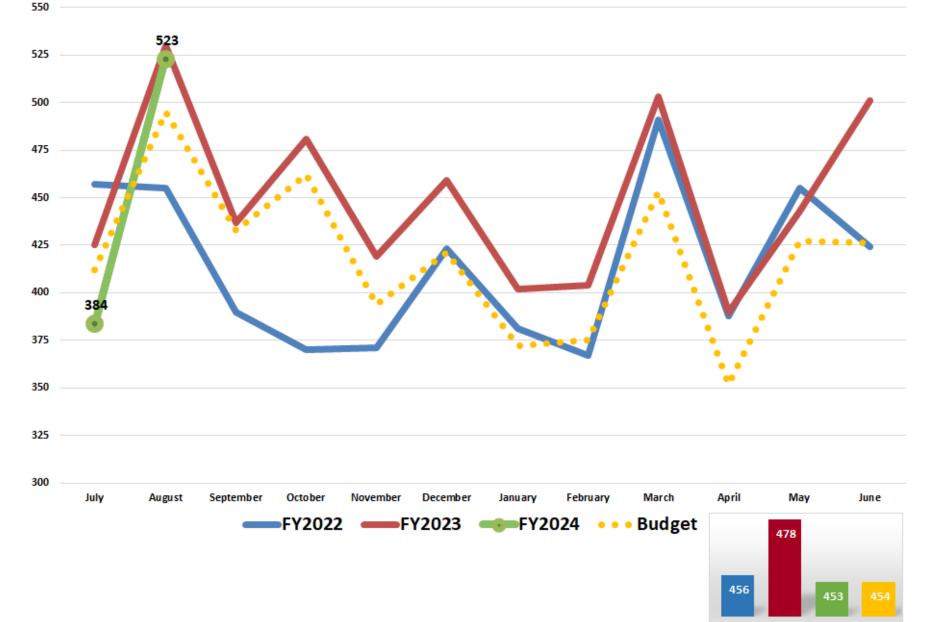
Budget

Surgery (IP Only) - 100 Min Unit

650



Surgery (OP Only) - 100 Min Units

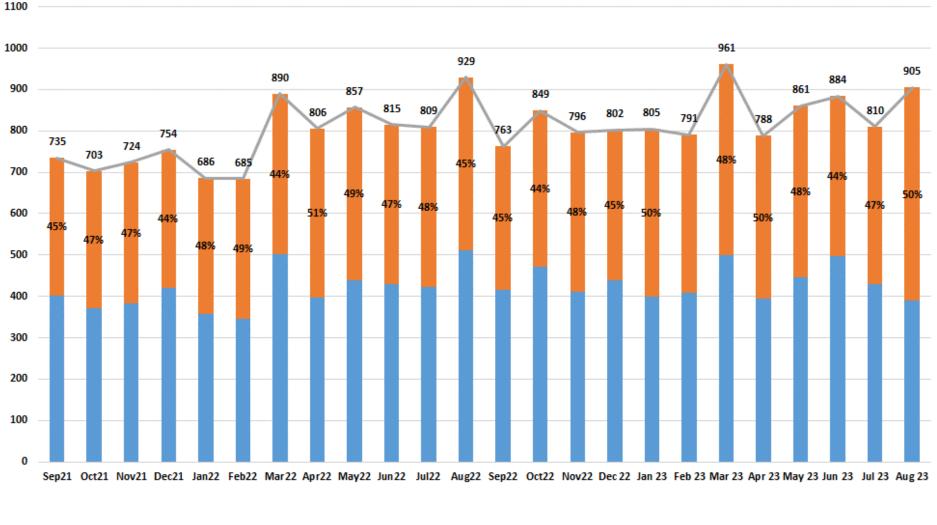


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YTD FY22 YTD FY23 YTD FY24

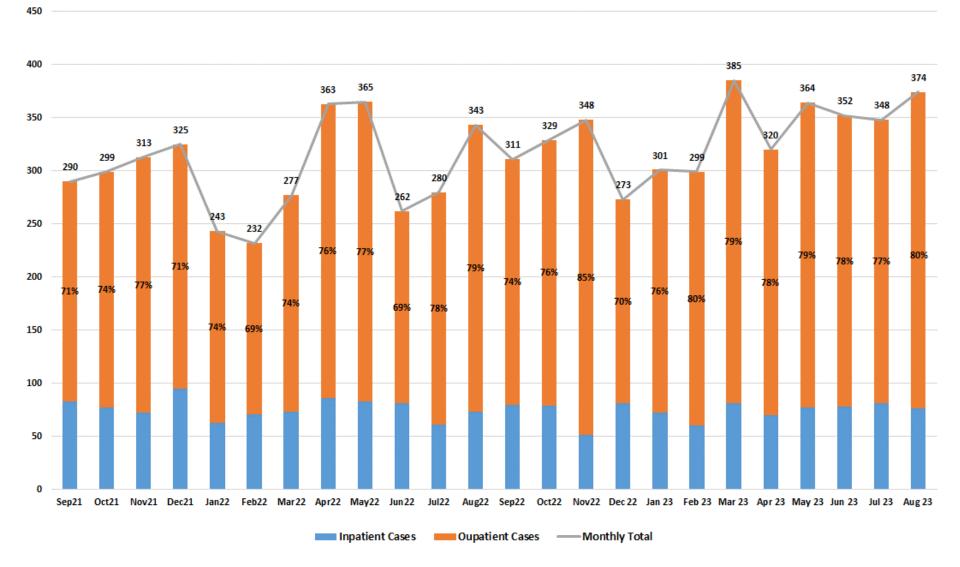
YTD Budget

Surgery Cases (IP & OP)

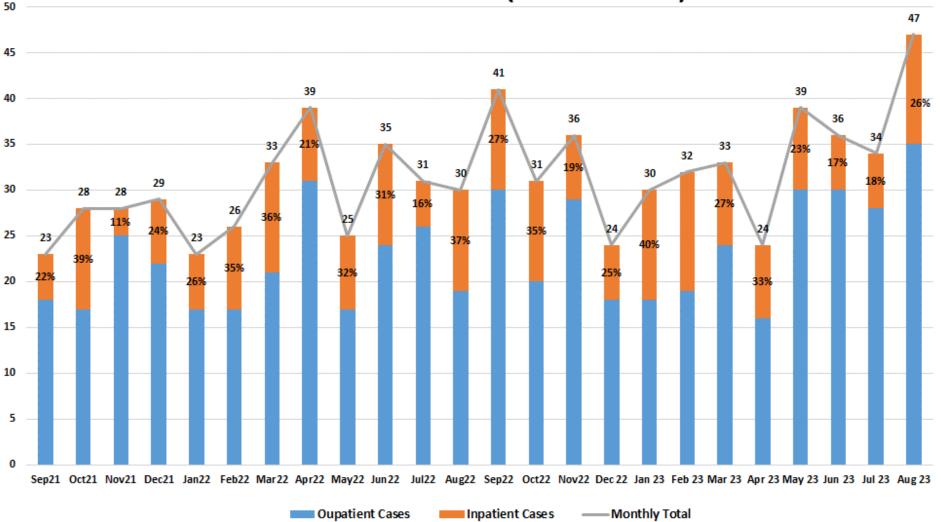


Oupatient Cases Inpatient Cases — Monthly Total

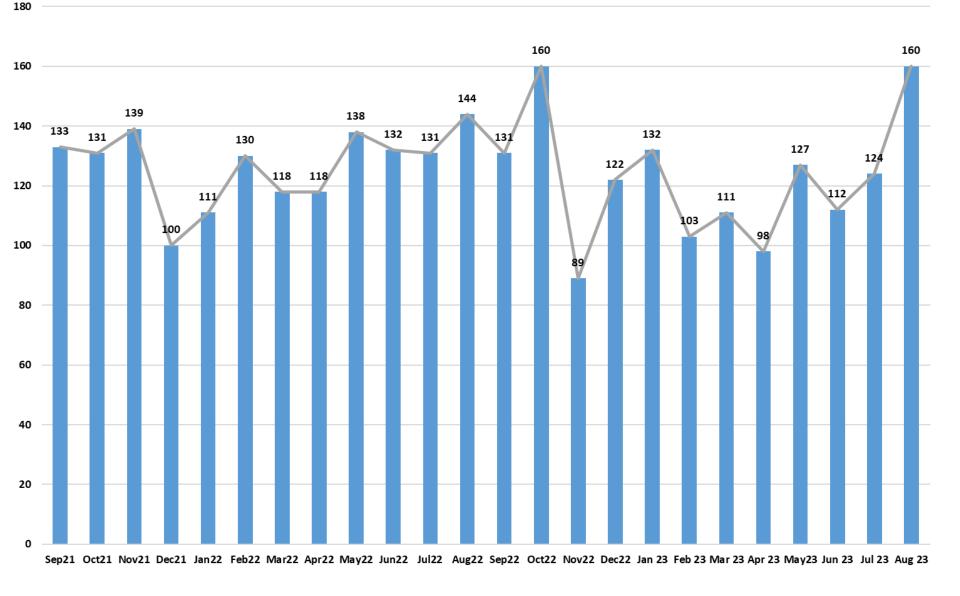
Endo Cases (Endo Suites)

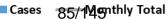


Robotic Cases (IP & OP)

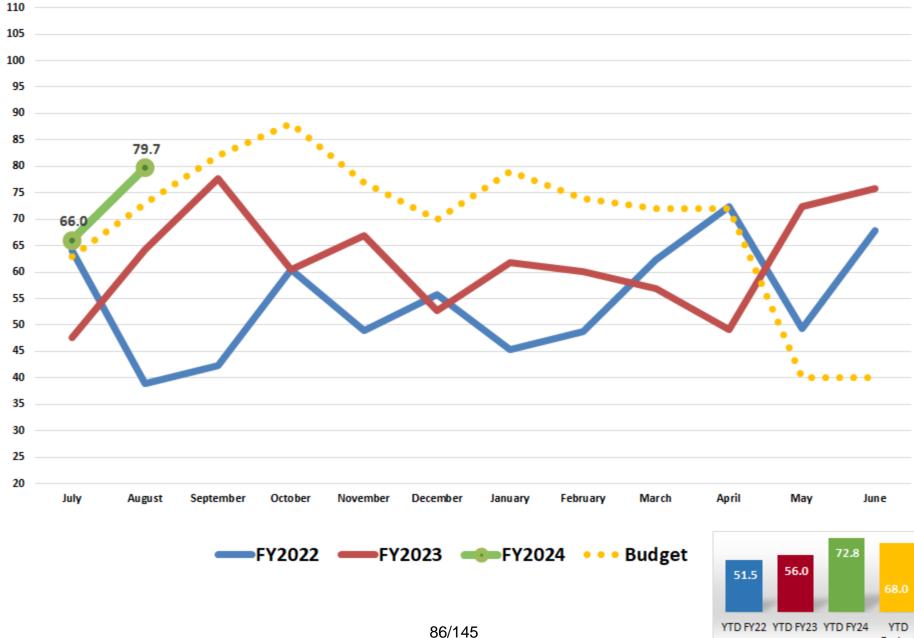


OB Cases



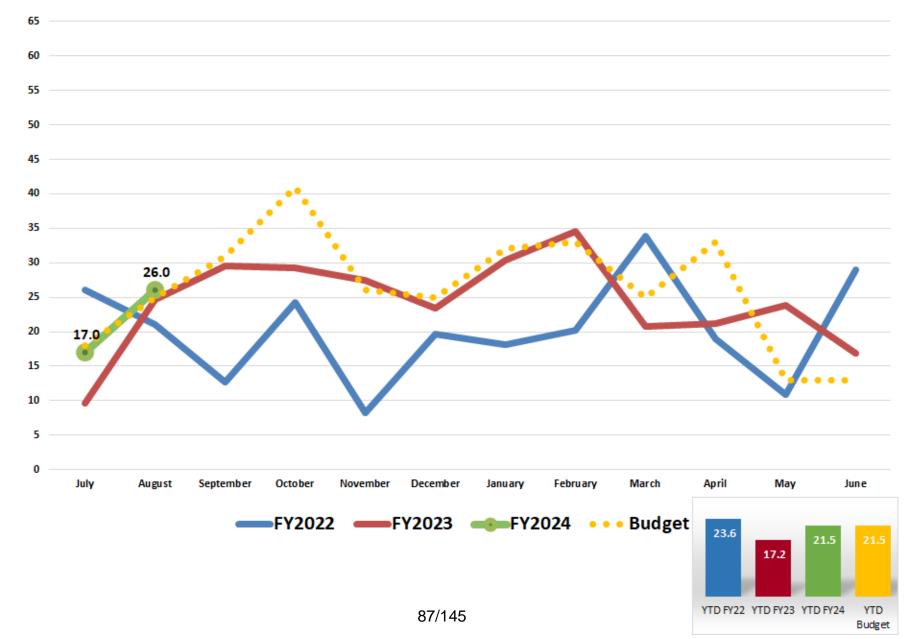


Robotic Surgery (IP & OP) - 100 Min Units

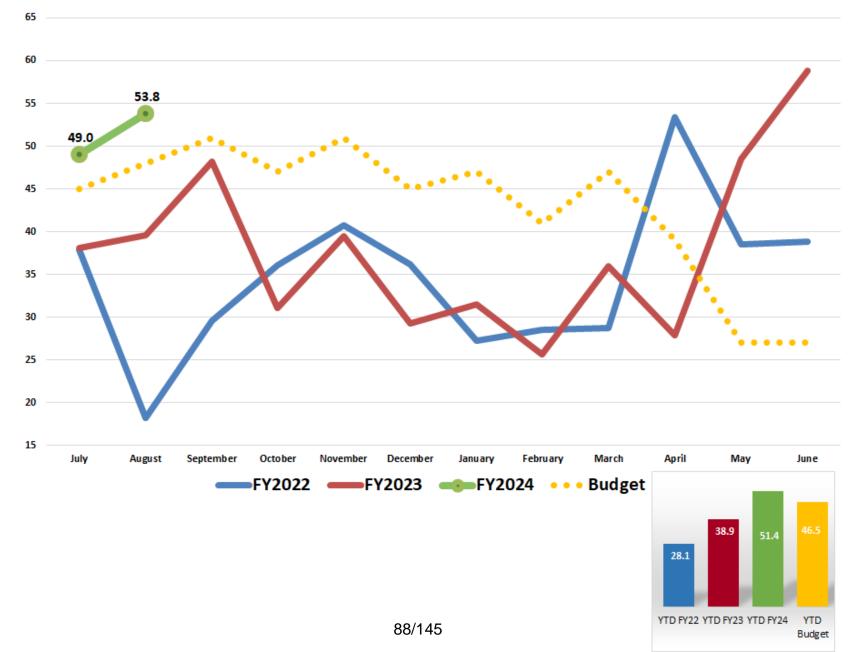


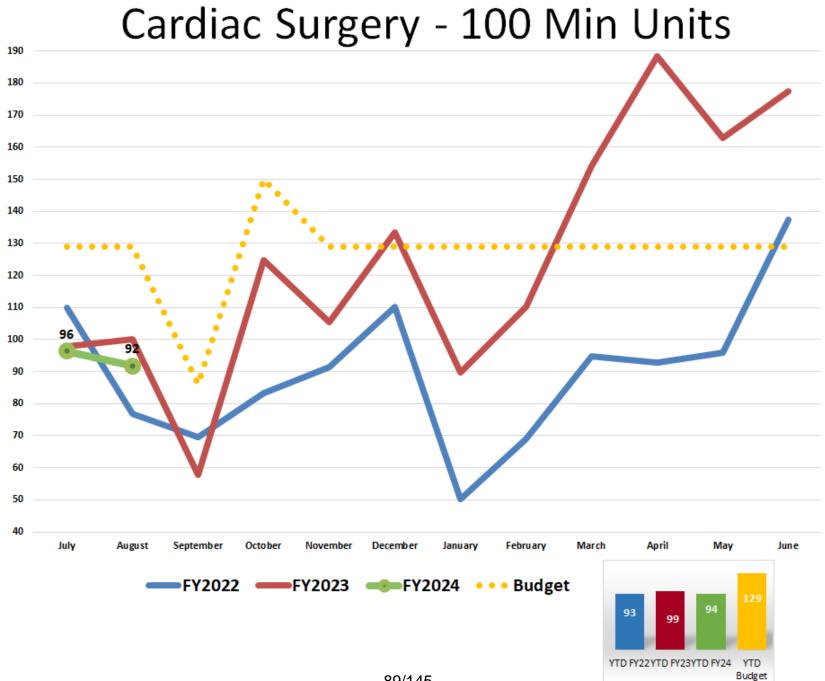
Budget

Robotic Surgery Minutes (IP Only)



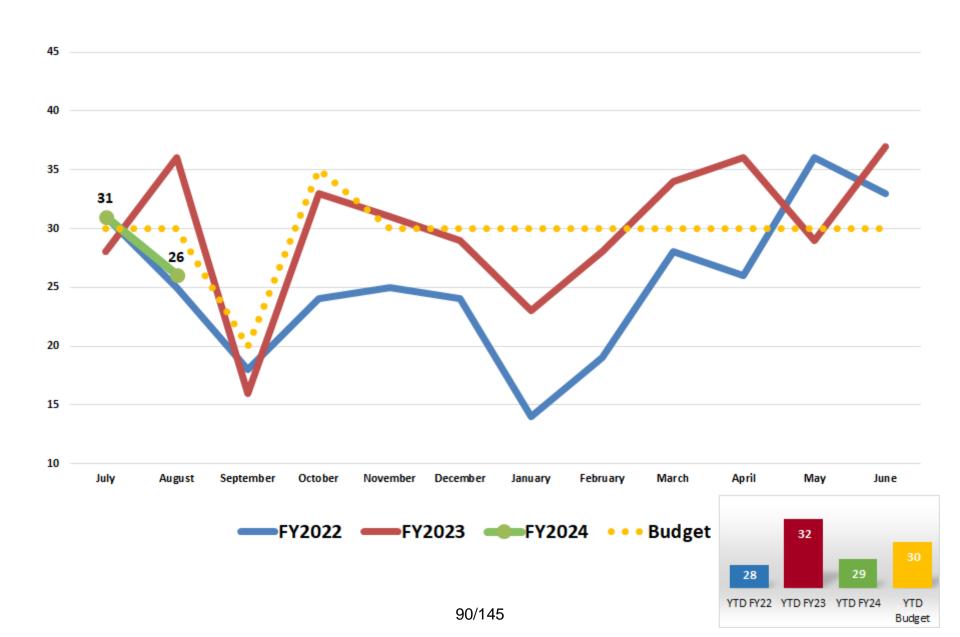
Robotic Surgery Minutes (OP Only)



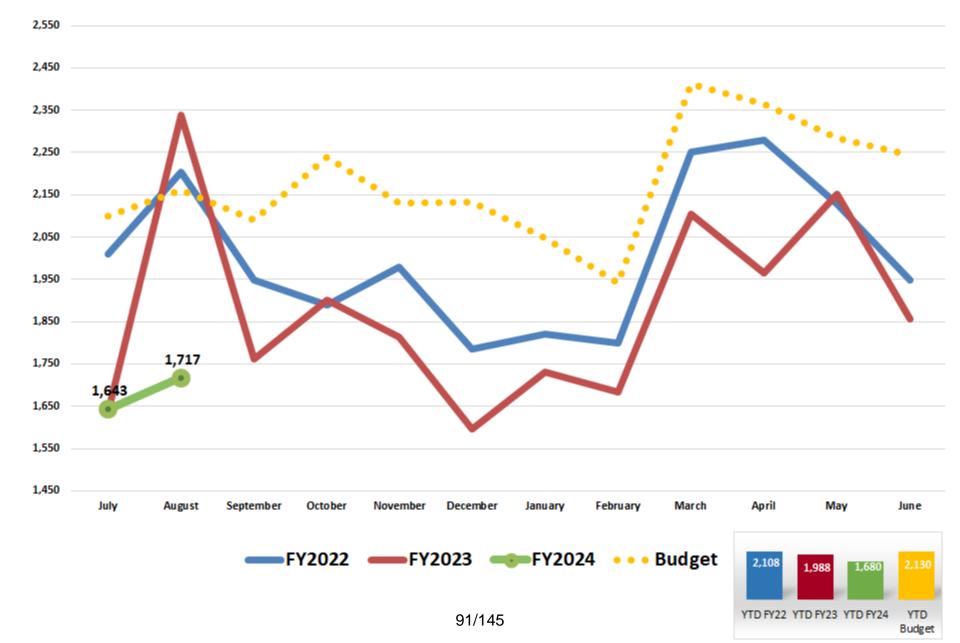


Cardiac Surgery Cases

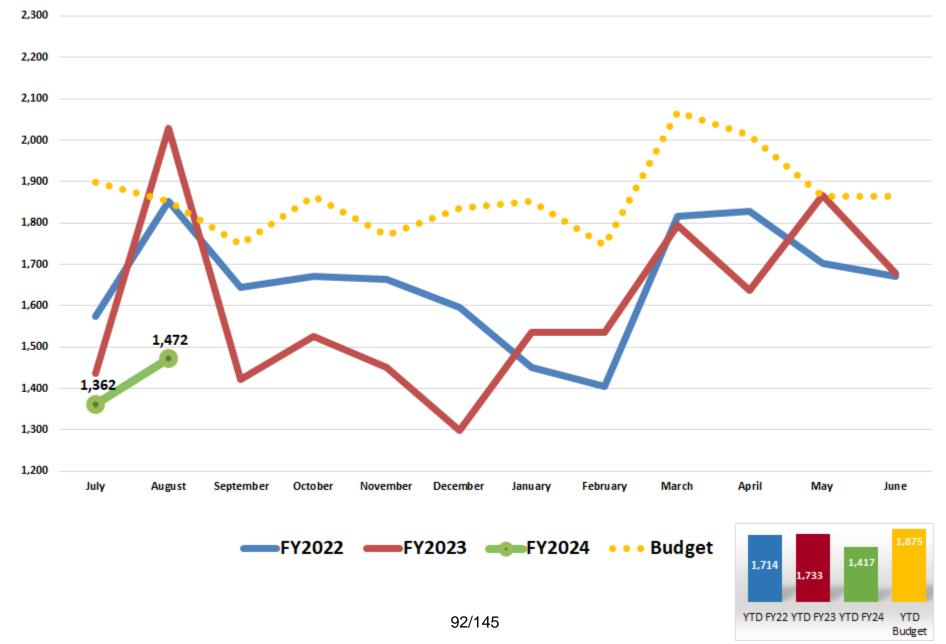
50



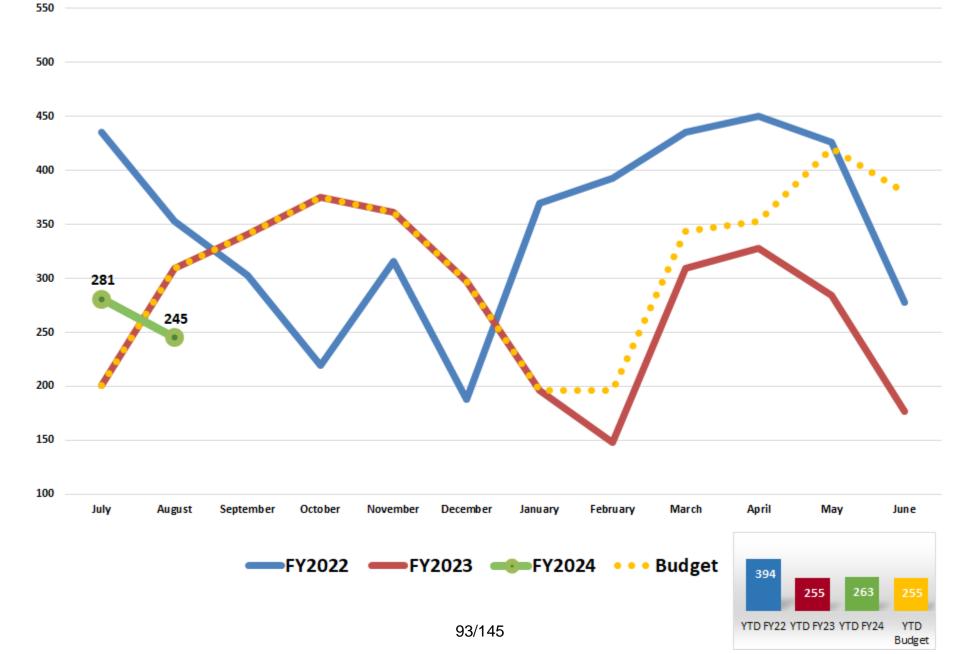
Rad Onc Treatments (Vis. & Hanf.)



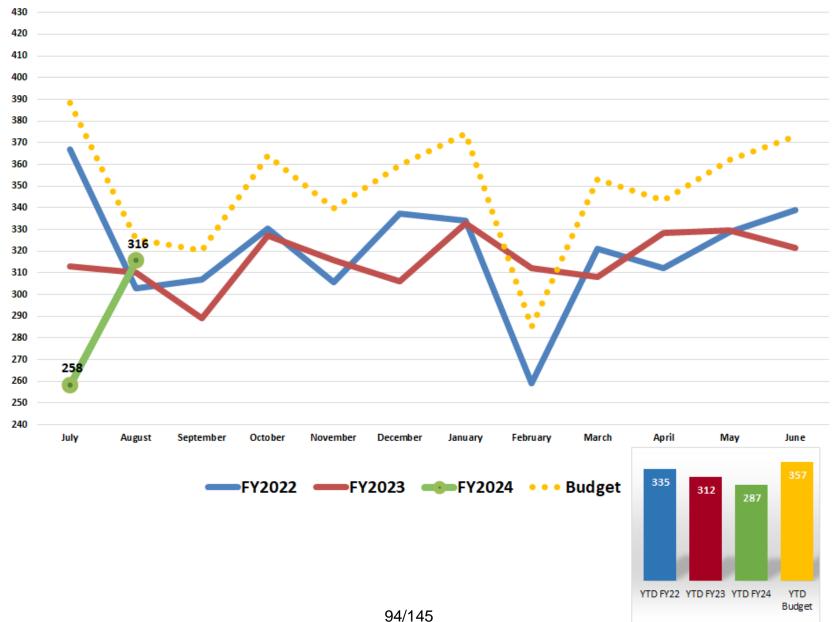
Rad Onc Visalia

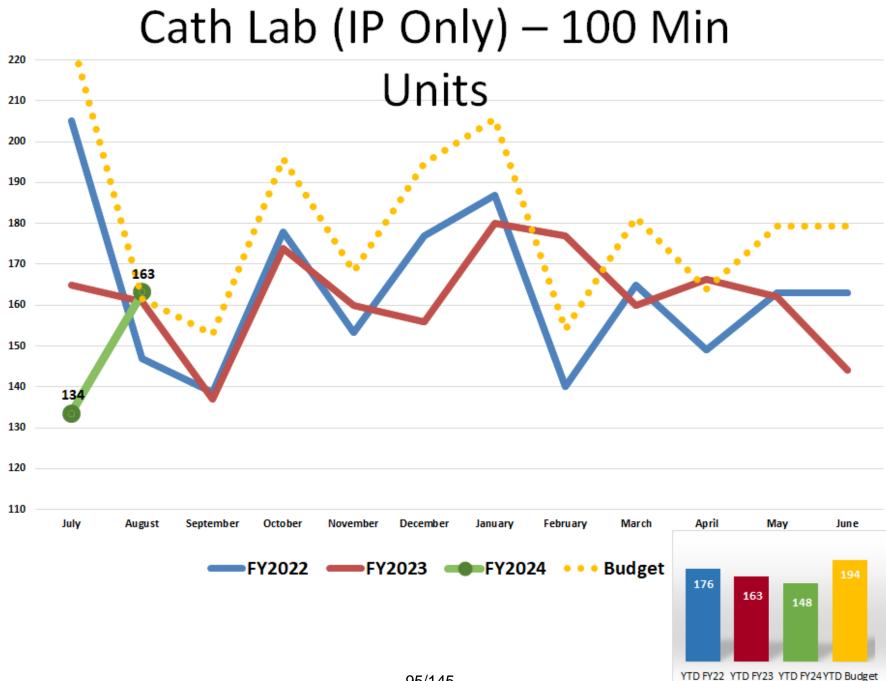


Rad Onc Hanford



Cath Lab (IP & OP) – 100 Min Units

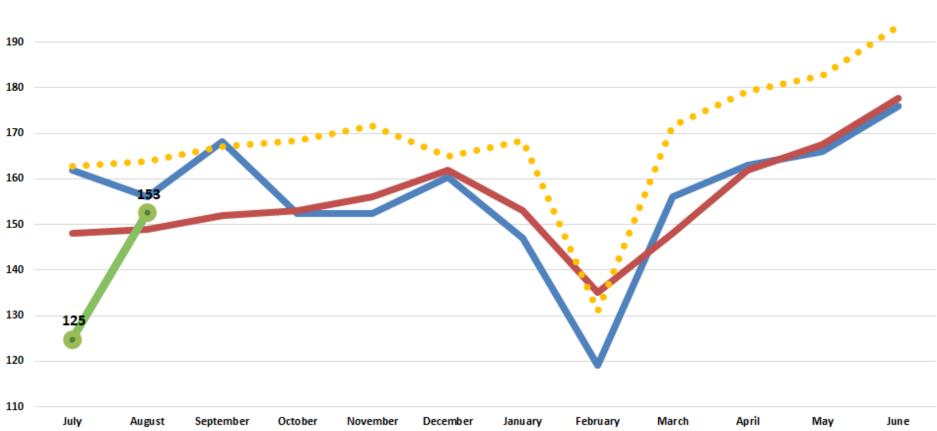




Cath Lab (OP Only) – 100 Min Units

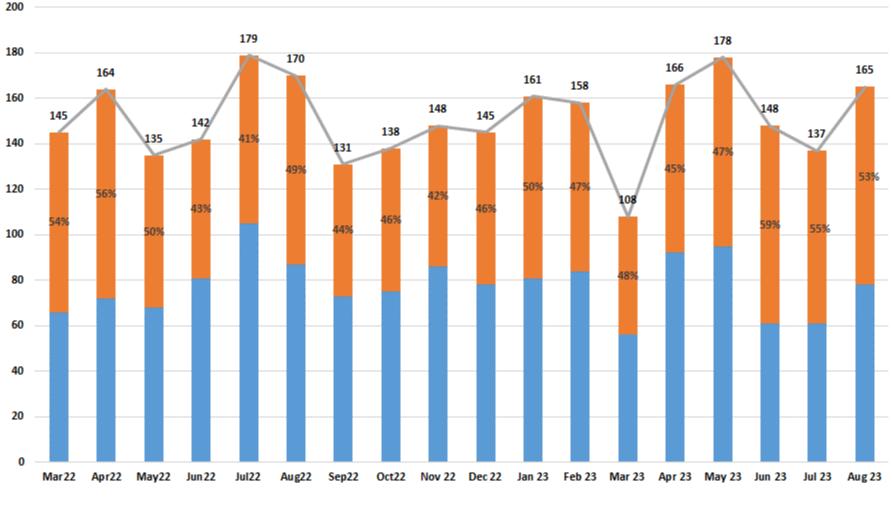
210

200





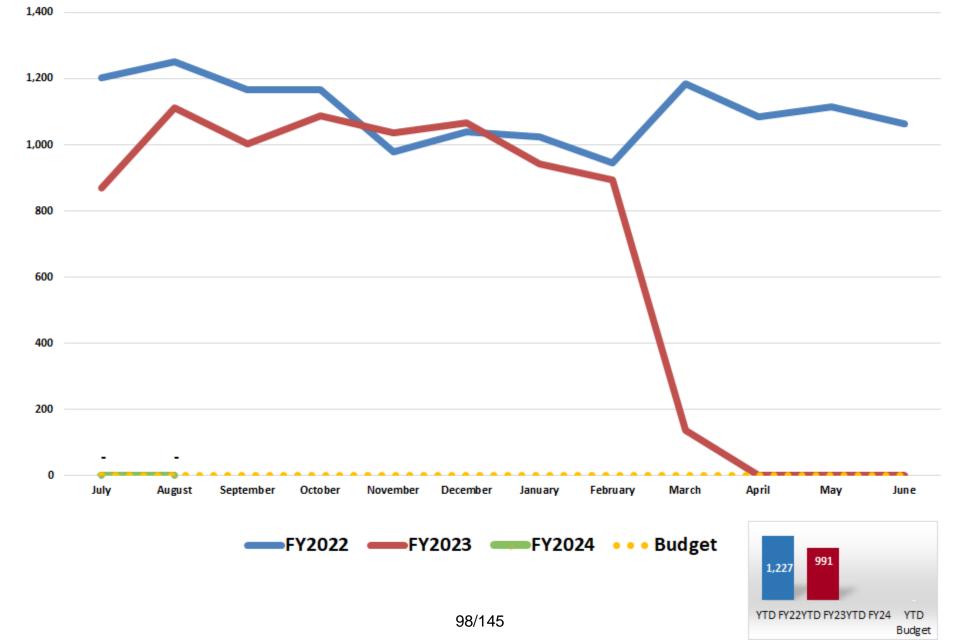
Cath Lab Patients (IP & OP)



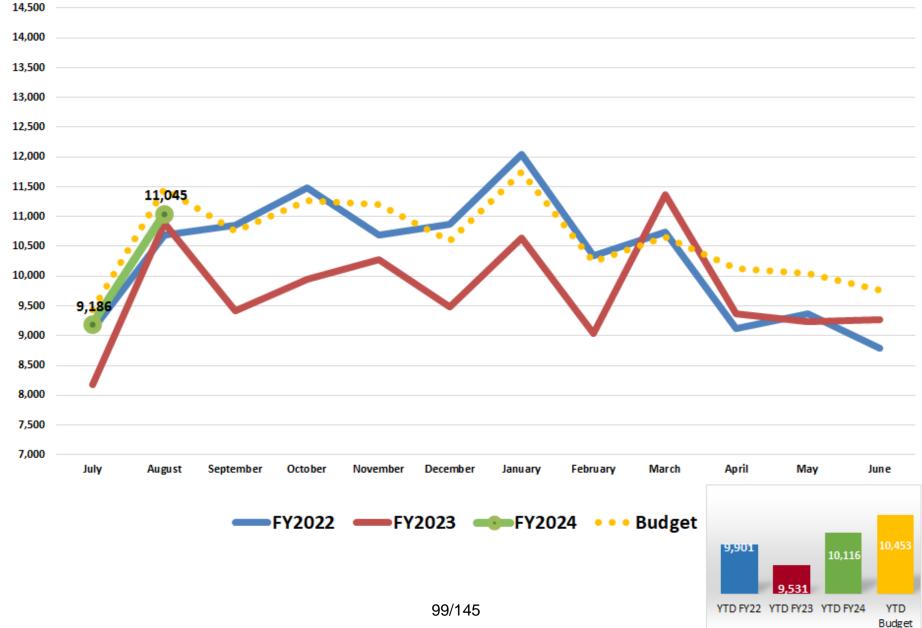
Oupatient Cases

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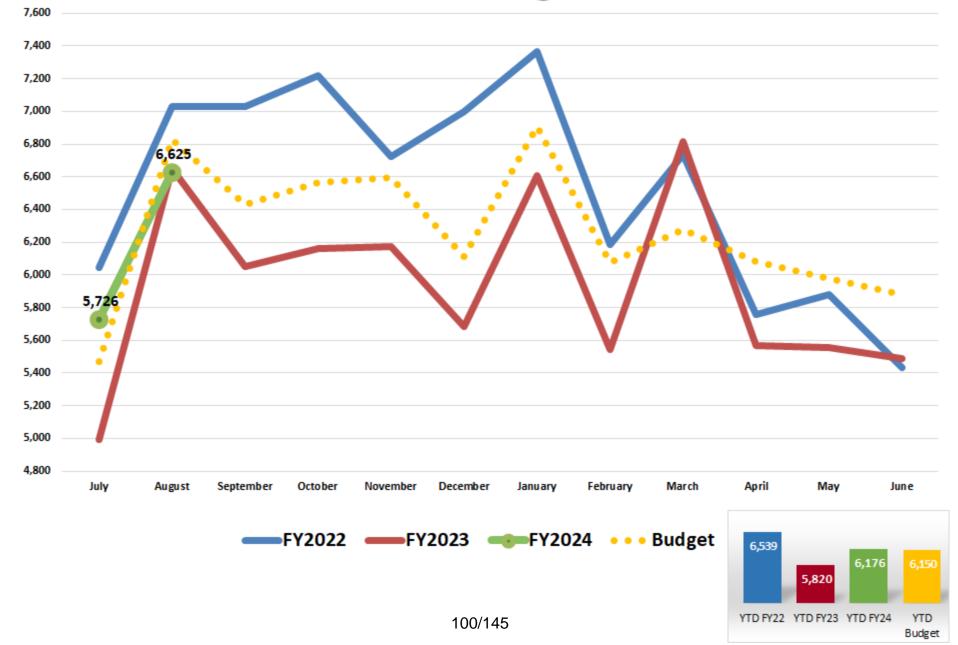
GME Family Medicine Clinic Visits



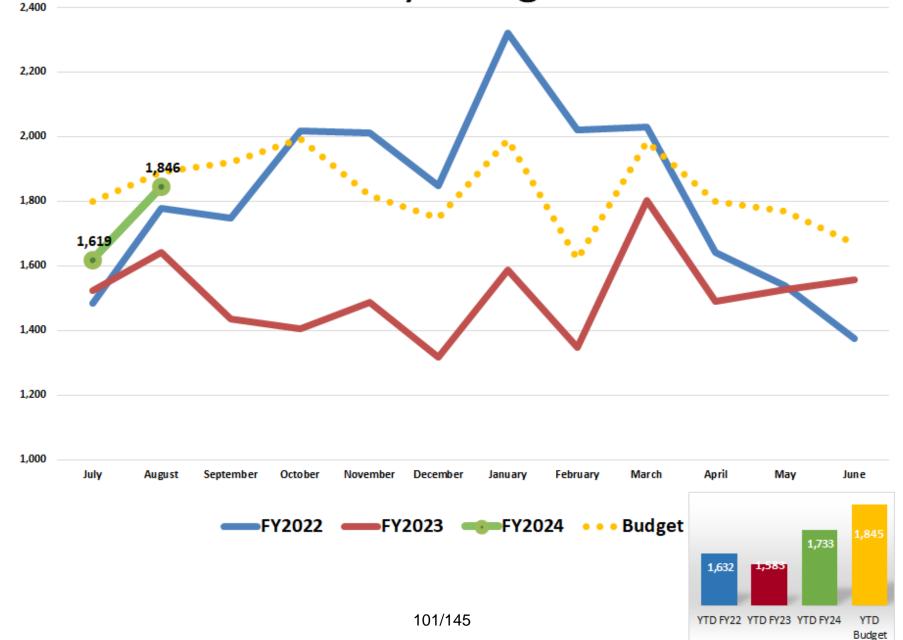
Rural Health Clinics Registrations



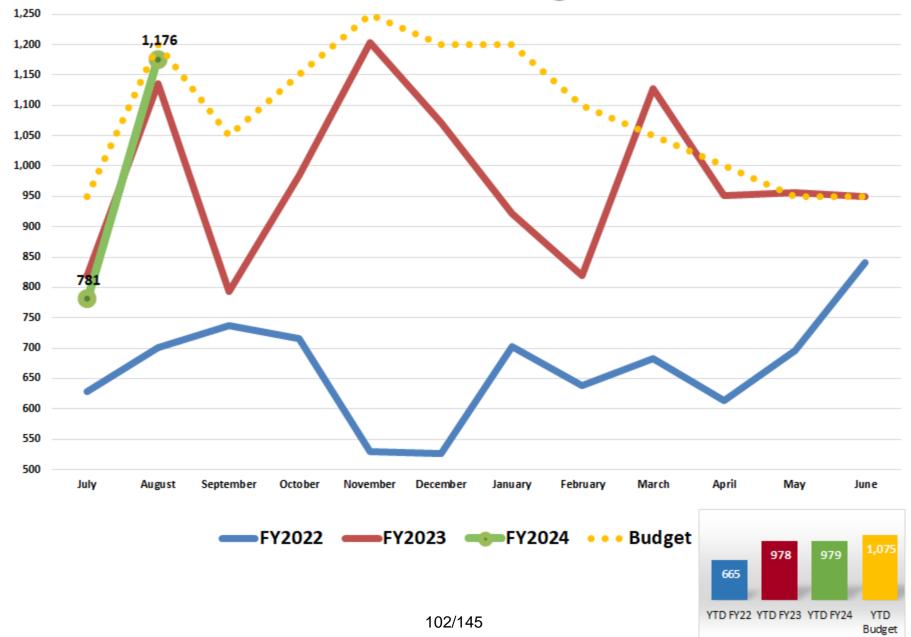
RHC Exeter - Registrations



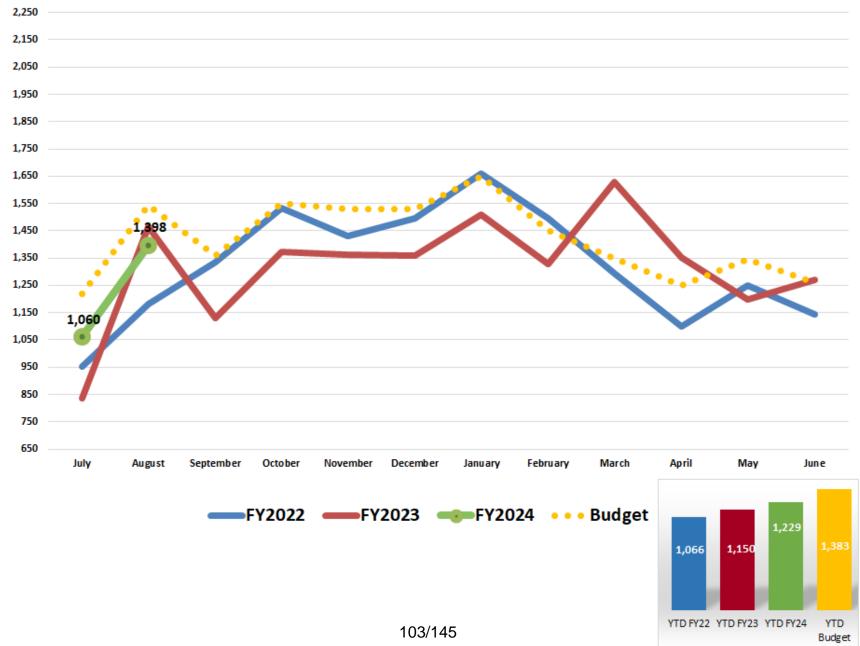
RHC Lindsay - Registrations



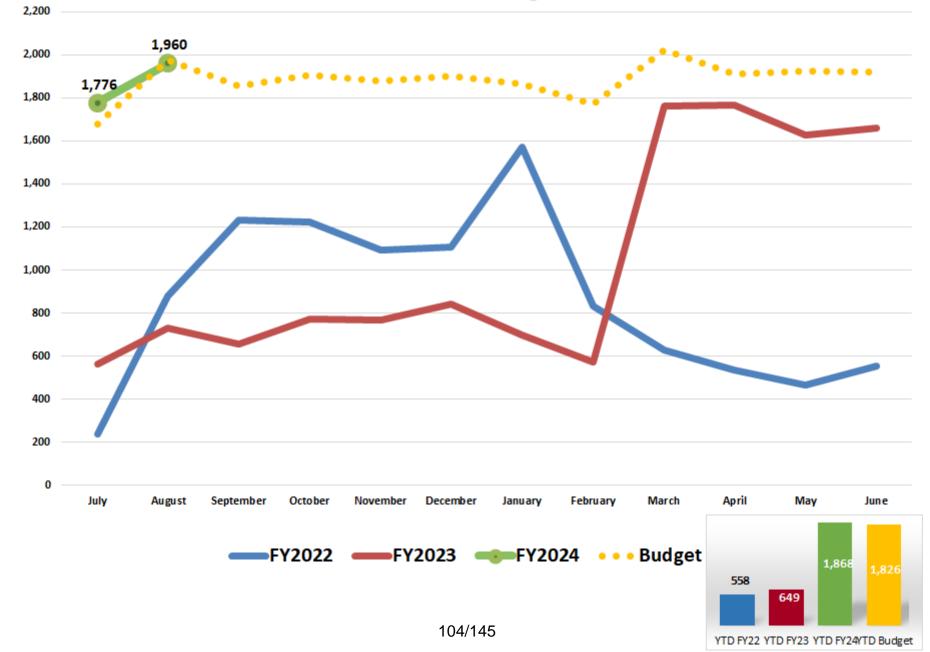
RHC Woodlake - Registrations



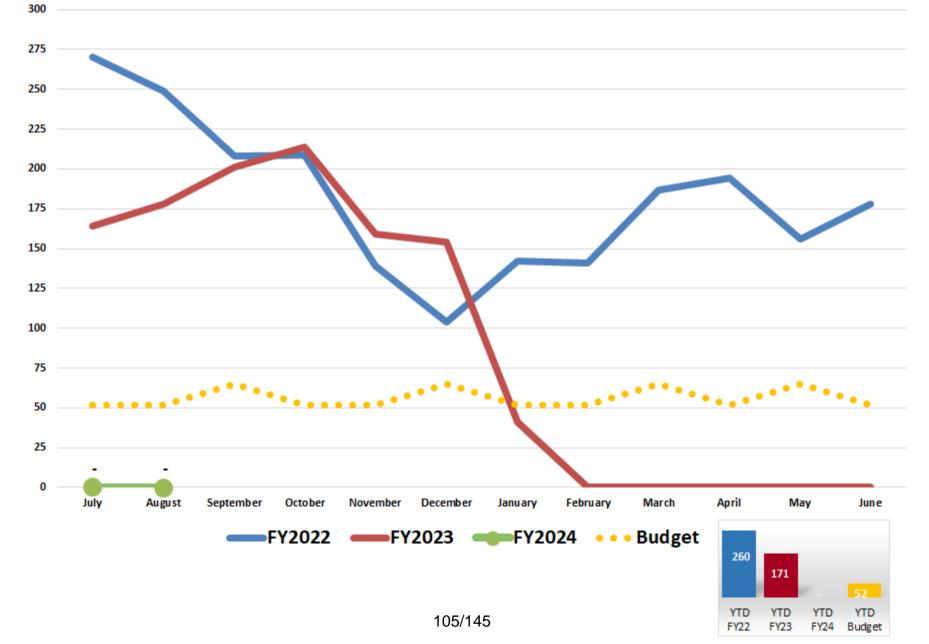
RHC Dinuba - Registrations



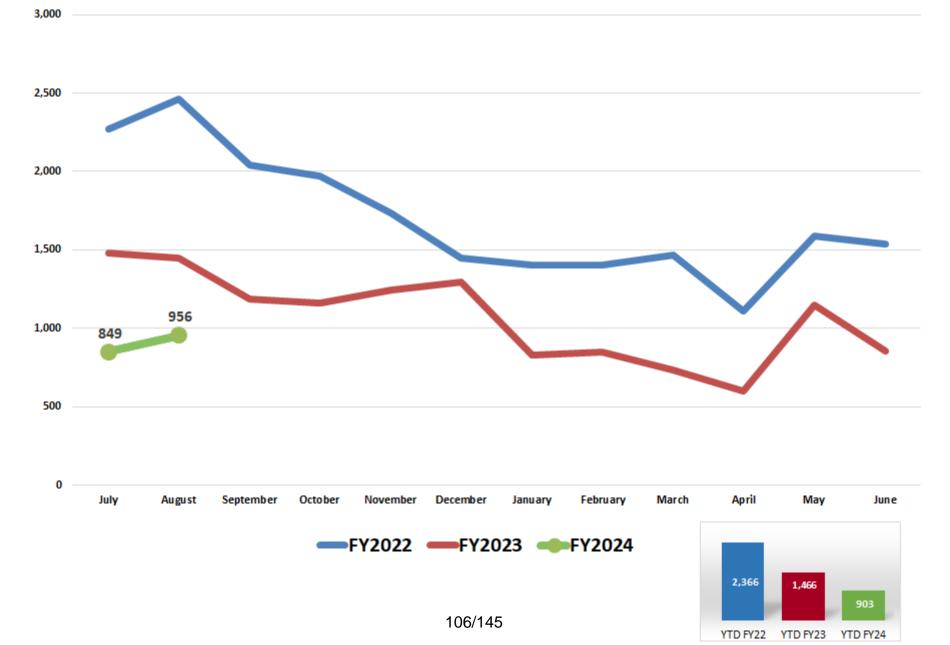
RHC Tulare - Registrations



Neurosurgery Clinic Registrations

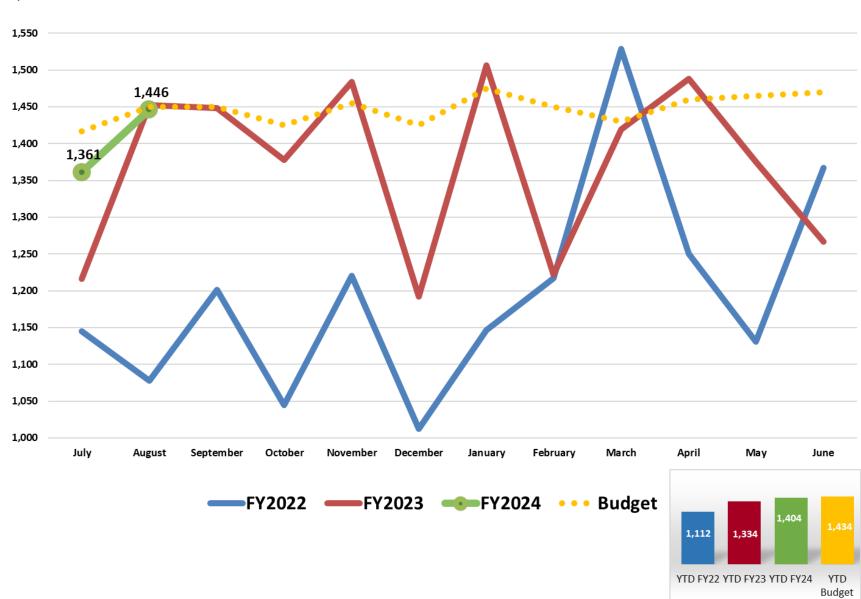


Neurosurgery Clinic - wRVU's

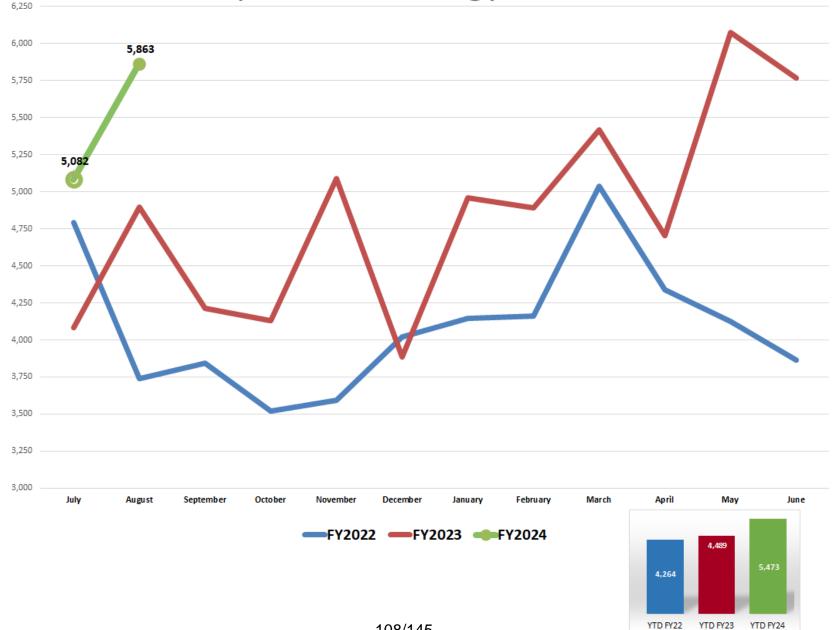


Sequoia Cardiology Registrations

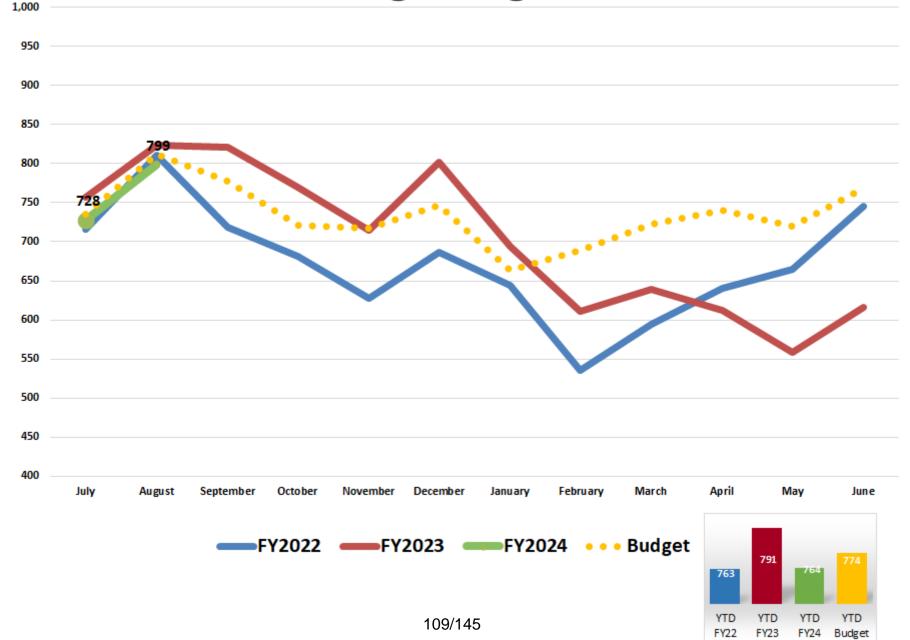
1,600



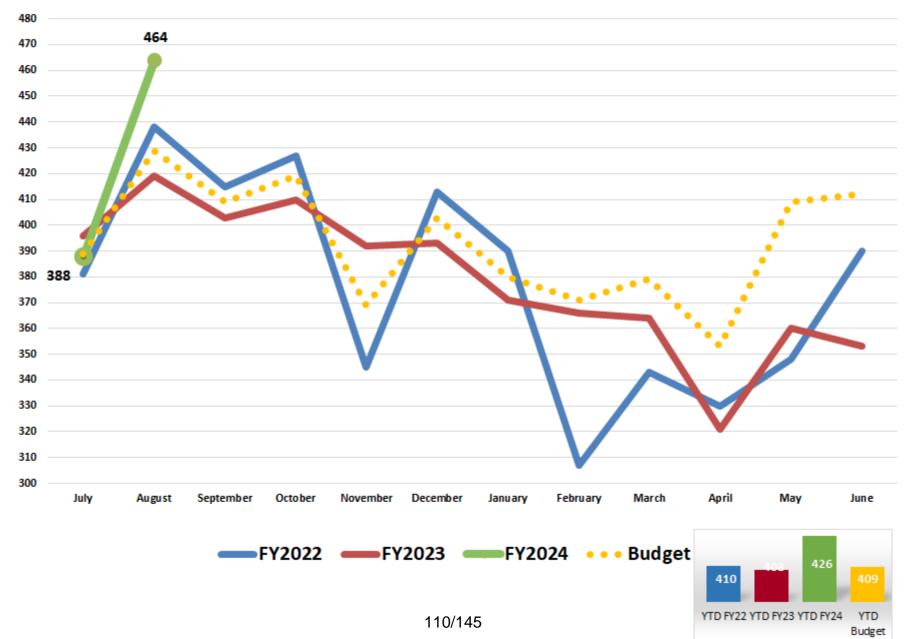
Sequoia Cardiology - wRVU's



Labor Triage Registrations

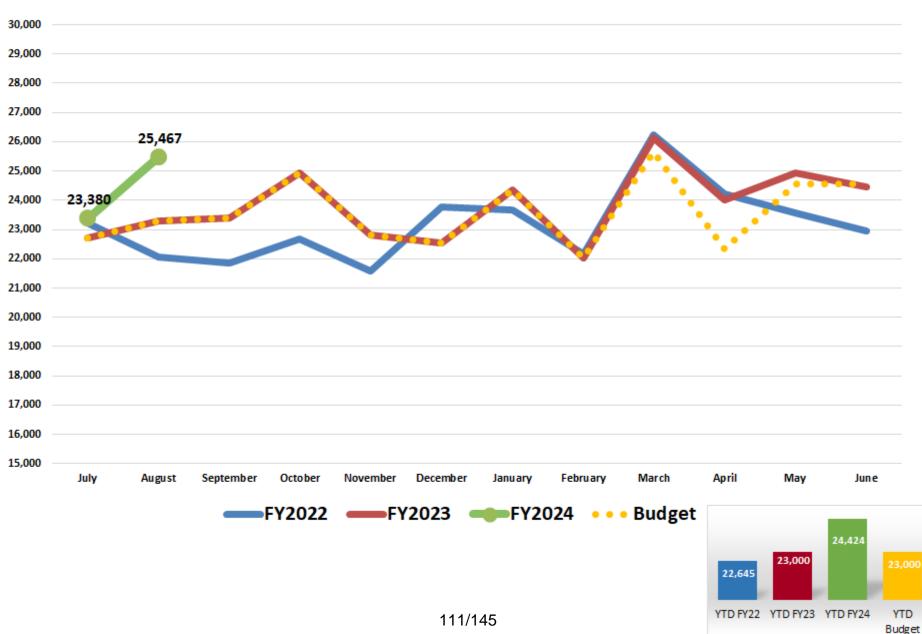


Deliveries



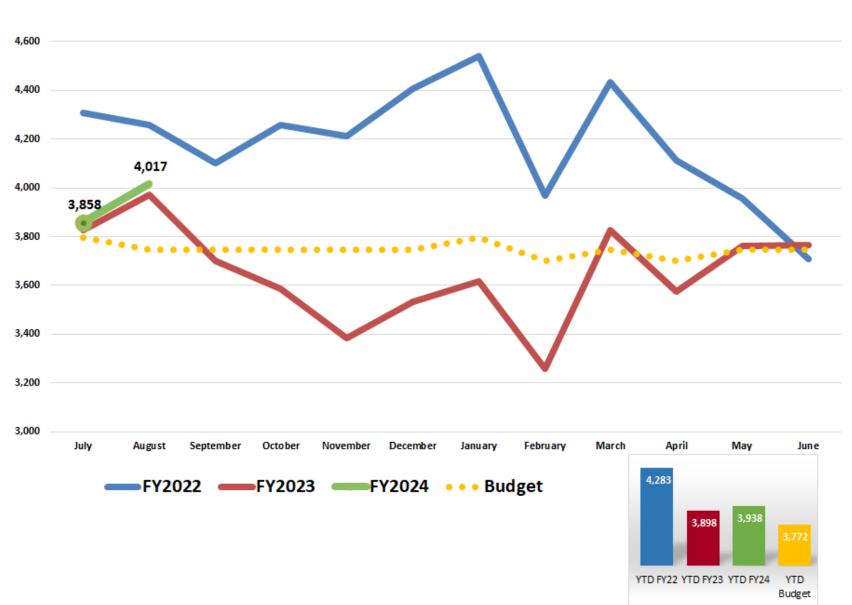
Home Infusion Days

31,000

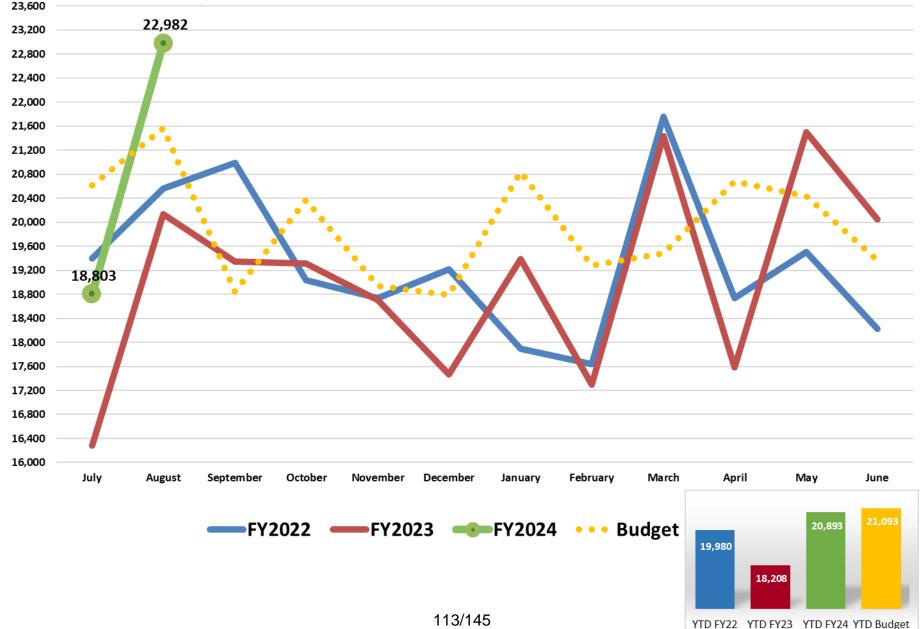


Hospice Days

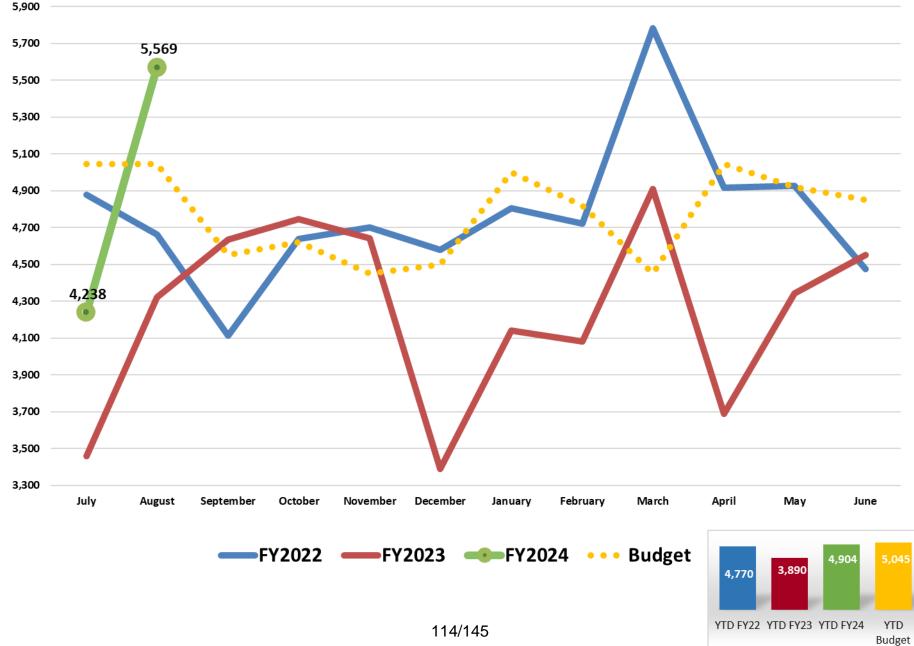
4,800



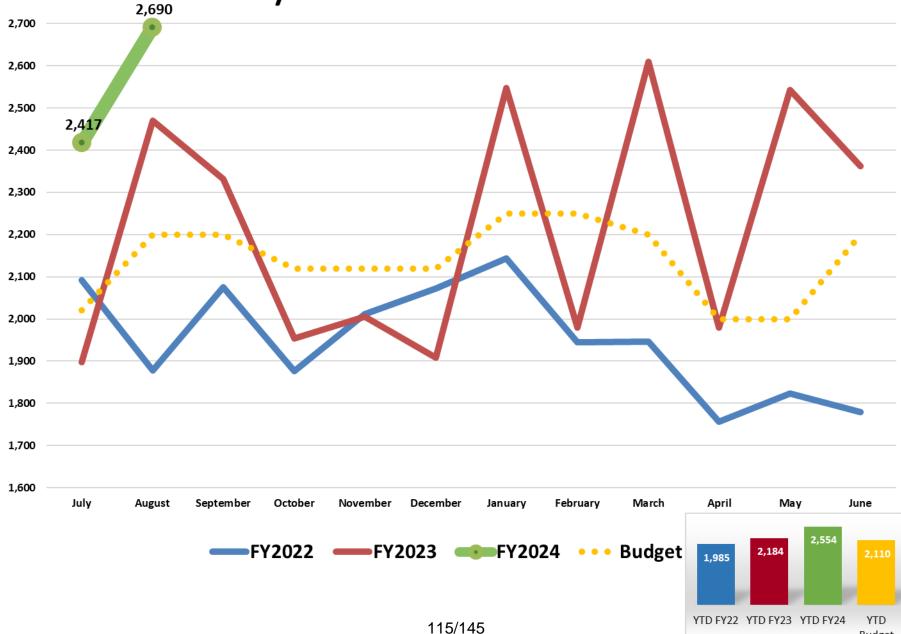
All O/P Rehab Svcs Across District



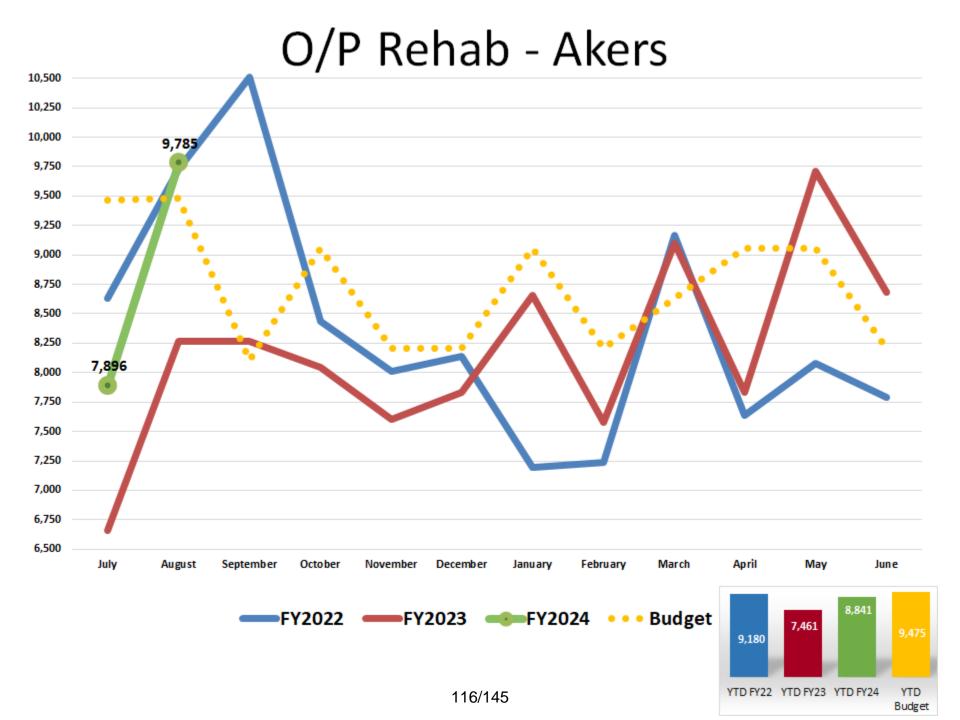
O/P Rehab Services



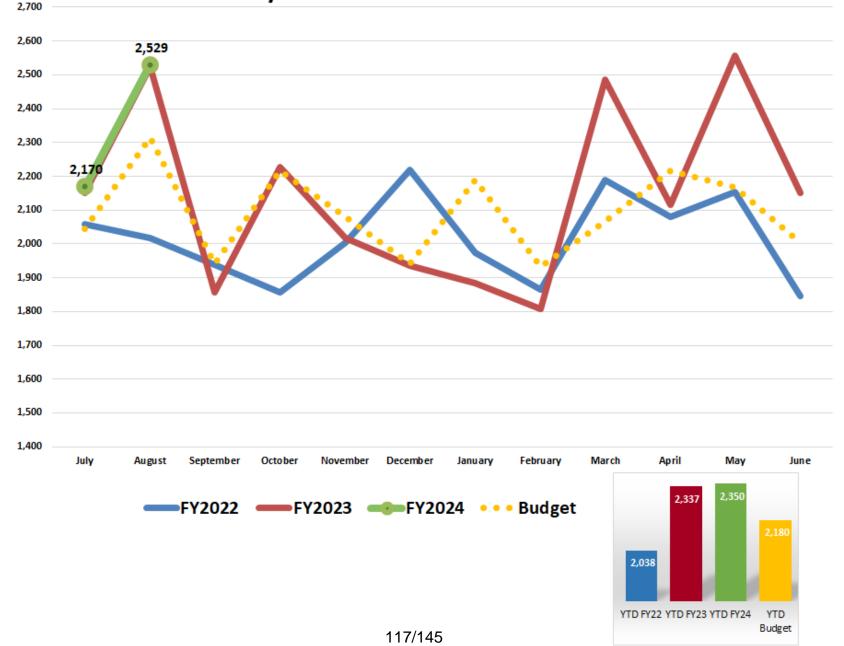
O/P Rehab - Exeter



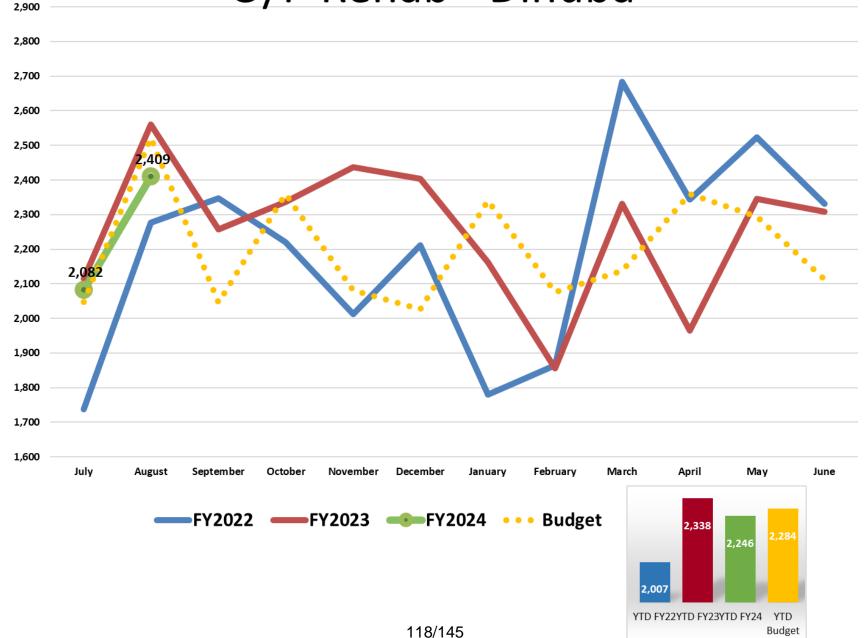
Budget



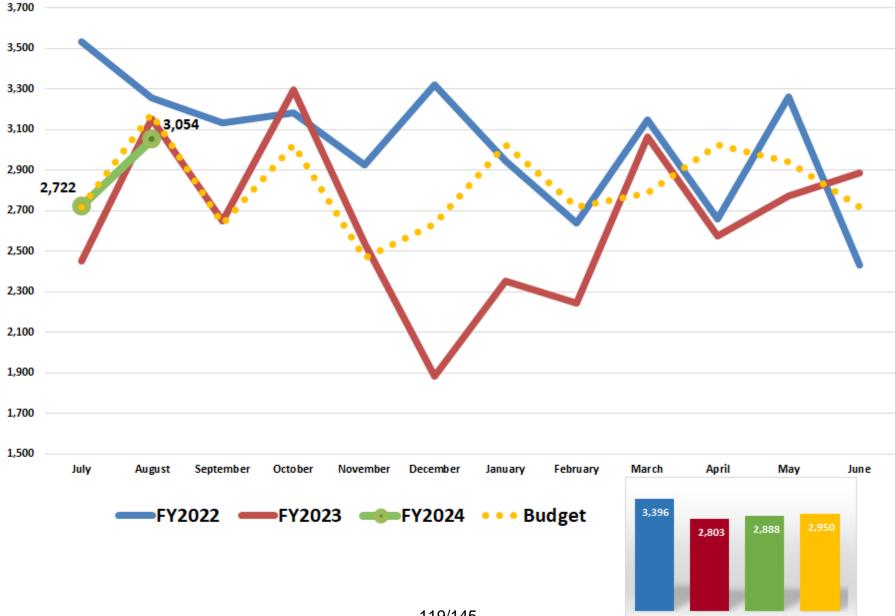
O/P Rehab - LLOPT



O/P Rehab - Dinuba



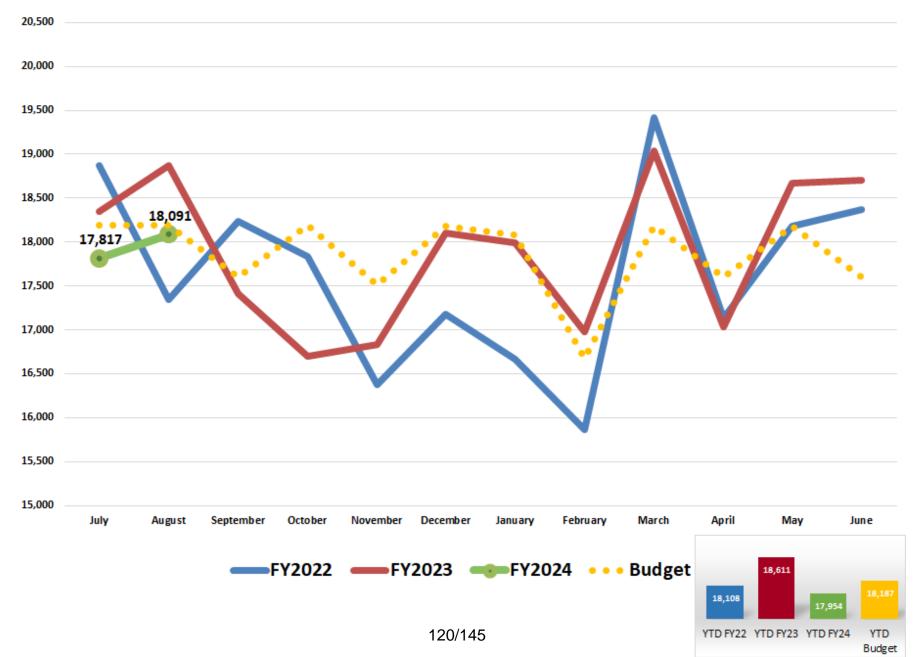
Therapy - Cypress Hand Center



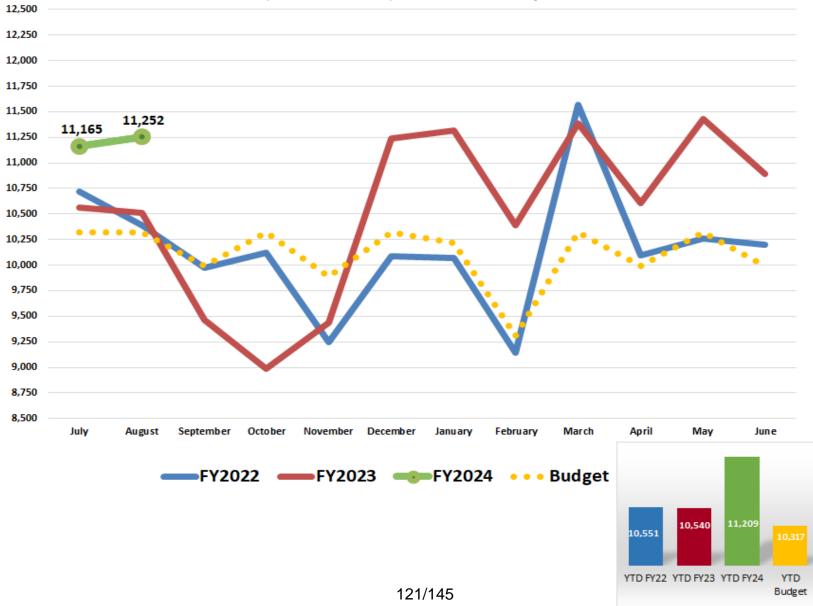
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YTD FY22 YTD FY23 YTD FY24 YTD Budget

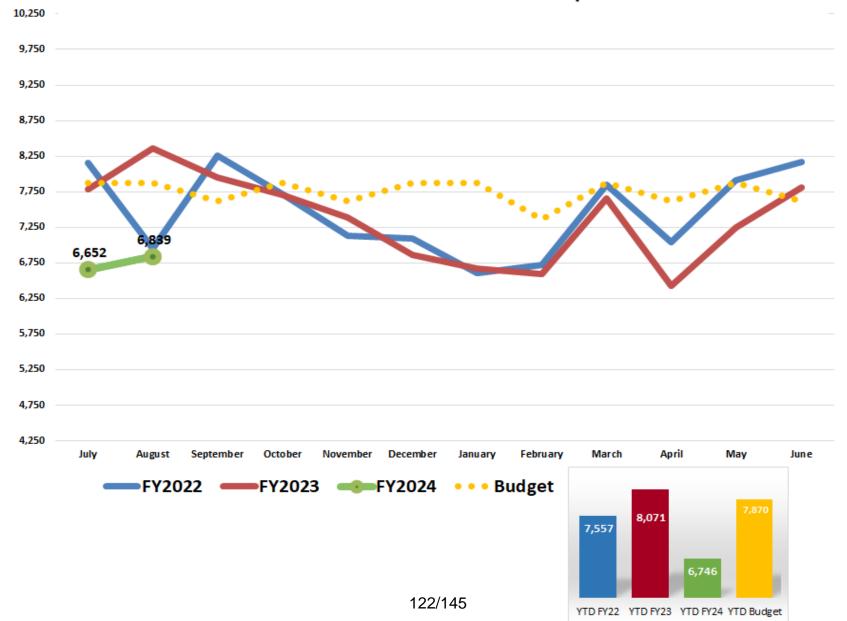
Physical & Other Therapy Units (I/P & O/P)



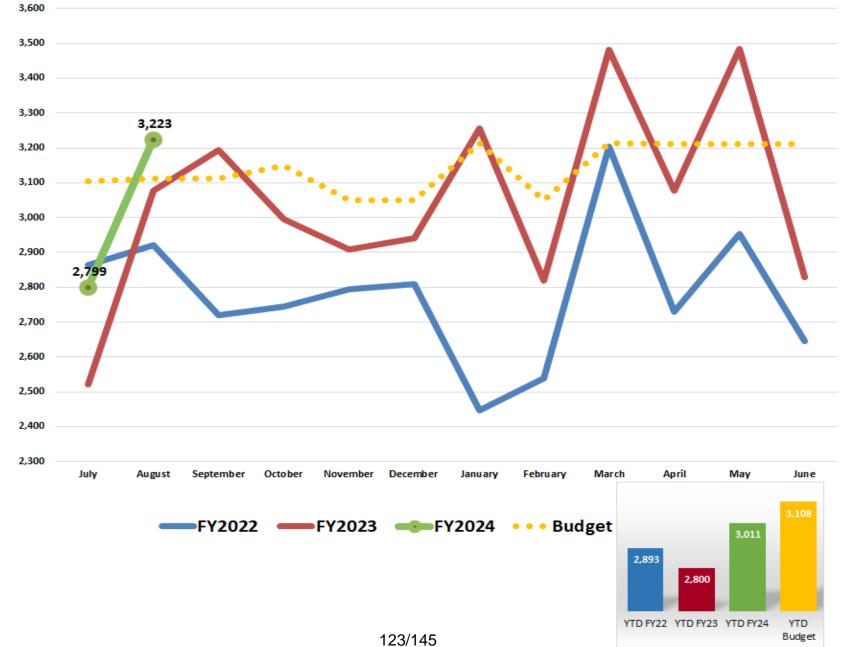
Physical & Other Therapy Units (I/P & O/P)-Main Campus

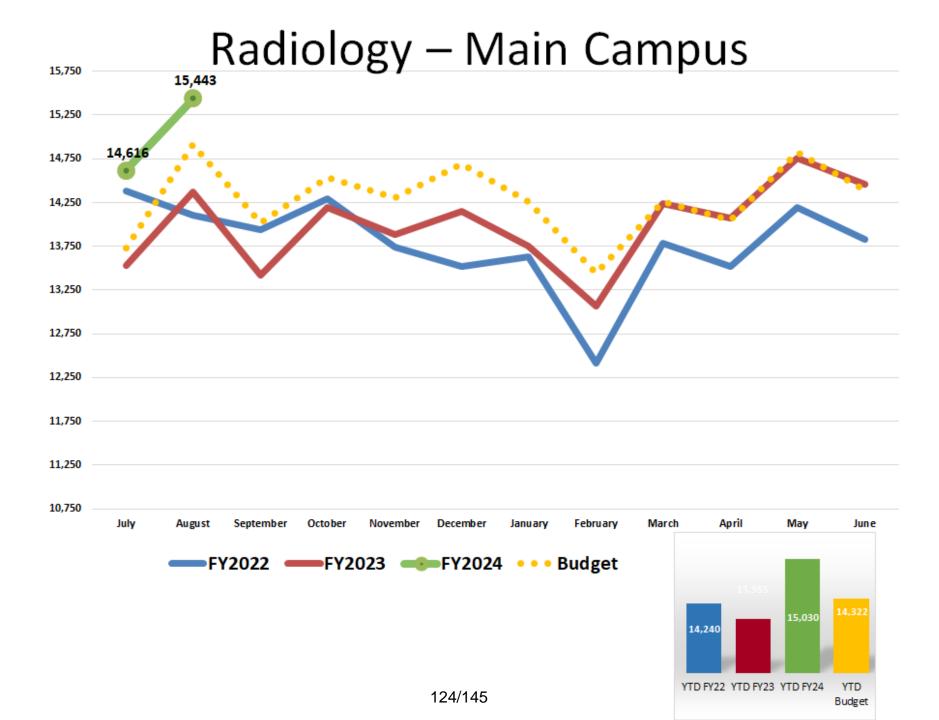


Physical & Other Therapy Units (I/P & O/P)-KDRH & South Campus



Home Health Visits

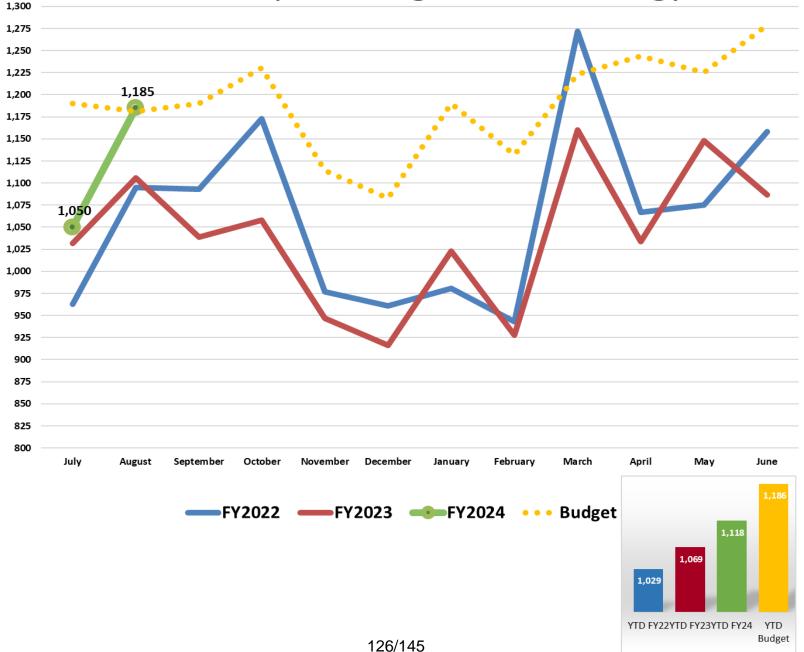


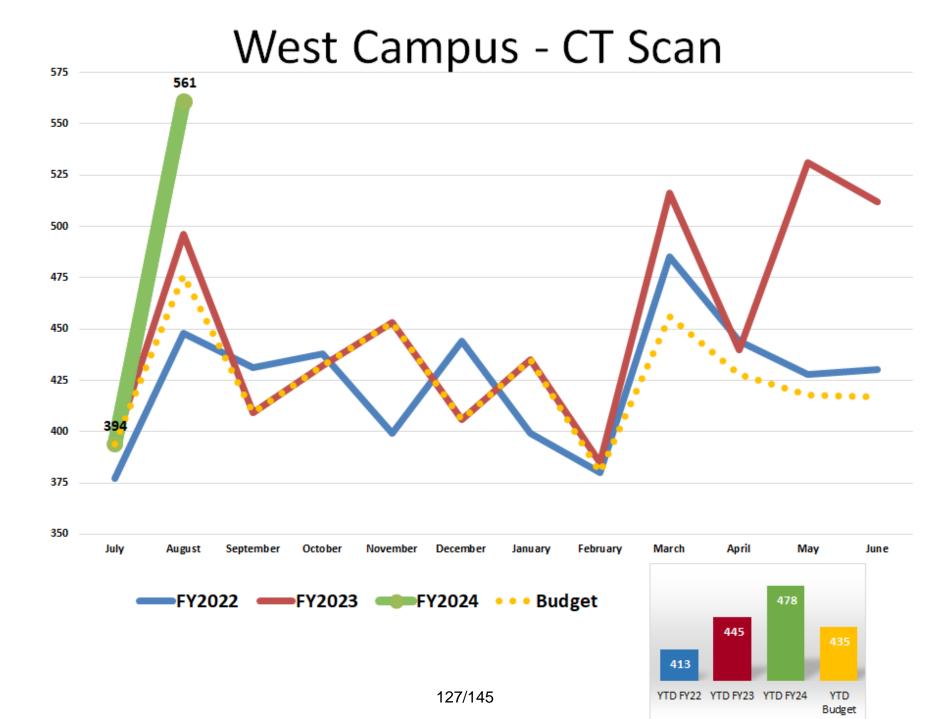


Radiology - West Campus Imaging

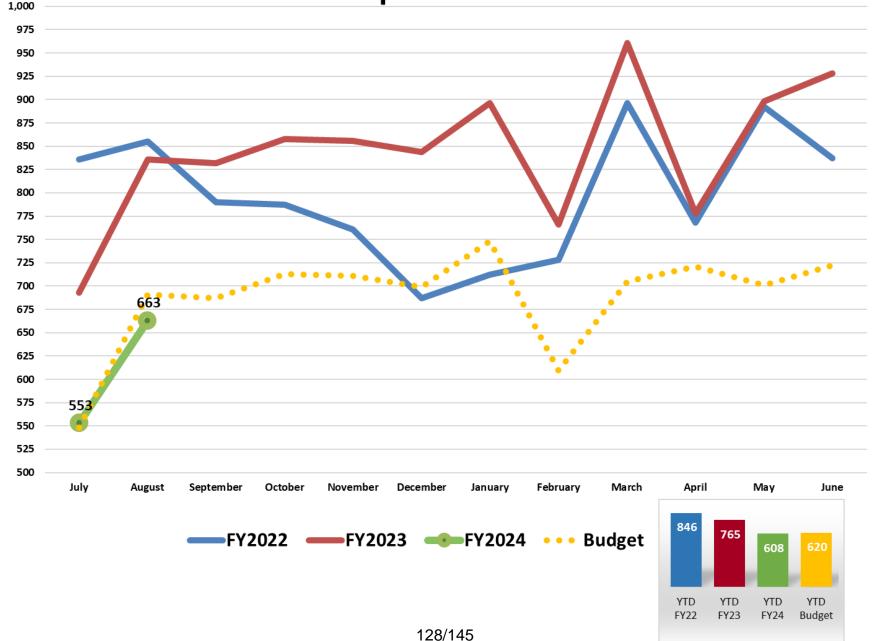


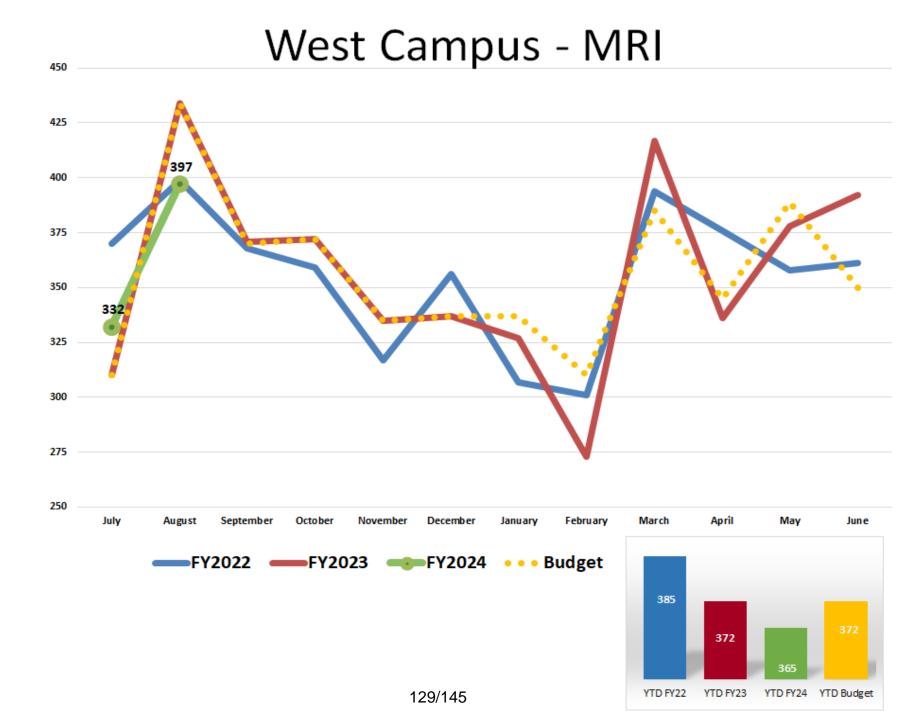
West Campus - Diagnostic Radiology





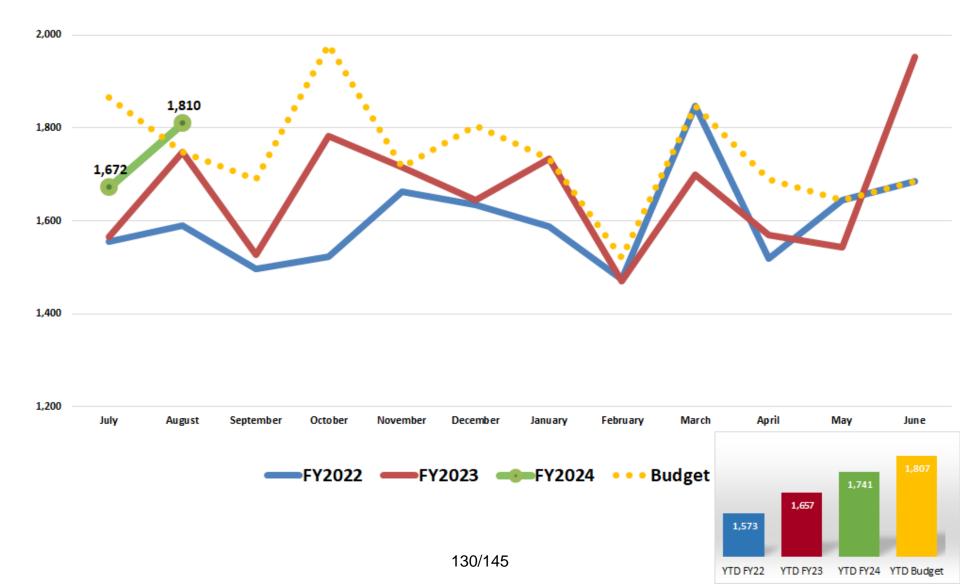
West Campus - Ultasound



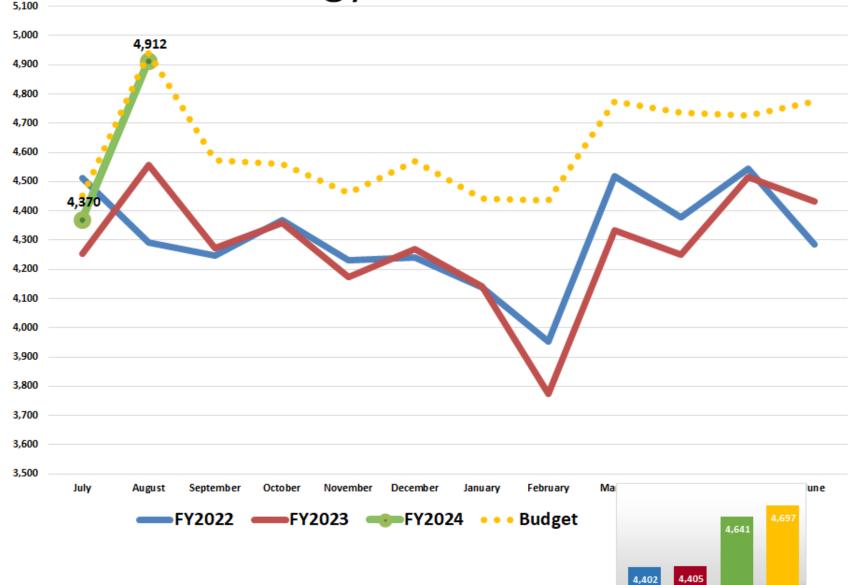


West Campus - Breast Center

2,200



Radiology - CT - All Areas



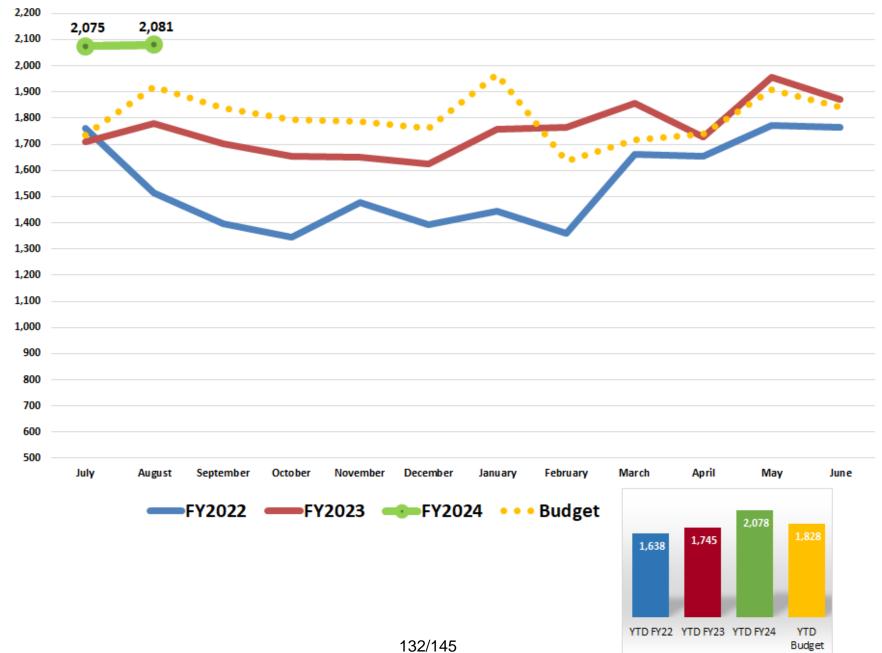
131/145

YTD FY22 YTD FY23 YTD FY24

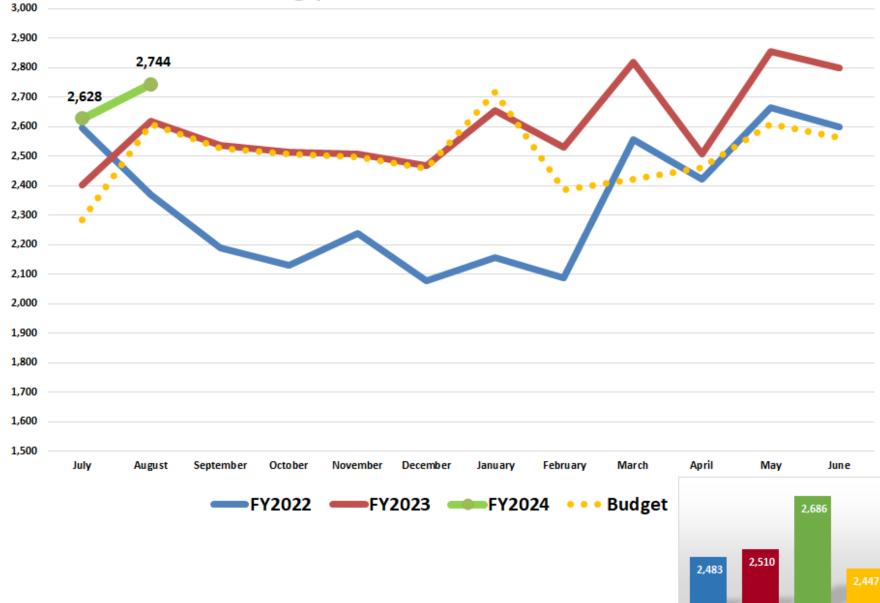
YTD

Budget

Radiology - Ultrasound - Main Campus



Radiology - Ultrasound - All Areas

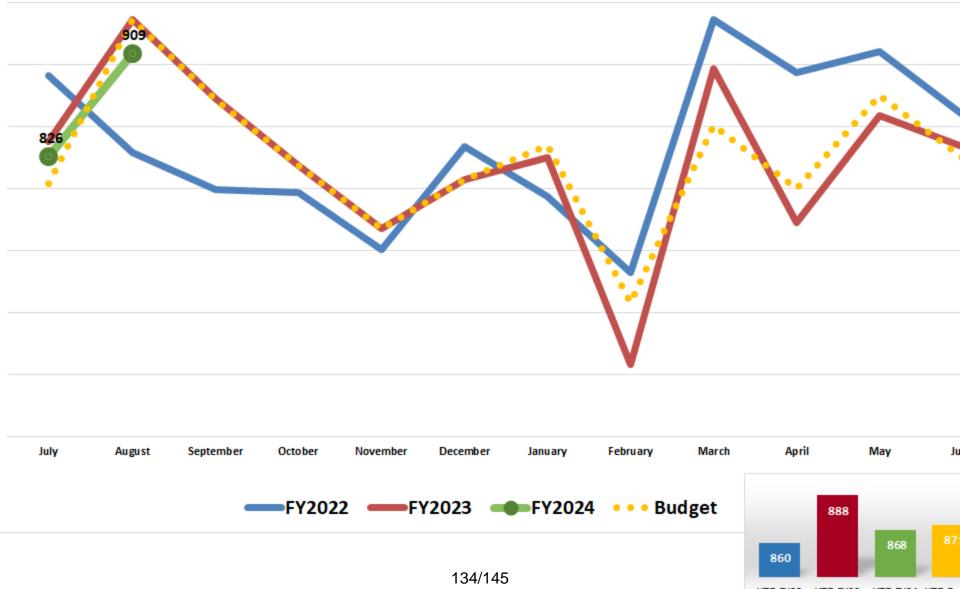


YTD FY22 YTD FY23 YTD FY24

YTD

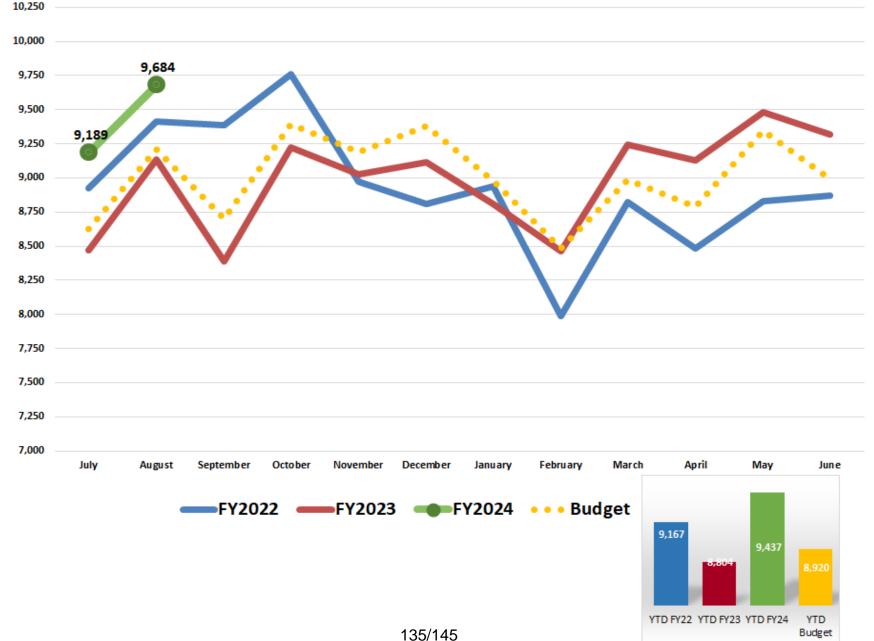
Budget

Radiology - MRI - All Areas

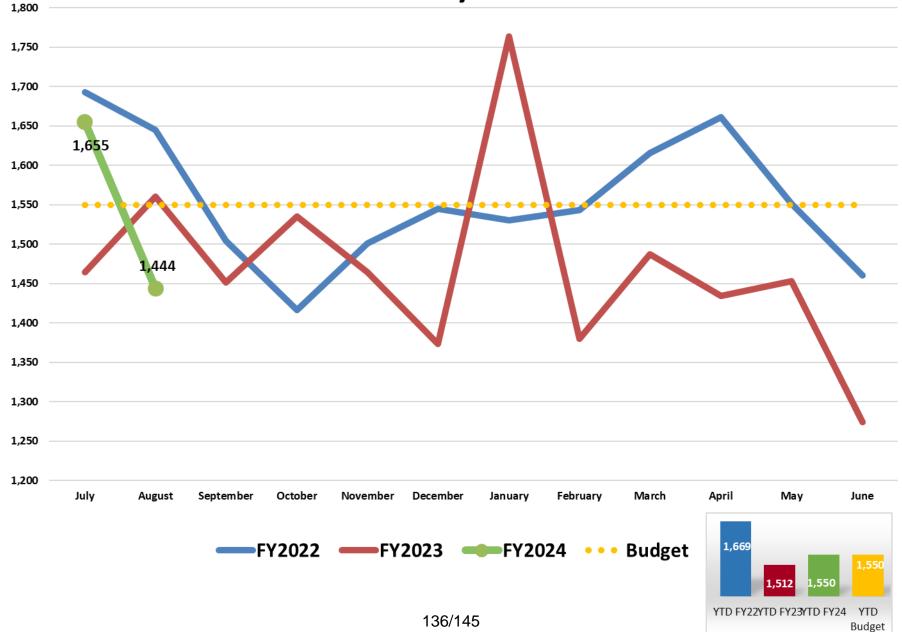


YTD FY22 YTD FY23 YTD FY24 YTD Bu

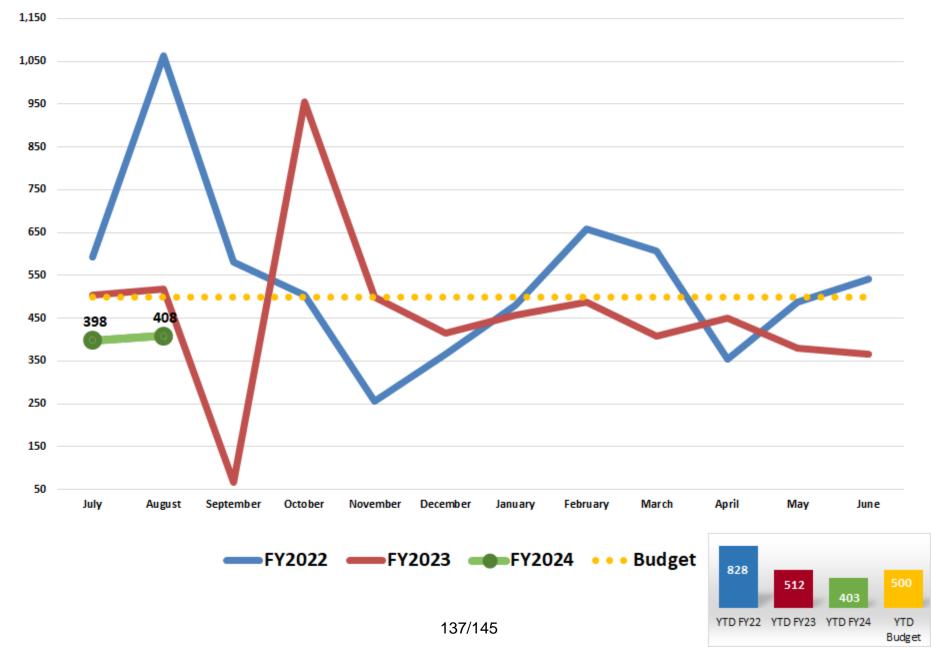
Radiology Modality - Diagnostic



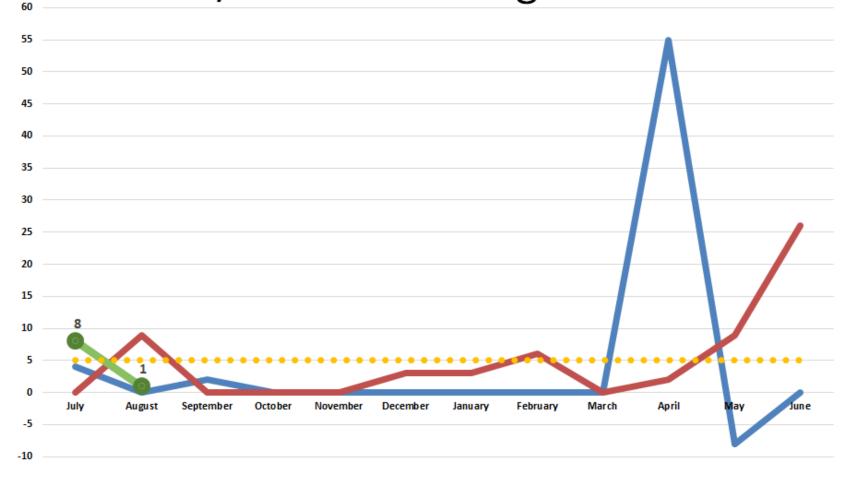
Chronic Dialysis - Visalia

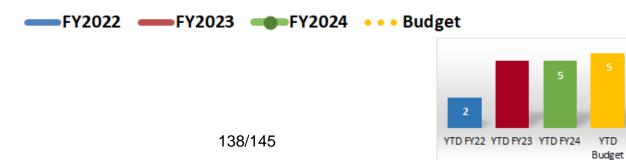


CAPD/CCPD - Maintenance Sessions

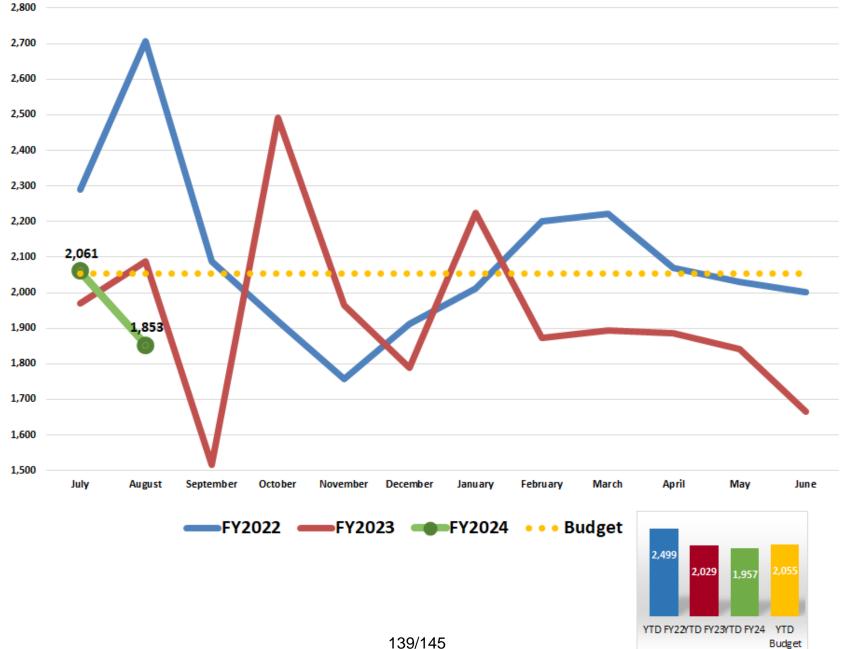


CAPD/CCPD - Training Sessions

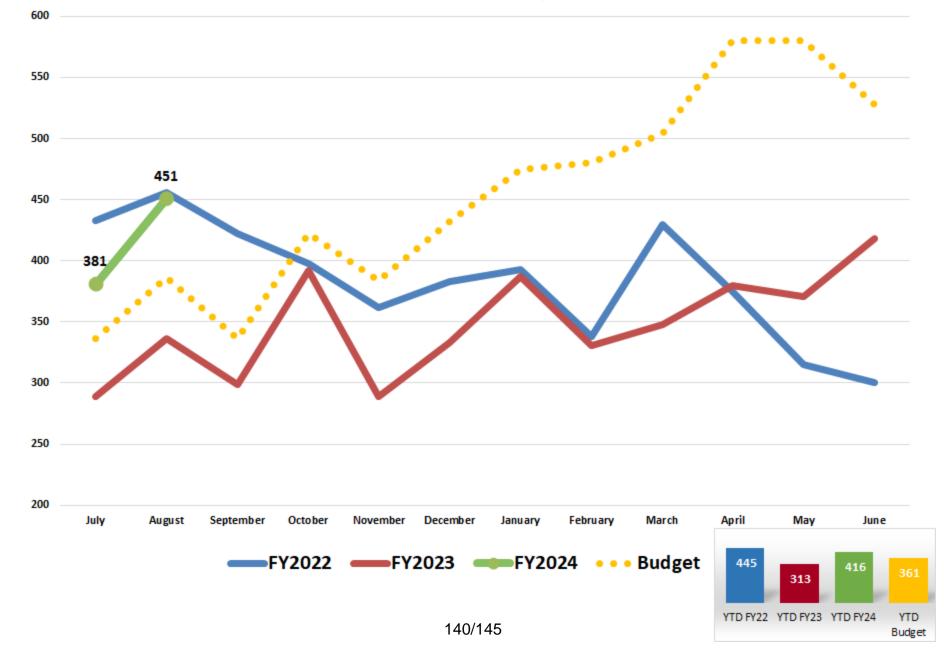




All CAPD & CCPD

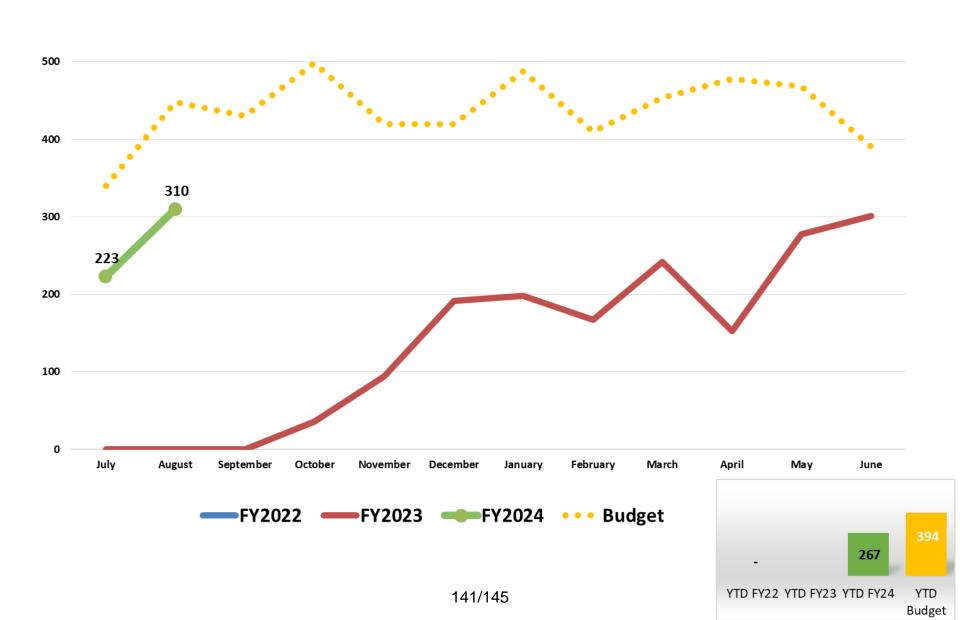


Infusion Center - Outpatient Visits

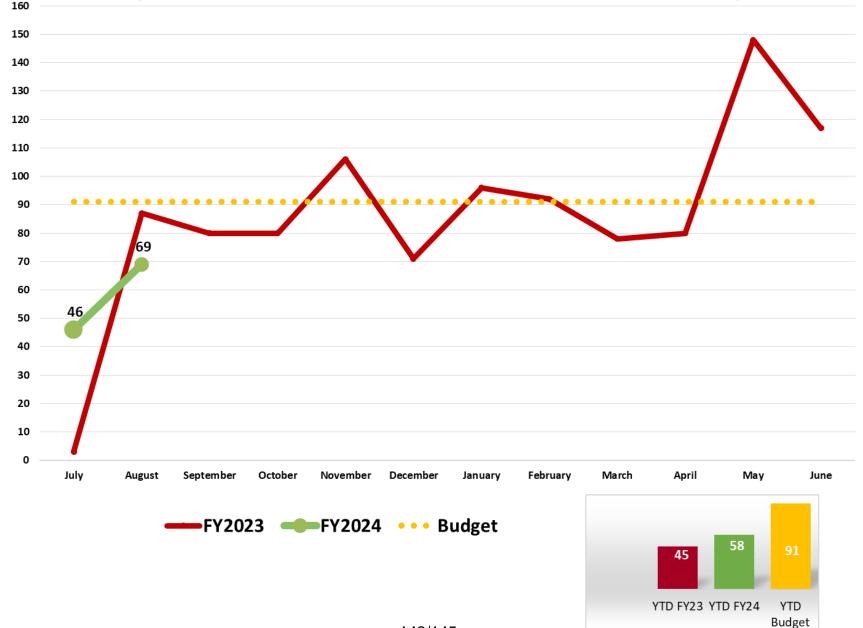


Urology Clinic Visits

600

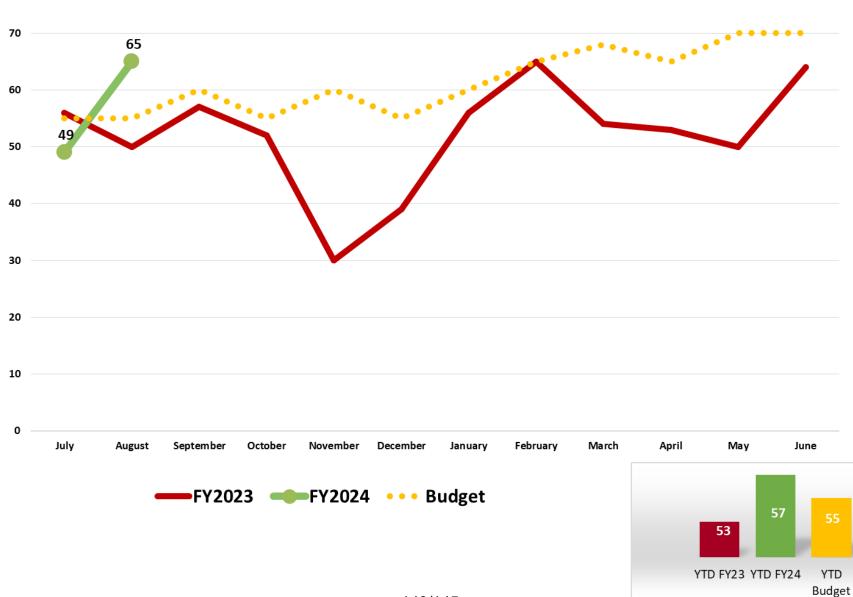


Open Arms House - Patient Days

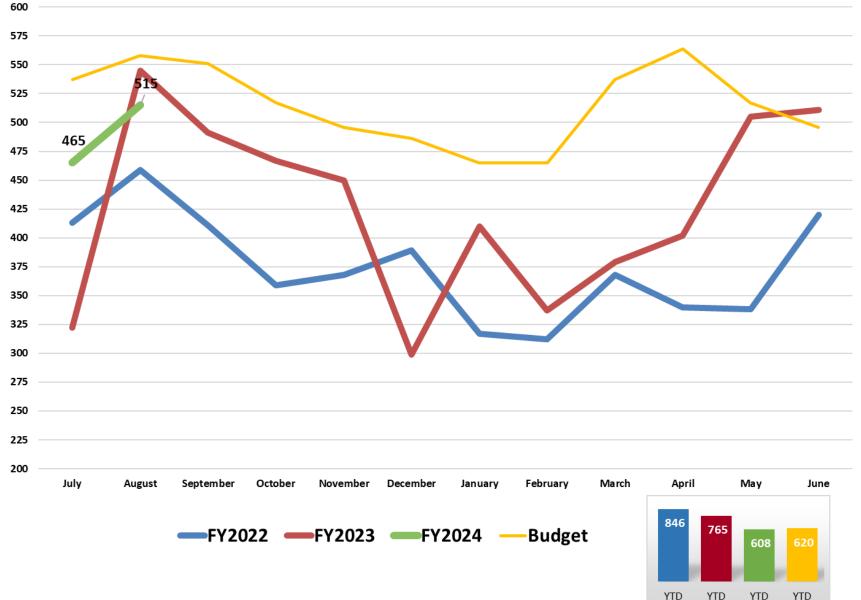


Cardiothoracic Surgery Clinic - Visits

80



Cardiac Rehabilitation



144/145

YTD

FY23

FY22

YTD

FY24

YTD

Budget

